

## INDEPENDENT AUDITOR'S REPORT

The Stockholders and the Board of Directors  
AyalaLand Logistics Holdings Corp.  
3rd Floor Glorietta 5,  
Ayala Center, Makati City

### Opinion

We have audited the consolidated financial statements of AyalaLand Logistics Holdings Corp. (the Parent Company) and its subsidiaries (collectively referred to as "the Group"), which comprise the consolidated statements of financial position as at December 31, 2020 and 2019, and the consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2020, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Group as at December 31, 2020 and 2019, and its financial performance and its cash flows for each of the three years in the period ended December 31, 2020, in accordance with Philippine Financial Reporting Standards (PFRSs).

### Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.



### ***Provisions and Contingencies***

The Group is involved in certain disputes for which the Group has recognized provisions for probable expenses, which may be incurred, and disclosed relevant information about such contingencies. This matter is important to our audit because the assessment of the potential outcome or liability involves significant management judgment and estimation.

The Group's disclosures about provisions and contingencies are included in Note 28 to the consolidated financial statements.

#### ***Audit Response***

We reviewed management's assessment on whether any provisions should be recognized, and the estimation of such amounts and performed inspection of relevant supporting documents. We discussed with management the status of the disputes. We also reviewed the disclosures on provisions in the Group's consolidated financial statements.

### ***PFRS 16, Leases – Rent concessions and effects of COVID-19***

In 2020, the Group granted various lease concessions such as lease payment holidays or lease reduction to the lessees of its commercial spaces as a response to the laws and regulations issued by the government mandating the granting of certain lease concession during the coronavirus pandemic. The Group evaluated that the lease concessions do not qualify as lease modification and accounted for these in the form of negative variable rent which the Group recorded when the "event or condition" that triggers it occurs (e.g., when the concession is given) regardless of the period to which the concession pertains. The Group's accounting of lease concession under PFRS 16 is significant to our audit because the Group has high volume of lease concessions granted during the period; the recorded amounts are material to the consolidated financial statements; and accounting for lease concession involves application of significant judgment and estimation in determining whether the lease concession will be accounted for as lease modification.

#### ***Audit Response***

We obtained an understanding of the type, extent and periods covered of the various lease concessions granted by the Group, including the determination of the population of the lease contracts covered by the lease concession granted by the Group during the period. We tested the population of lease agreements by comparing the number of locations per operations report against lease contract database (or master list or other schedule/report used by the Group. On a test basis, we inspected the communications of the Group in connection with the lease concessions granted to the lessees and traced these contractual terms and conditions to the calculation of the financial impact of lease concession prepared by the management. We test computed the lease concession impact prepared by management on a sample basis. We obtained management assessment, and a legal opinion from the Group's external legal counsel supporting the assessment that the lease concession granted does not qualify as a lease modification. We involved our internal specialist in evaluating the legal basis supporting the management assessment and legal position.



## **Other Information**

Management is responsible for Other Information. The Other Information comprises the information included in SEC Form 20 IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2020 but does not include the consolidated financial statements and our auditor's report thereon. The SEC Form 20 IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2020 are expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated financial statements does not cover Other Information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read Other Information identified above when it becomes available and, in doing so, consider whether such information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

## **Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting, unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

## **Auditor's Responsibilities for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.



As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

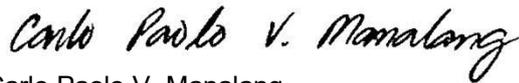


We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is  
Carlo Paolo V. Manalang

SYCIP GORRES VELAYO & CO.



Carlo Paolo V. Manalang  
Partner  
CPA Certificate No. 111947  
Accreditation No. 111947-SEC (Group A)  
Valid to cover audit of 2019 to 2023  
financial statements of SEC covered institutions  
Tax Identification No. 210-730-804  
BIR Accreditation No. 08-001998-127-2019,  
November 27, 2019, valid until November 26, 2022  
PTR No. 8534324, January 4, 2021, Makati City

February 23, 2021



**AYALALAND LOGISTICS HOLDINGS CORP. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
(Amounts in Thousands)

	December 31	
	2020	2019
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash and cash equivalents (Notes 4 and 30)	P177,370	P177,592
Receivables - current (Notes 5 and 30)	1,348,543	2,004,828
Real estate held for sale and development (Note 6)	3,237,261	2,085,051
Amounts owed by related parties (Notes 17 and 30)	921,793	788,507
Financial assets at fair value through profit or loss (Notes 8 and 30)	4,741	4,479
Other current assets (Note 9)	974,540	977,701
<b>Total Current Assets</b>	<b>6,664,248</b>	<b>6,038,158</b>
<b>Noncurrent Assets</b>		
Receivables - net of current portion (Notes 5 and 30)	728,538	480,274
Financial assets at fair value through other comprehensive income (Notes 7 and 30)	606,430	644,746
Right-of-use asset (Note 27)	1,267,372	1,326,964
Investment properties (Note 10)	9,563,424	10,254,507
Property and equipment (Note 11)	27,178	37,909
Software costs (Note 12)	428	1,417
Net pension assets (Note 23)	9,694	11,767
Deferred income tax assets - net (Note 24)	58,228	24,292
Other noncurrent assets (Notes 13 and 30)	428,690	548,475
<b>Total Noncurrent Assets</b>	<b>12,689,982</b>	<b>13,330,351</b>
	<b>P19,354,230</b>	<b>P19,368,509</b>
<b>LIABILITIES AND EQUITY</b>		
<b>Current Liabilities</b>		
Accounts payable and accrued expenses (Notes 14, 28 and 30)	P1,653,121	P2,672,653
Current portion of:		
Rental and other deposits (Notes 15 and 30)	492,532	517,864
Lease liabilities (Note 27)	81,872	30,973
Deferred rent income (Note 27)	15,596	2,023
Amounts owed to related parties (Notes 17 and 30)	2,674,433	2,317,179
Income tax payable	4,334	14,196
<b>Total Current Liabilities</b>	<b>4,921,888</b>	<b>5,554,888</b>
<b>Noncurrent Liabilities</b>		
Rental and other deposits - net of current portion (Notes 15 and 30)	210,423	234,821
Lease liabilities - net of current portion (Note 27)	1,669,500	1,702,477
Retention Payable - net of current portion	112,081	86,358
Deferred rent income - net of current portion (Note 27)	6,537	6,873
Deferred income tax liabilities - net (Note 24)	111,352	125,220
Subscriptions payable (Notes 18 and 30)	481,675	481,675
<b>Total Noncurrent Liabilities</b>	<b>2,591,568</b>	<b>2,637,424</b>
<b>Total Liabilities</b>	<b>7,513,456</b>	<b>8,192,312</b>

(Forward)



	<b>December 31</b>	
	<b>2020</b>	2019
<b>Equity</b> (Note 16)		
Equity attributable to equity holders of the parent		
Paid-in capital	<b>₱6,184,835</b>	₱6,173,305
Additional paid-in capital	<b>6,007,133</b>	5,999,868
Retained earnings	<b>1,737,718</b>	1,065,378
Revaluation increment (Note 10)	<b>196,808</b>	203,836
Loss on remeasurement of retirement benefits (Note 23)	<b>(51,458)</b>	(50,507)
Unrealized loss on financial assets at fair value through other comprehensive income (Note 7)	<b>(626,651)</b>	(587,704)
Shares held by a subsidiary (Note 17)	<b>(144,377)</b>	(144,377)
Equity reserves (Note 29)	<b>(1,601,567)</b>	(1,598,198)
	<b>11,702,441</b>	11,061,601
Non-controlling interests (Notes 1 and 16)	<b>138,333</b>	114,596
Total Equity	<b>11,840,774</b>	11,176,197
	<b>₱19,354,230</b>	₱19,368,509

*See accompanying Notes to Consolidated Financial Statements.*



**AYALALAND LOGISTICS HOLDINGS CORP. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF INCOME**  
(Amounts in Thousands, Except Earnings Per Share)

	Years Ended December 31		
	2020	2019	2018
<b>REVENUE</b>			
Sale of electricity (Note 26)	P1,568,434	P2,395,977	P1,734,957
Real estate sales (Note 26)	1,275,511	1,809,120	785,828
Rental (Note 10)	851,975	1,085,930	843,147
Insurance premiums and commissions - net	-	-	1,633
Others	20,767	54,954	4,386
	<b>3,716,687</b>	<b>5,345,981</b>	<b>3,369,951</b>
<b>COSTS AND EXPENSES</b>			
Cost of purchased power and services	1,510,110	2,303,069	1,689,281
Cost of real estate sold (Notes 6 and 21)	666,758	1,103,637	320,220
Cost of rental services (Notes 10 and 21)	555,087	568,137	615,841
Operating expenses (Note 19)	205,579	291,803	154,040
Commission and other underwriting expenses	-	592	4,347
	<b>2,937,534</b>	<b>4,267,238</b>	<b>2,783,729</b>
<b>OTHER INCOME (CHARGES)</b>			
Reversal of probable losses (Note 28)	21,000	32,280	59,070
Interest income (expense) and bank charges - net (Note 22)	(67,990)	3,264	34,977
Discount on sale of financial asset (Note 5)	(29,550)	-	-
Dividend income (Notes 7 and 8)	131	131	165
Unrealized gain (loss) on financial assets at FVPL (Note 8)	262	(40)	(108)
Write-off and other charges (Notes 5, 9, 13 and 17)	-	(18,771)	-
Interest expense on lease liabilities (Note 27)	(150,240)	(151,188)	-
Provision for probable losses (Note 28)	(5,000)	(240,647)	-
Gain on sale of investment property (Note 10)	94,064	-	722
Others - net (Note 22)	192,002	57,520	25,863
	<b>54,679</b>	<b>(317,451)</b>	<b>120,689</b>
<b>INCOME BEFORE INCOME TAX</b>	<b>833,832</b>	<b>761,292</b>	<b>706,911</b>
<b>PROVISION FOR INCOME TAX</b> (Note 24)	<b>131,024</b>	<b>119,873</b>	<b>152,195</b>
<b>NET INCOME</b>	<b>P702,808</b>	<b>P641,419</b>	<b>P554,716</b>
<b>ATTRIBUTABLE TO:</b>			
Equity holders of the Parent	P681,962	P595,838	P441,908
Non-controlling interests	20,846	45,581	112,808
	<b>P702,808</b>	<b>P641,419</b>	<b>P554,716</b>
<b>EARNINGS PER SHARE</b> (Note 25)			
Basic and diluted, for income for the year attributable to ordinary equity holders of the Parent	<b>P0.11</b>	<b>P0.10</b>	<b>P0.08</b>

See accompanying Notes to Consolidated Financial Statements.



**AYALALAND LOGISTICS HOLDINGS CORP. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
(Amounts in Thousands)

	Years Ended December 31		
	2020	2019	2018
<b>NET INCOME</b>	<b>₱702,808</b>	<b>₱641,419</b>	<b>₱554,716</b>
<b>OTHER COMPREHENSIVE INCOME (LOSS)</b>			
<i>Items that may not to be reclassified to profit or loss in subsequent periods:</i>			
Loss on remeasurement of retirement benefits liability – net of tax (Note 23)	(951)	(6,194)	(50)
Unrealized loss on equity financial assets at fair value through other comprehensive income (Note 7)	(50,631)	(25,132)	(63,242)
<i>Items that may be reclassified to profit or loss in subsequent years:</i>			
Unrealized gain (loss) on debt financial assets at fair value through other comprehensive income (Note 7)	15,425	17,638	(7,454)
	<b>(36,157)</b>	<b>(13,688)</b>	<b>(70,746)</b>
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>₱666,651</b>	<b>₱627,731</b>	<b>₱483,970</b>
<b>ATTRIBUTABLE TO:</b>			
Equity holders of the Parent	₱642,914	₱581,319	₱372,210
Non-controlling interests	23,737	46,412	111,760
	<b>₱666,651</b>	<b>₱627,731</b>	<b>₱483,970</b>

See accompanying Notes to Consolidated Financial Statements.



**AYALALAND LOGISTICS HOLDINGS CORP. AND SUBSIDIARIES**  
(Formerly Prime Orion Philippines, Inc.)

**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**  
(Amounts in Thousands)

**EQUITY ATTRIBUTABLE TO THE OWNERS OF THE PARENT**

	Capital Stock	Additional Paid-in Capital	Shares Held by a Subsidiary (Note 16)	Equity Reserves (Note 29)	Revaluation Increment (Note 10)	Unrealized Valuation Gains (Losses) on Financial Assets at FVOCI (Note 7)	Losses on Remeasurement of Retirement Benefits Plan – net of tax (Note 23)	Retained Earnings	Total	Non-controlling Interests	Total
<b>Balances at January 1, 2020</b>	<b>₱6,173,305</b>	<b>₱5,999,868</b>	<b>(₱144,377)</b>	<b>(₱1,598,198)</b>	<b>₱203,836</b>	<b>(₱587,704)</b>	<b>(₱50,507)</b>	<b>₱1,065,378</b>	<b>₱11,061,601</b>	<b>₱114,596</b>	<b>₱11,176,197</b>
Net income	-	-	-	-	-	-	-	681,962	681,962	20,846	702,808
Other comprehensive income											
Losses on remeasurement of retirement benefit plan (Note 23)	-	-	-	-	-	-	(951)	-	(951)	-	(951)
Unrealized valuation (loss) on financial assets at FVOCI (Note 7)	-	-	-	-	-	(38,097)	-	-	(38,097)	2,891	(35,206)
<b>Total comprehensive income</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(38,097)</b>	<b>(951)</b>	<b>681,962</b>	<b>642,914</b>	<b>23,737</b>	<b>666,651</b>
Collection of subscription receivable (Note 16)	11,530	4,390	-	-	-	-	-	-	15,920	-	15,920
Transfer of equity reserve due to ESOWN shares subscription (Note 29)	-	3,369	-	(3,369)	-	-	-	-	-	-	-
Declaration of dividends	-	-	-	-	-	-	-	(17,500)	(17,500)	-	(17,500)
Payment of stock transaction costs (Note 1)	-	(494)	-	-	-	-	-	-	(494)	-	(494)
Realized valuation gain transferred from equity to retained earnings (Note 7)	-	-	-	-	-	(850)	-	850	-	-	-
Transfer of realized valuation increment (Note 10)	-	-	-	-	(7,028)	-	-	7,028	-	-	-
<b>Balances at December 31, 2020</b>	<b>₱6,184,835</b>	<b>₱6,007,133</b>	<b>(₱144,377)</b>	<b>(₱1,601,567)</b>	<b>₱196,808</b>	<b>(₱626,651)</b>	<b>(₱51,458)</b>	<b>₱1,737,718</b>	<b>₱11,702,441</b>	<b>₱138,333</b>	<b>₱11,840,774</b>



EQUITY ATTRIBUTABLE TO THE OWNERS OF THE PARENT

	Capital Stock	Additional Paid-in Capital	Shares Held by a Subsidiary (Note 16)	Equity Reserves (Note 29)	Revaluation Increment (Note 10)	Unrealized Valuation Gains (Losses) on Financial Assets at FVOCI (Note 7)	Losses on Remeasurement of Retirement Benefits Plan – net of tax (Note 23)	Retained Earnings (Deficit)	Total	Non-controlling Interests	Total
Balances at January 1, 2019, as previously reported	₱5,889,195	₱5,772,959	(₱1,279,026)	(₱1,351,940)	₱217,986	(₱579,379)	(₱44,313)	₱619,841	₱9,245,323	₱628,927	₱9,874,250
Effect of adoption of PFRS 16 (Note 2)	–	–	–	–	–	–	–	(164,451)	(164,451)	(7,001)	(171,452)
Balances at January 1, 2019, as restated	5,889,195	5,772,959	(1,279,026)	(1,351,940)	217,986	(579,379)	(44,313)	455,390	9,080,872	621,926	9,702,798
Net income	–	–	–	–	–	–	–	595,838	595,838	45,581	641,419
Other comprehensive income											
Losses on remeasurement of retirement benefit plan (Note 23)	–	–	–	–	–	–	(6,194)	–	(6,194)	–	(6,194)
Unrealized valuation gain (loss) on financial assets at FVOCI (Note 7)	–	–	–	–	–	(8,325)	–	–	(8,325)	831	(7,494)
Total comprehensive income	–	–	–	–	–	(8,325)	(6,194)	595,838	581,319	46,412	627,731
Collection of subscription receivable (Note 16)	234,666	5,833	–	–	–	–	–	–	240,499	–	240,499
Issuance of capital stock (Note 16)	49,444	94,933	–	–	–	–	–	–	144,377	–	144,377
Acquisition of shares held by a subsidiary (Note 16)	–	–	(144,377)	–	–	–	–	–	(144,377)	–	(144,377)
Disposal of shares held by a subsidiary (Note 16)	–	138,397	1,279,026	–	–	–	–	–	1,417,423	–	1,417,423
Payment of stock transaction costs (Note 1)	–	(12,254)	–	–	–	–	–	–	(12,254)	–	(12,254)
Transfer of realized valuation increment (Note 10)	–	–	–	–	(14,150)	–	–	14,150	–	–	–
Acquisition of non-controlling interest (Note 1)	–	–	–	(246,258)	–	–	–	–	(246,258)	(553,742)	(800,000)
<b>Balances at December 31, 2019</b>	<b>₱6,173,305</b>	<b>₱5,999,868</b>	<b>(₱144,377)</b>	<b>(₱1,598,198)</b>	<b>₱203,836</b>	<b>(₱587,704)</b>	<b>(₱50,507)</b>	<b>₱1,065,378</b>	<b>₱11,061,601</b>	<b>₱114,596</b>	<b>₱11,176,197</b>



EQUITY ATTRIBUTABLE TO THE OWNERS OF THE PARENT

	Capital Stock	Additional Paid-in Capital	Shares Held by a Subsidiary (Note 16)	Equity Reserves (Note 29)	Revaluation Increment (Note 10)	Unrealized Valuation Gains (Losses) on Financial Assets at FVOCI (Note 7)	Losses on Remeasurement of Retirement Benefits Plan – net of tax (Note 23)	Retained Earnings (Deficit)	Total	Non-controlling Interests	Total
Balances at January 1, 2018, as previously reported	₱4,652,268	₱3,942,404	(₱1,279,026)	₱60,810	₱225,595	₱17,748	(₱46,259)	(₱355,159)	₱7,218,381	₱38,475	₱7,256,856
Effect of adoption of PFRS 9	–	–	–	–	–	(527,479)	–	527,479	–	–	–
Balances at January 1, 2018, as restated	4,652,268	3,942,404	(1,279,026)	60,810	225,595	(509,731)	(46,259)	172,320	7,218,381	38,475	7,256,856
Net income	–	–	–	–	–	–	–	441,908	441,908	112,808	554,716
Other comprehensive income											
Losses remeasurement of retirement benefit plan (Note 23)	–	–	–	–	–	–	1,946	(1,996)	(50)	–	(50)
Unrealized valuation loss on financial assets at FVOCI (Note 7)	–	–	–	–	–	(69,648)	–	–	(69,648)	(1,048)	(70,696)
Total comprehensive income	–	–	–	–	–	(69,648)	1,946	439,912	372,210	111,760	483,970
Collection of subscription receivable (Note 16)	4,643	–	–	–	–	–	–	–	4,643	–	4,643
Stock subscriptions through business combination (Note 1)	1,225,370	1,805,380	–	–	–	–	–	–	3,030,750	–	3,030,750
Stock subscription through ESOWN availment (Note 29)	6,914	4,473	–	–	–	–	–	–	11,387	–	11,387
Equity reserves through business combination (Note 1)	–	–	–	(1,392,048)	–	–	–	–	(1,392,048)	–	(1,392,048)
Transfer of equity reserve due to ESOWN shares subscription (Note 29)	–	20,702	–	(20,702)	–	–	–	–	–	–	–
Transfer of realized valuation increment (Note 10)	–	–	–	–	(7,609)	–	–	7,609	–	–	–
Increase in NCI through business combination (Notes 1)	–	–	–	–	–	–	–	–	–	498,440	498,440
Cash dividends (Note 16)	–	–	–	–	–	–	–	–	–	(19,748)	(19,748)
Balances at December 31, 2018	₱5,889,195	₱5,772,959	(₱1,279,026)	(₱1,351,940)	₱217,986	(₱579,379)	(₱44,313)	₱619,841	₱9,245,323	₱628,927	₱9,874,250

See accompanying Notes to Consolidated Financial Statements.



**AYALALAND LOGISTICS HOLDINGS CORP. AND SUBSIDIARIES**  
**(Formerly Prime Orion Philippines, Inc.)**

**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(Amounts in Thousands)**

	Years Ended December 31		
	2020	2019	2018
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Income before income tax	₱833,832	₱761,292	₱706,911
Adjustments for:			
Depreciation and amortization (Notes 10, 11, 12, 19 and 21)	309,768	290,893	248,887
Interest expense on lease liabilities (Note 27)	150,240	151,188	-
Interest expense and bank charges (Note 22)	104,755	50,236	739
Depreciation of right-of-use assets (Note 19, 21 and 27)	65,192	64,754	-
Discount on sale of financial asset (Note 5)	29,550	-	-
Provision for probable losses (Note 28)	5,000	240,647	-
Provision for (reversal of) impairment losses on:			
Receivables (Note 5)	31,619	91,959	(2,510)
Real estate held for sale and development	-	12,281	-
Other current assets (Note 9)	-	1,502	-
Investment properties	-	(6,281)	-
Write-off and other charges (Notes 5, 9, 13 and 17)	-	18,771	-
Loss on retirement of investment properties (Notes 10 and 21)	-	25,531	-
Dividend income (Notes 7 and 8)	(131)	(131)	(165)
Unrealized loss (gain) on financial assets at FVPL (Note 8)	(262)	40	108
Reversal of provision for probable losses (Note 28)	(21,000)	(32,280)	(59,070)
Interest income (Note 22)	(36,765)	(51,539)	(32,311)
Gain on sale of investment property (Note 10)	(94,064)	-	(723)
Operating income before working capital changes	1,377,734	1,618,863	861,866
Decrease (increase) in:			
Receivables	348,889	(957,519)	11,809
Real estate held for sale and development	(2,489)	(830,992)	(507,689)
Inventories	-	-	37
Other current assets	3,161	(492,099)	(138,816)
Pension assets	1,367	(571)	4,177
Other noncurrent assets	119,785	139,146	(213,061)
Increase (decrease) in:			
Accounts payable and accrued expenses	(1,121,907)	1,160,172	(93,535)
Rental and other deposits	(51,823)	80,461	267,607
Deferred rent income (Note 27)	13,237	-	-
Net cash flows generated from operations	687,954	717,461	192,395
Interest received	25,422	51,539	32,206
Interest paid	(39,028)	(50,236)	(739)
Income tax paid	(174,085)	(27,856)	(855)
Net cash flows from operating activities	500,263	690,908	223,007
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Additions (deductions from) in amounts owed by related parties	(124,634)	148,040	(246,894)
Proceeds from termination of short-term investments	-	43,489	-
Dividends received (Notes 7 and 8)	131	131	165
Acquisition of:			
Investment properties (Note 10)	(694,745)	(3,689,730)	(251,368)
Property and equipment (Note 11)	(5,821)	(13,124)	(16,458)
Financial assets at FVOCI (Note 7)	(1,522)	(1,108)	(6,385)
Software cost (Note 12)	-	(35)	-
Short-term investments (Note 4)	-	-	(43,489)

(Forward)



	<b>Years Ended December 31</b>		
	<b>2020</b>	2019	2018
Acquisition of a subsidiary	<b>₱-</b>	<b>₱-</b>	<b>₱70,116</b>
Proceeds from sale of:			
Investment properties	<b>130,123</b>	-	1,700
Financial assets at FVOCI (Note 7)	<b>4,632</b>	-	2,019
Property, plant and equipment	-	-	3
Investments in associate	-	-	1,888
Net cash flows used in investing activities	<b>(691,836)</b>	<b>(3,512,337)</b>	<b>(488,703)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Proceeds from sale of shares held by a subsidiary	-	1,134,649	-
Collection of subscription receivables (Note 16)	<b>15,920</b>	378,897	16,030
Issuance of shares of stocks	-	144,377	-
Proceeds from amounts owed to related parties (Notes 17 and 31)	<b>4,895</b>	2,152	78
Additions (deductions from) in amounts owed by related parties (Notes 17 and 31)	<b>313,884</b>	2,080,984	214,819
Payment of amounts owed to related parties (Notes 17 and 31)	<b>(4,936)</b>	(225)	(55)
Payment of subscription cost (Note 1)	<b>(494)</b>	(12,254)	-
Payment of principal portion of lease liabilities (Note 27)	<b>(137,918)</b>	(149,704)	-
Acquisition of non-controlling interest	-	(800,000)	-
Net cash flows from financing activities	<b>191,351</b>	<b>2,778,876</b>	<b>230,872</b>
<b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>	<b>(222)</b>	<b>(42,553)</b>	<b>(34,824)</b>
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	<b>177,592</b>	220,145	254,969
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR (Note 4)</b>	<b>₱177,370</b>	<b>₱177,592</b>	<b>₱220,145</b>

See accompanying Notes to Consolidated Financial Statements.



**AYALALAND LOGISTICS HOLDINGS CORP. AND SUBSIDIARIES**  
**(Formerly Prime Orion Philippines, Inc.)**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**1. Corporate and Group Information**

Corporate Information

AyalaLand Logistics Holdings Corp. (ALLHC; the Parent Company) was incorporated and registered with the Philippine Securities and Exchange Commission (SEC) on May 19, 1989. The Parent Company's registered office address is 3<sup>rd</sup> Floor Glorietta 5, Ayala Center, Makati City. The Parent Company is a subsidiary of Ayala Land, Inc. (ALI). ALI's parent company is Ayala Corporation (AC). AC is 47.28% owned by Mermac, Inc. and the rest by the public as at December 31, 2020. Both ALI and AC are publicly-listed companies incorporated in the Philippines. The Parent Company is listed in the Philippine Stock Exchange.

ALLHC and its subsidiaries, collectively referred to as "the Group", have principal business interests in holding companies, commercial leasing, industrial lot sales and development, and retail electricity supply (see Note 26).

The accompanying consolidated financial statements of the Group as of December 31, 2020 and 2019, and for the years ended December 31, 2020, 2019 and 2018 were approved by the Board of Directors (BOD) in a meeting dated February 23, 2021.

Group Information

The consolidated financial statements include the accounts of the Parent Company and the following subsidiaries of the Group:

Subsidiaries	Nature of Business	Percentage of Ownership		
		2020	2019	2018
Laguna Technopark, Inc. (LTI)	Real Estate Development	<b>95%</b>	95%	75%
Ecozone Power Management, Inc. (EPMI)	Purchase, Supply and Delivery of Electricity	<b>95%</b>	95%	75%
Unity Realty Development Corporation (URDC)	Real Estate Development	<b>100%</b>	100%	–%
Orion Land, Inc. (OLI)	Real Estate and Investment Holding Company	<b>100%</b>	100%	100%
Tutuban Properties, Inc. (TPI)	Real Estate, Mall Operations	<b>100%</b>	100%	100%
TPI Holdings Corporation (TPIHC)	Investment Holding Company	<b>100%</b>	100%	100%
Orion Property Developments, Inc. (OPDI)	Real Estate Development	<b>100%</b>	100%	100%
Orion Beverage, Inc. (OBI)*	Manufacturing	<b>100%</b>	100%	100%
LCI Commercial Ventures, Inc. (LCVI)	Real Estate, Warehouse Leasing Operations	<b>100%</b>	100%	100%
Luck Hock Venture Holdings, Inc. (LHVHI)*	Other Business Activities	<b>60%</b>	60%	60%
Orion Maxis, Inc. (OMI)*	Marketing and Administrative Services	<b>100%</b>	100%	100%
Orion I Holdings Philippines, Inc. (OIHPI)*	Financial Holding Company	<b>100%</b>	100%	100%
FLT Prime Insurance Corporation (FPIC)	Non-Life Insurance Company	<b>78.77%</b>	78.77%	78.77%
Orion Solutions, Inc. (OSI)*	Management Information Technology Consultancy Services	<b>100%</b>	100%	100%

\* Inactive companies approved by their respective BOD for liquidation

All of the entities in the Group are incorporated in the Philippines.

The voting rights held by the Parent Company in its investments in subsidiaries are in proportion to its ownership interest.



*LTI*

LTI was incorporated on November 15, 1990 and is based in Laguna. LTI develops industrial parks and leases ready-built factory units and sells industrial lots to local and company locators.

On June 7, 2010, the BOD of LTI approved the setting up of a wholly owned subsidiary, EPMI, primarily to engage in the purchase, supply and delivery of electricity. EPMI was registered with the SEC on August 20, 2010.

*URDC*

URDC owns a property in Pampanga, a prime location for the new industrial park of ALLHC, which caters to light and medium, non-polluting enterprises, from both global and local markets. The development will complement the overall plans of the Group as it envisions Pampanga Technopark to be a world-class industrial township.

*OLI*

OLI operates commercial building composed of a 5-storey shopping center and a 6-storey business processing outsourcing office with a gross leasable area of 60,000 square meters located along National Road, Alabang, Muntinlupa City.

*TPI*

TPI operates the Tutuban Center, a commercial complex located in Manila City. The Tutuban Center, which sits on a 20-hectare property, will be the location of the North-South Railway Project (NSRP) Transfer Station which will interconnect with the LRT 2 West Station (see Note 10).

On April 1, 2015, TPI signed a Memorandum of Understanding (MOU) with the Department of Transportation and Communication (DOTC) (now the Department of Transportation or DOTr) and Philippine National Railways (PNR) to formalize the agreement to cooperate in the finalization and implementation of plans of the North-South Railway Project (NSRP).

*LCVI*

LCVI was a top manufacturer of ceramic floor and wall tiles in the Philippines and has a manufacturing plant in Laguna. In 2012, LCVI suspended its manufacturing operations and started renting out its warehouses in July 2014.

*FPIC*

In March 2017, FPIC surrendered its Certificate of Authority as it was no longer compliant with the net worth requirement of ₱550.00 million of the Insurance Commission (IC) as of December 31, 2016.

On April 20, 2017, the IC issued a Servicing License to FPIC, with authority limited to the following:

- a. accepting contract price payments from the policyholders;
- b. paying or settling claims arising under its non-life coverage; and/or,
- c. such other related services.

On September 7, 2018, the IC approved the Servicing Plan of FPIC. Based on the approved plan, FPIC has until April 19, 2019 to service policies expiring in 2019 and 2020 and to settle outstanding liabilities and obligations of FPIC.

On July 11, 2019, FPIC has submitted to the IC its request for the release of the security deposit. Based on IC Circular Letter No. 2013-35 (Guidelines on the Release of Security Deposit), the following applicability conditions have to be met before such request can be made:

1. The Company has no license to do insurance business; and
2. The Company is not under conservatorship, receivership or liquidation of the IC.

The above two (2) conditions have been met by FPIC.



On November 22, 2019, FPIC has applied for the renewal of its Servicing License with the IC for one year or until December 31, 2020. The said renewal of license was made to conform with one year 'waiting period' for the claimants to file, submit or report to the IC any claim against FPIC. The waiting period will commence from the last publication date of the 'Notice to the Public' regarding FPIC's request for the release of its security deposit.

On January 04, 2021, the Insurance Commission has approved FPIC's request for the termination of the servicing proceedings and withdrawal of the security deposit, subject to the following conditions,

1. The Company, through its President, shall submit to the Commission a duly Notarized Undertaking and Quit Claim;
2. With respect to FPIC's request for the withdrawal of security deposit, it is worth stressing that though the said fund is exclusively earmarked for the payment of the company's liabilities to its policyholders, as distinguished from its corporate liabilities, the Commission has opined that the same may be applied to the latter, since any excess in the security deposit will in effect convert the same to its corporate assets.
3. The Commission has approved FPIC's withdrawal of security deposit, which shall be less by the value of the company's outstanding liabilities to its policyholders and other creditors, subject to the company's submission of the original or certified true copy of the notarized list of all outstanding liabilities.

FPIC's full compliance to the above conditions will trigger the Commission to proceed in the processing of the said request by publishing the required Notice of Withdrawal, as well as its issuance of the Certificate of Withdrawal, declaring FPIC's insurance business in the Philippines as officially withdrawn.

#### *Inactive Companies*

On September 2, 2016, the BOD of OMI and OSI approved and authorized the dissolution and liquidation of OMI and OSI by shortening their corporate term up to December 31, 2016.

On October 20, 2017, the BOD of OIHPI, OBI, LHVHI and TPIHC approved and authorized the dissolution and liquidation of these companies by shortening their corporate term up to December 31, 2017.

#### *Business Combination*

##### *LTI*

On April 30, 2018, ALLHC entered into a Deed of Exchange with ALI whereby ALI agreed to subscribe to 1,225,370,620 additional shares in ALLHC in exchange for ALI's 30,186 shares in LTI, with a fair market value of ₱3,030.75 million. Accordingly, the Group paid documentary stamp tax amounting to ₱12.25 million on the original issuance of shares offset against additional paid-in capital.

The acquisition resulted to LTI becoming a subsidiary of ALLHC. Both ALLHC and LTI are under the common control of ALI. The acquisition was accounted for using the pooling of interests method.

#### *Acquisition of URDC*

On July 19, 2019, the Parent Company acquired from previous individual stockholders their entire outstanding shares of URDC representing 100% ownership.

The Parent Company partially paid the previous individual stockholders amounting to ₱1,184.70 million representing 50% of the total value of the shares. In September 2020, the Parent Company paid the first installment amounting to ₱716.84 million. The Parent Company will settle the remaining balance amounting to ₱477.89 million on September 16, 2021, this is lodged in Accounts payable and accrued expenses (see Note 14). This is accounted for as acquisition of an asset that



does not constitute a business because the Group did not acquire a substantive process that significantly contribute to the ability to create outputs in order to be classified as a business. The Group allocated the acquisition cost to inventory and investment property based on relative fair values (see Notes 6 and 10).

*Acquisition of Non-controlling Interest*

On June 10, 2019, ALLHC purchased additional 8,051 LTI shares from ALI for a total consideration of ₱800.00 million, resulting to an increase in ownership in LTI from 75% to 95%. Accordingly, non-controlling interest decreased by ₱553.74 million and equity reserve increased by ₱246.26 million.

*Material Partly-Owned Subsidiaries with Material Economic Ownership Interest*

Information of the subsidiary that have material non-controlling economic interests follows:

LTI

	2020	2019	2018
	<i>(In Thousands, except for %)</i>		
Proportion of equity interests held by non-controlling interest	1.21%	1.09%	6.34%
Voting rights held by non-controlling interest	5%	5%	25%
Accumulated balances of non-controlling interest	₱143,033	₱121,597	₱628,927
Net income allocated to non-controlling interest	21,436	45,581	112,808
Comprehensive income allocated to material non-controlling interest	21,436	46,412	105,355
Dividends paid to non-controlling interest	-	-	20,112

The summarized financial information of LTI provided below. The information is based on amounts before intercompany eliminations.

	2020	2019	2018
	<i>(In Thousands)</i>		
<b>Statement of financial position</b>			
Current assets	₱2,617,388	₱2,890,632	₱2,576,505
Noncurrent assets	2,483,666	2,272,826	1,387,572
Current liabilities	756,830	774,381	1,106,379
Noncurrent liabilities	1,343,513	1,490,999	267,389
<b>Statement of comprehensive income</b>			
Revenue	2,325,769	3,411,364	2,621,919
Profit attributable to:			
Equity holders of the parent	407,287	289,633	335,673
Non-controlling interests	21,436	45,581	112,808
Total comprehensive income attributable to:			
Equity holders of the parent	405,687	284,918	336,361
Non-controlling interests	21,436	50,296	112,120
<b>Statement of cash flows</b>			
Operating activities	₱584,939	(₱256,868)	₱76,900
Investing activities	(325,902)	(701,276)	(113,390)
Financing activities	(243,617)	870,600	59,172
Effect of exchange rates changes	-	-	711
Net increase (decrease) in cash and cash equivalents	₱15,420	(₱87,544)	₱23,393



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## 2. Summary of Significant Accounting and Financial Reporting Policies

### Basis of Preparation

The consolidated financial statements have been prepared on a historical cost basis, except for the debt and equity financial assets measured at fair value. The consolidated financial statements are presented in Philippine Peso, which is the Parent Company's functional currency. All amounts are rounded off to the nearest thousand (₱1,000), except when otherwise indicated.

The consolidated financial statements provide comparative information in respect of the previous period.

### Statement of Compliance

The consolidated financial statements of the Group have been prepared in compliance with Philippine Financial Reporting Standards (PFRSs), which include the availment of the relief granted by the SEC under Memorandum Circular Nos. 14-2018 and 3-2019, that deferred the implementation of the following accounting pronouncements until December 31, 2020. These accounting pronouncements address the issues of PFRS 15, *Revenue from Contracts with Customers affecting the real estate industry*.

- a. Deferral of the following provisions of the Philippine Interpretations Committee (PIC) Q&A 2018-12, PFRS 15 Implementation Issues Affecting Real Estate Industry
  - Treatment of land in the determination of the percentage-of-completion (POC);
  - Assessing if the transaction price includes a significant financing component (as amended by PIC Q&A 2020-04);
  - Treatment of uninstalled materials in the determination of the POC (as amended by PIC Q&A 2020-02); and
  - Accounting to Common Usage Service Area (CUSA) Charges
- b. Deferral of the adoption of PIC Q&A 2018-14: Accounting for Cancellation of Real Estate Sales (as amended by PIC Q&A 2020-05)

In December 2020, the SEC issued MC No. 34-2020, allowing the further deferral of the adoption of provisions (a) and (b) of PIC Q&A 2018-12 and the IFRIC Agenda Decision on Borrowing Cost, for another (three) 3 years or until December 31, 2023.

PFRSs include Philippine Financial Reporting Standards, Philippine Accounting Standards and Interpretations issued by the Philippine Interpretations Committee (PIC).

### Basis of Consolidation

The consolidated financial statements comprise the financial statements of the Group as of December 31, 2020 and 2019 and for each of the three years in the period ended December 31, 2020.

Subsidiaries are consolidated from the date on which control is transferred to the Group and cease to be consolidated from the date on which control is transferred out of the Group. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Group gains control until the date the group ceases control over a subsidiary.

Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if and only if the Group has:

- a. power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee);
- b. exposure, or rights, to variable returns from its involvement with the investee; and
- c. the ability to use its power over the investee to affect its returns.



Generally, there is a presumption that a majority of voting rights result in control.

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- a. the contractual arrangement with the other vote holders of the investee;
- b. rights arising from other contractual arrangements; and
- c. the Group's voting rights and potential voting rights.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control.

The financial statements of the subsidiaries are prepared for the same accounting period as the Parent Company using uniform accounting policies. All significant intercompany transactions and balances between and among the Group, including intercompany profits and unrealized profits, are eliminated in the consolidation.

Non-controlling interests represent the portion of profit or loss and net assets in the subsidiaries not held by the Group and are presented separately in the consolidated statement of income, consolidated statement of comprehensive income and within equity in the consolidated statement of financial position, separately from the equity holders of the parent.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognized directly in equity as "Equity reserve" and attributed to the owners of the Parent Company.

If the Group loses control over a subsidiary, it derecognizes the related assets (including goodwill), liabilities, non-controlling interests and other components of equity, while the resultant gain or loss is recognized in profit or loss. Any investment retained is recognized at fair value.

#### Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of new standards effective as at January 1, 2020. The Group has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

Unless otherwise indicated, adoption of these new standards did not have an impact on the consolidated financial statements of the Group.

- Adoption of PIC Q&A 2020-03, Q&A No. 2018-12-D: STEP 3- On the accounting of the difference when the percentage of completion is ahead of the buyer's payment

PIC Q&A 2020-03 was issued by the PIC on September 30, 2020. The latter aims to provide an additional option to the preparers of financial statements to present as receivables, the difference between the POC and the buyer's payment, with the POC being ahead. This PIC Q&A is consistent with the PIC guidance issued to the real estate industry in September 2019.

- Amendments to PFRS 3, *Business Combinations, Definition of a Business*  
The amendments to PFRS 3 clarifies that to be considered a business, an integrated set of activities and assets must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create output. Furthermore, it clarifies that a business can exist without including all of the inputs and processes needed to create outputs. These amendments may impact future periods should the Group enter into any business combinations.



- Amendments to PFRS 7, *Financial Instruments: Disclosures* and PFRS 9, *Financial Instruments, Interest Rate Benchmark Reform*

The amendments to PFRS 9 provide a number of reliefs, which apply to all hedging relationships that are directly affected by the interest rate benchmark reform. A hedging relationship is affected if the reform gives rise to uncertainties about the timing and or amount of benchmark-based cash flows of the hedged item or the hedging instrument.

- Amendments to PAS 1, *Presentation of Financial Statements*, and PAS 8, *Accounting Policies, Changes in Accounting Estimates and Errors, Definition of Material*

The amendments provide a new definition of material that states “information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity.”

The amendments clarify that materiality will depend on the nature or magnitude of information, either individually or in combination with other information, in the context of the financial statements. A misstatement of information is material if it could reasonably be expected to influence decisions made by the primary users.

- Conceptual Framework for Financial Reporting issued on March 29, 2018

The Conceptual Framework is not a standard, and none of the concepts contained therein override the concepts or requirements in any standard. The purpose of the Conceptual Framework is to assist the standard-setters in developing standards, to help preparers develop consistent accounting policies where there is no applicable standard in place and to assist all parties to understand and interpret the standards.

The revised Conceptual Framework includes new concepts, provides updated definitions and recognition criteria for assets and liabilities and clarifies some important concepts.

- Amendments to PFRS 16, *COVID-19-related Rent Concessions*

The amendments provide relief to lessees from applying the PFRS 16 requirement on lease modifications to rent concessions arising as a direct consequence of the COVID-19 pandemic. A lessee may elect not to assess whether a rent concession from a lessor is a lease modification if it meets all of the following criteria:

- The rent concession is a direct consequence of COVID-19;
- The change in lease payments results in a revised lease consideration that is substantially the same as, or less than, the lease consideration immediately preceding the change;
- Any reduction in lease payments affects only payments originally due on or before June 30, 2021; and
- There is no substantive change to other terms and conditions of the lease.

A lessee that applies this practical expedient will account for any change in lease payments resulting from the COVID-19 related rent concession in the same way it would account for a change that is not a lease modification, i.e., as a variable lease payment.

The amendments are effective for annual reporting periods beginning on or after June 1, 2020. Early adoption is permitted.

The Group adopted the amendments beginning January 1, 2020. The rent concessions did not have a material impact on the Group as lessees.



### Future Changes in Accounting Policies

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Group does not expect that the future adoption of the said pronouncements will have a significant impact on its consolidated financial statements. The Group intends to adopt the following pronouncements when they become effective.

#### *Effective beginning on or after January 1, 2021*

- Amendments to PFRS 9, PFRS 7, PFRS 4 and PFRS 16, *Interest Rate Benchmark Reform – Phase 2*

The amendments provide the following temporary reliefs which address the financial reporting effects when an interbank offered rate (IBOR) is replaced with an alternative nearly risk-free interest rate (RFR):

- Practical expedient for changes in the basis for determining the contractual cash flows as a result of IBOR reform
- Relief from discontinuing hedging relationships
- Relief from the separately identifiable requirement when an RFR instrument is designated as a hedge of a risk component

The Group shall also disclose information about:

- The about the nature and extent of risks to which the entity is exposed arising from financial instruments subject to IBOR reform, and how the entity manages those risks; and
- Their progress in completing the transition to alternative benchmark rates, and how the entity is managing that transition

The amendments are effective for annual reporting periods beginning on or after January 1, 2021 and apply retrospectively, however, the Group is not required to restate prior periods.

#### *Effective beginning on or after January 1, 2022*

- Amendments to PFRS 3, *Reference to the Conceptual Framework*

The amendments are intended to replace a reference to the Framework for the Preparation and Presentation of Financial Statements, issued in 1989, with a reference to the Conceptual Framework for Financial Reporting issued in March 2018 without significantly changing its requirements. The amendments added an exception to the recognition principle of PFRS 3, *Business Combinations* to avoid the issue of potential 'day 2' gains or losses arising for liabilities and contingent liabilities that would be within the scope of PAS 37, *Provisions, Contingent Liabilities and Contingent Assets* or Philippine-IFRIC 21, *Levies*, if incurred separately.

At the same time, the amendments add a new paragraph to PFRS 3 to clarify that contingent assets do not qualify for recognition at the acquisition date.

The amendments are effective for annual reporting periods beginning on or after 1 January 2022 and apply prospectively.

- Amendments to PAS 16, *Plant and Equipment: Proceeds before Intended Use*

The amendments prohibit entities deducting from the cost of an item of property, plant and equipment, any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognizes the proceeds from selling such items, and the costs of producing those items, in profit or loss.

The amendment is effective for annual reporting periods beginning on or after January 1, 2022 and must be applied retrospectively to items of property, plant and equipment made available for use on or after the beginning of the earliest period presented when the entity first applies the amendment.



The amendments are not expected to have a material impact on the Group.

- *Amendments to PAS 37, Onerous Contracts – Costs of Fulfilling a Contract*

The amendments specify which costs an entity needs to include when assessing whether a contract is onerous or loss-making. The amendments apply a “directly related cost approach”. The costs that relate directly to a contract to provide goods or services include both incremental costs and an allocation of costs directly related to contract activities. General and administrative costs do not relate directly to a contract and are excluded unless they are explicitly chargeable to the counterparty under the contract.

The amendments are effective for annual reporting periods beginning on or after January 1, 2022. The Group will apply these amendments to contracts for which it has not yet fulfilled all its obligations at the beginning of the annual reporting period in which it first applies the amendments.

- *Annual Improvements to PFRSs 2018-2020 Cycle*

- *Amendments to PFRS 1, First-time Adoption of Philippines Financial Reporting Standards, Subsidiary as a first-time adopter*

The amendment permits a subsidiary that elects to apply paragraph D16(a) of PFRS 1 to measure cumulative translation differences using the amounts reported by the parent, based on the parent’s date of transition to PFRS. This amendment is also applied to an associate or joint venture that elects to apply paragraph D16(a) of PFRS 1.

The amendment is effective for annual reporting periods beginning on or after January 1, 2022 with earlier adoption permitted. The amendments are not expected to have a material impact on the Group.

- *Amendments to PFRS 9, Financial Instruments, Fees in the ‘10 per cent’ test for derecognition of financial liabilities*

The amendment clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other’s behalf. An entity applies the amendment to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendment.

The amendment is effective for annual reporting periods beginning on or after January 1, 2022 with earlier adoption permitted. The Group will apply the amendments to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendment. The amendments are not expected to have a material impact on the Group.

- *Amendments to PAS 41, Agriculture, Taxation in fair value measurements*

The amendment removes the requirement in paragraph 22 of PAS 41 that entities exclude cash flows for taxation when measuring the fair value of assets within the scope of PAS 41.

An entity applies the amendment prospectively to fair value measurements on or after the beginning of the first annual reporting period beginning on or after January 1, 2022 with earlier adoption permitted. The amendments are not expected to have a material impact on the Group.



*Effective beginning on or after January 1, 2023*

- Amendments to PAS 1, *Classification of Liabilities as Current or Non-current*

The amendments clarify paragraphs 69 to 76 of PAS 1, *Presentation of Financial Statements*, to specify the requirements for classifying liabilities as current or non-current. The amendments clarify:

- What is meant by a right to defer settlement
- That a right to defer must exist at the end of the reporting period
- That classification is unaffected by the likelihood that an entity will exercise its deferral right
- That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification

The amendments are effective for annual reporting periods beginning on or after January 1, 2023 and must be applied retrospectively.

- PFRS 17, *Insurance Contracts*

PFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, PFRS 17 will replace PFRS 4, *Insurance Contracts*. This new standard on insurance contracts applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply.

The overall objective of PFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in PFRS 4, which are largely based on grandfathering previous local accounting policies, PFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of PFRS 17 is the general model, supplemented by:

- A specific adaptation for contracts with direct participation features (the variable fee approach)
- A simplified approach (the premium allocation approach) mainly for short-duration contracts

PFRS 17 is effective for reporting periods beginning on or after January 1, 2023, with comparative figures required. Early application is permitted.

*Deferred effectivity*

- Amendments to PFRS 10, *Consolidated Financial Statements*, and PAS 28, *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.



On January 13, 2016, the Financial Reporting Standards Council deferred the original effective date of January 1, 2016 of the said amendments until the International Accounting Standards Board (IASB) completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

- *Deferral of Certain Provisions of PIC Q&A 2018-12, PFRS 15 Implementation Issues Affecting the Real Estate Industry (as amended by PIC Q&As 2020-02 and 2020-04)*

On February 14, 2018, the PIC issued PIC Q&A 2018-12 which provides guidance on some PFRS 15 implementation issues affecting the real estate industry. On October 25, 2018 and February 08, 2019, the SEC issued SEC MC No. 14-2018 and SEC MC No. 3-2019, respectively, providing relief to the real estate industry by deferring the application of certain provisions of this PIC Q&A for a period of three years until December 31, 2020.

On December 15, 2020, the Philippine SEC issued SEC MC No. 34-2020 which further extended the deferral of certain provisions of this PIC Q&A until December 31, 2023. A summary of the PIC Q&A provisions covered by the SEC deferral and the related deferral period follows:

	Deferral Period
a. Assessing if the transaction price includes a significant financing component as discussed in PIC Q&A 2018-12-D (as amended by PIC Q&A 2020-04)	Until December 31, 2023
b. Treatment of land in the determination of the POC discussed in PIC Q&A 2018-12-E	Until December 31, 2023
c. Treatment of uninstalled materials in the determination of the POC discussed in PIC Q&A 2018-12-E (as amended by PIC Q&A 2020-02)	Until December 31, 2020
d. Accounting for CUSA Charges discussed in PIC Q&A No. 2018-12-H	Until December 31, 2020

The SEC Memorandum Circulars also provided the mandatory disclosure requirements should an entity decide to avail of any relief. Disclosures should include:

- The accounting policies applied.
- Discussion of the deferral of the subject implementation issues in the PIC Q&A.
- Qualitative discussion of the impact on the financial statements had the concerned application guidelines in the PIC Q&A been adopted.
- Should any of the deferral options result into a change in accounting policy (e.g., when an entity excludes land and/or uninstalled materials in the POC calculation under the previous standard but opted to include such components under the relief provided by the circular), such accounting change will have to be accounted for under PAS 8, i.e., retrospectively, together with the corresponding required quantitative disclosures.

In November 2020, the PIC issued the following Q&As which provide additional guidance on the real estate industry issues covered by the above SEC deferrals:

- PIC Q&A 2020-04, which provides additional guidance on determining whether the transaction price includes a significant financing component
- PIC Q&A 2020-02, which provides additional guidance on determining which uninstalled materials should not be included in calculating the POC



After the deferral period, real estate companies would have to adopt PIC Q&A No. 2018-12 and any subsequent amendments thereto retrospectively or as the SEC will later prescribe.

The Group availed of the SEC reliefs to defer the above specific provisions of PIC Q&A No. 2018-12. Had these provisions been adopted, the Group assessed that the impact would have been as follows:

- a. The mismatch between the POC of the real estate projects and right to an amount of consideration based on the schedule of payments provided for in the contract to sell might constitute a significant financing component. The Group has yet to assess if the mismatch constitutes a significant financing component for its contracts to sell but does not expect the provision to have a material impact on the consolidated financial statements.
  - b. The exclusion of land and uninstalled materials in the determination of POC would have the percentage of completion of real estate projects. The Group does not expect this provision to have any impact on the consolidated financial statements.
  - c. Had the Group accounted for the revenue from air-conditioning services, CUSA and handling services as principal, this would have resulted in the gross presentation of the related revenue, costs and expenses. Currently, the related revenue is presented net of costs and expenses. There is no impact on opening retained earnings, income and expense and the related balance sheet accounts.
- *IFRIC Agenda Decision on Over Time Transfer of Constructed Goods (PAS 23, Borrowing Cost)*

In March 2019, IFRIC published an Agenda Decision on whether borrowing costs can be capitalized on real estate inventories that are under construction and for which the related revenue is/will be recognized over time under paragraph 35(c) of IFRS 15 (PFRS 15). IFRIC concluded that borrowing costs cannot be capitalized for such real estate inventories as they do not meet the definition of a qualifying asset under Philippine Accounting Standards (PAS) 23, *Borrowing Costs*, considering that these inventories are ready for their intended sale in their current condition.

The Group does not expect the IFRIC Agenda Decision to have a material impact on the consolidation financial statements as the Group does not have pre-selling activities.

On February 11, 2020, the Philippine SEC issued Memorandum Circular No. 4-2020, providing relief to the Real Estate Industry by deferring the mandatory implementation of the above IFRIC Agenda Decision until December 31, 2020. Further, on December 15, 2020, the Philippine SEC issued SEC MC No. 34-2020, which extends the relief on the application of the IFRIC Agenda Decision provided to the Real Estate Industry until December 31, 2023. Effective January 1, 2024, the Real Estate Industry will adopt the IFRIC agenda decision and any subsequent amendments thereto retrospectively or as the SEC will later prescribe. A real estate company may opt not to avail of the deferral and instead comply in full with the requirements of the IFRIC Agenda Decision.

- *Deferral of PIC Q&A 2018-14, Accounting for Cancellation of Real Estate Sales (as amended by PIC Q&A 2020-05)*

On June 27, 2018, PIC Q&A 2018-14 was issued providing guidance on accounting for cancellation of real estate sales. Under SEC MC No. 3-2019, the adoption of PIC Q&A No. 2018-14 was deferred until December 31, 2020. After the deferral period, real estate companies will adopt PIC Q&A No. 2018-14 and any subsequent amendments thereto retrospectively or as the SEC will later prescribe.



On November 11, 2020, PIC Q&A 2020-05 was issued which supersedes PIC Q&A 2018-14. This PIC Q&A adds a new approach where the cancellation is accounted for as a modification of the contract (i.e., from non-cancellable to being cancellable). Under this approach, revenues and related costs previously recognized shall be reversed in the period of cancellation and the inventory shall be reinstated at cost. PIC Q&A 2020-05 will have to be applied prospectively from approval date of the Financial Reporting Standards Council which was November 11, 2020.

The Group is still evaluating the approach to be availed among the existing options.

As prescribed by SEC MC No. 34-2020, for financial reporting periods beginning on or after January 1, 2021, the availment of the above deferral will impact the Group's financial reporting during the period of deferral as follows:

- a. The financial statements are not considered to be in accordance with PFRS and should specify in the "*Basis of Preparation of the Financial Statements*" section of the financial statements that the accounting framework is:

*PFRS, as modified by the application of the following financial reporting reliefs issued and approved by the Securities and Exchange Commission in response to the COVID-19 pandemic*

- b. The Auditor's report will:
- reflect in the Opinion paragraph that the financial statements are prepared in accordance with the compliance framework described in the notes to the financial statements; and
  - include an Emphasis of Matter paragraph to draw attention to the basis of accounting that has been used in the preparation of the financial statements.

Upon full adoption of the above deferred guidance, the accounting policies will have to be applied using full retrospective approach following the guidance under PAS 8, *Accounting Policies, Changes in Accounting Estimates and Errors*.

#### Current versus Noncurrent Classification

The Group presents assets and liabilities in its statement of financial position based on a current and noncurrent classification.

An asset is current when it is:

- a. Expected to be realized or intended to be sold or consumed in normal operating cycle;
- b. Held primarily for the purpose of trading;
- c. Expected to be realized within twelve months after the reporting period; or
- d. Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as non-current.

A liability is current when:

- a. It is expected to be settled in normal operating cycle;
- b. It is held primarily for the purpose of trading;
- c. It is due to be settled within twelve months after the reporting period; or
- d. There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Group classifies all other liabilities as noncurrent.

Deferred tax assets and liabilities are classified as noncurrent assets and liabilities.



Reclassifications

In 2020, the Group assessed that it expects to realize investments in FVOCI more than one year from reporting date, which would require non-current classification. Management believes that the presentation of the consolidated statement of financial position as at the beginning of the earliest period presented is not necessary as the reclassifications have no significant impact on the Group's total assets as of January 1, 2019. Reclassification of FVOCI from current to noncurrent as of December 31, 2019 is presented as follows:

	December 31, 2019 As previously reported	Reclassification	December 31, 2019 As adjusted
<b>Current Assets</b>			
Current portion of FVOCI	P644,746	(P644,746)	P-
<b>Noncurrent Assets</b>			
Noncurrent portion of FVOCI	-	644,746	644,746
	P644,746	P-	P644,746

The reclassifications did not impact the consolidated statement of cash flows for the year ended December 31, 2019.

Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either: (i) in the principal market for the asset or liability, or (ii) in the absence of a principal market, the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For financial assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at each end of the reporting period.

The fair value of financial instruments that are actively traded in organized financial markets is determined by reference to quoted market close prices at the close of business at the end of the reporting period. Financial instruments for which the fair value cannot be reasonably determined are carried at cost less any impairment in value.



For financial instruments where there is no active market, fair value is determined using valuation techniques. Such techniques include comparison to similar investments for which market observable prices exist and discounted cash flow analysis or other valuation models.

For the purpose of fair value disclosures, the Group has determined the classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy.

#### Cash and Cash Equivalents

Cash includes cash on hand and in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three (3) months or less from dates of placement and that are subject to an insignificant risk of change in value.

#### Financial Instruments

##### *Date of recognition*

The Group recognizes a financial asset or a financial liability in the consolidated statement of financial position when it becomes a party to the contractual provisions of the instrument. Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the settlement date.

##### *a. Financial assets*

###### *Initial recognition and measurement*

Financial assets are classified, at initial recognition, as subsequently measured at amortized cost, fair value through other comprehensive income (OCI), and fair value through profit or loss.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. The Group initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs.

In order for a financial asset to be classified and measured at amortized cost or fair value through OCI, it needs to give rise to cash flows that are 'solely payments of principal and interest (SPPI)' on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

###### *Subsequent measurement*

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortized cost (debt instruments)
- Financial assets at fair value through OCI with recycling of cumulative gains and losses (debt instruments)
- Financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)
- Financial assets at fair value through profit or loss

###### *Financial assets at amortized cost*

This category is the most relevant to the Group. The Group measures financial assets at amortized cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.



Financial assets at amortized cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

The Group's financial assets at amortized cost includes cash and cash equivalents, short-term investments, receivables and amounts owed to related parties.

*Disposal of financial assets at amortized cost*

When financial assets at amortized cost are disposed, these are assessed whether the Group is consistent with its objective of collecting contractual cash flows until maturity. In the event that disposals have been concluded as infrequent and insignificant, the financial assets continue to be accounted at amortized cost (see Note 5).

*Financial assets at fair value through OCI (debt instruments)*

The Group measures debt instruments at fair value through OCI if both of the following conditions are met:

- (a) The financial asset is held within a business model with the objective of both holding to collect contractual cash flows and;
- (b) Selling and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding

For debt instruments at fair value through OCI, interest income, foreign exchange revaluation and impairment losses or reversals are recognized in profit or loss and computed in the same manner as for financial assets measured at amortized cost. The remaining fair value changes are recognized in OCI. Upon derecognition, the cumulative fair value change recognized in OCI is recycled to profit or loss.

The Group's debt instruments at fair value through OCI includes government securities owned by the Group.

*Financial assets designated at fair value through OCI (equity instruments)*

Upon initial recognition, the Group can elect to classify irrevocably its equity investments as equity instruments designated at fair value through OCI when they meet the definition of equity under PAS 32, *Financial Instruments: Presentation* and are not held for trading. The classification is determined on an instrument-by-instrument basis.

Gains and losses on these financial assets are never recycled to profit or loss. Dividends are recognized as other income in profit or loss when the right of payment has been established, except when the Group benefits from such proceeds as a recovery of part of the cost of the financial asset, in which case, such gains are recorded in OCI. Equity instruments designated at fair value through OCI are not subject to impairment assessment.

The Group's financial assets at fair value through OCI includes investments in quoted and unquoted equity instruments.

*Financial assets at fair value through profit or loss*

Financial assets at fair value through profit or loss include financial assets held for trading, financial assets designated upon initial recognition at fair value through profit or loss, or financial assets mandatorily required to be measured at fair value. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments. Financial assets with cash flows that are not solely payments of principal and interest are classified and measured at fair value through profit or loss, irrespective of the business model. Notwithstanding the criteria for debt instruments to be classified at amortized cost or at fair value through OCI, as described above, debt instruments may be designated at fair value through profit or loss on initial recognition if doing so eliminates, or significantly reduces, an accounting mismatch.



Financial assets at fair value through profit or loss are carried in the consolidated statement of financial position at fair value with net changes in fair value recognized in profit or loss.

#### Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized (i.e., removed from the consolidated statement of financial position) when:

- The rights to receive cash flows from the asset have expired, or,
- The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Group continues to recognize the transferred asset to the extent of its continuing involvement. In that case, the Group also recognized an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

#### *Impairment of financial assets*

The Group recognizes an allowance for expected credit losses (ECLs) for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from other credit enhancements (e.g. lessee's deposit) that are integral to the contractual terms.

For trade receivables except real estate receivable, the Group applies a simplified approach in calculating ECLs. The Group does not track changes in credit risk, instead, recognizes a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

Vintage approach accounts for expected credit losses by calculating the cumulative loss rates of a given real estate receivable pool. It derives the probability of default from the historical data of a homogenous portfolio that share the same origination period. The information on the number of defaults during fixed time intervals of the accounts is utilized to create the probability of default model. It allows the evaluation of the loan activity from its origination period until the end of the contract period. In addition to primary drivers like macroeconomic indicators of qualitative factors such as, but not limited to, forward-looking data on inflation rate was added to the expected loss calculation to reach a forecast supported by both quantitative and qualitative data points.

The probability of default is applied to the estimate of the loss arising on default which is based on the difference between the contractual cash flows due and those that the Group would expect to receive, including from the repossession of the subject real estate property, net of cash outflows. For purposes of calculating loss given default, accounts are segmented based on the type of facility. In calculating the recovery rates, the Group considered collections of cash and/or cash from resale of real estate properties after foreclosure, net of direct costs of obtaining and selling the real estate properties after the default event such as commission and refurbishment. As these are future cash



flows, these are discounted back to the time of default using the appropriate effective interest rate, usually being the original effective interest rate (EIR) or an approximation thereof.

The Group considers a financial asset in default generally when contractual payments are 30 days past due for commercial leasing and 90 days past due for real estate and property development or when sales are cancelled supported by a notarized cancellation letter executed by the Group and customer. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group.

For other financial assets such as nontrade receivables, insurance receivables, amounts owed by related parties, refundable deposits and other receivables, ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For cash and cash equivalents and short-term investments, the Group applies the low credit risk simplification. The Group uses the ratings from Standard and Poor's (S&P), Moody's and Fitch to determine whether the debt instrument has significantly increased in credit risk (i.e., no longer low credit risk). The probability of default and loss given defaults are publicly available and are used by the Group to estimate ECLs. It is the Group's policy to measure ECLs on such instruments on a 12-month basis. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL.

The Group's debt instruments at fair value through OCI comprise solely of government securities. The Group considers a debt investment security to have low credit risk when its credit risk rating is equivalent to the globally understood definition of 'investment grade'.

#### *b. Financial liabilities*

##### *Initial recognition and measurement*

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Group's financial liabilities include "Accounts payable and accrued expenses" (other than "Taxes payable" which is covered by other accounting standard), "Amounts owed to related parties", "Subscriptions payable", "Rental and other deposits" and "Lease liabilities".

##### *Subsequent measurement*

The measurement of financial liabilities depends on their classification, as described below:

##### *Financial liabilities at fair value through profit or loss*

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss.

Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. This category also includes derivative financial instruments entered into by the Group that are not designated as hedging instruments in hedge relationships as defined by PFRS 9. Separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments.

Gains or losses on liabilities held for trading are recognized in profit or loss.



Financial liabilities designated upon initial recognition at fair value through profit or loss are designated at the initial date of recognition, and only if the criteria in PFRS 9 are satisfied. The Group has not designated any financial liability as at fair value through profit or loss.

#### *Other Financial Liabilities*

This is the category most relevant to the Group and includes liabilities arising from operations.

Other financial liabilities are recognized initially at fair value and are subsequently carried at amortized cost, taking into account the impact of applying the effective interest method of amortization (or accretion) for any related premium, discount and any directly attributable transaction costs. Gains and losses on other financial liabilities are recognized in the consolidated statement of income when the liabilities are derecognized, as well as through the amortization process.

The Group's accounts payable and accrued expenses and rental and others deposits are classified in this category.

#### *Derecognition*

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in profit or loss.

#### *c. Offsetting of financial instruments*

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, to realize the assets and settle the liabilities simultaneously.

#### Real Estate Held for Sale and Development

Real estate held for sale and development is carried at the lower of cost and NRV. NRV is the selling price in the ordinary course of business, less the costs of completion, marketing and distribution. Cost includes acquisition cost of the land plus development and improvement costs. Borrowing costs incurred on loans obtained to finance the improvements and developments of real estate held for sale and development are capitalized while development is in progress.

#### Other Current Assets

Other current assets are resources that the Group expects to consume or realize within its operating cycle. These are carried at cost, less any impairment in value. Included under these are creditable withholding taxes (CWTs), input value added tax (VAT), and prepayments.

#### *CWTs*

CWTs represent taxes withheld by the Group's customer on sale of goods and services which are claimed against income tax due. The excess over the income tax payable is either carried over in the succeeding period for the same purpose or claimed for refund.

#### *VAT*

Revenues, expenses, and assets are recognized net of the amount of VAT, if applicable.

When VAT from sales of goods and/or services (output VAT) exceeds VAT passed on from purchases of goods or services (input VAT), the excess is recognized as payable in the consolidated statement of financial position. When VAT passed on from purchases of goods or services (input VAT) exceeds VAT from sales of goods and/or services (output VAT), the excess is recognized as an asset in the consolidated statement of financial position to the extent of the recoverable amount.

The net amount of VAT recoverable from the taxation authority is included as part of "Other current assets" and Other noncurrent assets" in the consolidated statement of financial position.



*Prepayments*

Prepayments are expenses paid in advance and recorded as asset before they are utilized. Prepaid expenses are apportioned to expense over the period covered by the payment and charged to the appropriate expense accounts when incurred.

Investment Properties

The Group's investment properties include properties utilized in its mall operations, commercial building and certain land and land improvements which are held for rentals while the rest of the land is held for capital appreciation.

Investment properties are stated at cost less accumulated depreciation and any accumulated impairment losses. Land is stated at cost less any impairment in value.

Expenditures incurred after the investment property has been put in operation, such as repairs and maintenance costs, are normally charged against income in the period in which the costs are incurred.

Depreciation and amortization of investment properties are computed using the straight-line method over the estimated useful lives of the investment properties as follows:

	<u>Useful life in years</u>
Land improvements	30
Buildings and improvements	7-40
Machineries and equipment	9-25

Leasehold improvements are amortized on a straight-line basis over the estimated useful lives or the term of the lease, whichever is shorter.

The estimated useful lives and the depreciation and amortization method are reviewed periodically to ensure that the period and method of depreciation and amortization are consistent with the expected pattern of economic benefits from items of investment properties.

Investment properties are derecognized when they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognized in profit or loss in the period of derecognition.

Transfers are made to or from investment property only when there is a change in use. For a transfer from investment property to owner-occupied property, the deemed cost for subsequent accounting is the fair value at the date of change in use. If owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under property and equipment up to the date of change in use.

The Group classifies its buildings and improvements and land and improvements either as investment property or owner-occupied property based on its current intentions where it will be used. When buildings and improvements as well as land and improvements are held for capital appreciation or when management is still undecided as to its future use, it is classified as investment property. Buildings and improvements and land and improvements which are held for rent are classified as investment properties.

Constructions-in-progress

The Group's constructions-in-progress are carried at cost and transferred to the related investment property account when the construction and related activities to prepare the property for its intended use are complete, and the property is ready for occupation.



### Property and Equipment

Property and equipment are carried at cost, less accumulated depreciation, amortization and any impairment in value. The initial cost of property and equipment consists of its purchase price, including import duties, taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditures incurred after the property and equipment have been put into operation, such as repairs and maintenance and overhaul costs, are normally charged to operations in the year in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefit expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as an additional cost of property and equipment.

Depreciation and amortization are calculated on a straight-line basis over the estimated useful life of the property and equipment as follows:

	<u>Useful life in years</u>
Leasehold improvements	3-5
Machinery and equipment	5-10
Transportation equipment	5
Furniture, fixtures and equipment	3-5

Leasehold improvements are amortized on a straight-line basis over three (3) to five (5) years or the term of the lease, whichever is shorter.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the year the asset is derecognized.

The residual values, useful lives and depreciation and amortization method are reviewed and adjusted if appropriate, at each end of the reporting period.

Fully depreciated assets are retained in the accounts until these are no longer in use. When assets are sold or retired, the cost and the related accumulated depreciation and amortization and any impairment in value are derecognized and any gain or loss resulting from their disposal is included in profit or loss.

### Software Costs

Acquired software license is capitalized on the basis of costs incurred to acquire and bring to use the specific software. Software license is amortized on a straight-line basis over its estimated useful life of three (3) to four (4) years. Costs associated with the development or maintenance of computer software programs are recognized as expense when incurred in profit or loss.

An item of software license is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on de-recognition of the asset is included in profit or loss in the year the items is derecognized.

The Group's capitalized software costs includes purchase price payments for new software and other directly related costs necessary to bring the asset to its intended use.

### Other Noncurrent Assets

Other noncurrent assets consist of advance rental, deferred acquisition cost, refundable deposits, deferred input VAT, spare parts and supplies and other prepayments that will be consumed twelve (12) months after each end of the reporting period.



#### *Deferred Acquisition Costs*

Costs incurred in relation to the acquisition of insurance contracts such as commissions are deferred and charged to commission expense in proportion to premium revenue recognized.

Subsequent to initial recognition, these costs are amortized using the 24th method where the deferred acquisition cost pertains to the commissions for the last two months of the year. Amortization is charged to profit or loss. The unamortized acquisition costs are shown as “Deferred acquisition cost” under “Other noncurrent assets”.

#### *Advances to suppliers and contractors*

These are carried at cost less impairment losses, if any.

#### Impairment of Nonfinancial Assets

##### *Inventories and Real Estate Held for Sale and Development*

The Group recognizes provision for inventory losses when the net realizable values of inventory items become lower than the costs due to obsolescence or other causes. Obsolescence is based on the physical and internal condition of inventory items. Obsolescence is also established when inventory items are no longer marketable. Obsolete goods, when identified, are written down to their net realizable values.

##### *Investment Properties, Property and Equipment, Software Costs and Right-of-use Assets*

The Group assesses at each end of the reporting period whether there is an indication that investment properties, property and equipment and software costs may be impaired. If any such indication exists and where the carrying values exceed the estimated recoverable amounts, the assets or cash-generating units (CGU) are written down to their estimated recoverable amounts. The estimated recoverable amount of an asset is the greater of fair value less cost to sell and value in use. The fair value less cost to sell is the amount obtainable from the sale of an asset in an arm's-length transaction less the costs of disposal while value in use is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

For an asset that does not generate largely independent cash inflows, the estimated recoverable amount is determined for the CGU to which the asset belongs. Impairment losses of continuing operations are recognized in profit or loss in those expense categories consistent with the function of the impaired asset.

Recovery of impairment losses recognized in prior years is recorded when there is an indication that the impairment losses recognized for the asset no longer exist or have decreased. The recovery is recorded in the consolidated statement of income. However, the increased carrying amount of an asset due to a recovery of an impairment loss is recognized to the extent that it does not exceed the carrying amount that would have been determined had no impairment loss been recognized for that asset in prior years.

##### *Nonfinancial Other Current and Noncurrent Assets*

The Group first assesses whether there are indications of impairment on nonfinancial other current and noncurrent assets. When indicators exist, the Group estimates the recoverable amount of the asset and recognizes impairment loss in profit or loss to reduce the carrying amount to the recoverable value.

#### Insurance contracts

Insurance contracts are defined as those containing significant insurance risk at the inception of the contract, or those where at the inception of the contract, there is a scenario with commercial substance where the level of insurance risk may be significant over time. The significance of insurance risk is dependent on both the probability of an insured event and the magnitude of its potential effect. As a general guideline, the Group defines significant insurance risk by comparing



benefits paid with benefits payable if the insured event did not occur. Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its lifetime, even if the insurance risk reduces significantly during this period, unless all rights and obligations are extinguished or has expired. Investment contracts can, however, be reclassified as insurance contracts after inception if the insurance risk becomes significant.

#### *Recognition and Measurement*

a) Premium Revenue

Premiums from short-duration insurance contracts are recognized as revenue over the period of the contracts using the 24th method where the provision for unearned premiums pertains to the premiums for the last two months of the year. The portion of the premiums written that relates to the unexpired periods of the policies at financial reporting dates is accounted for as "Reserve for unearned premiums" and shown as part of "Accounts payable and accrued expenses" in the statement of financial position. The related reinsurance premiums ceded that pertain to the unexpired periods at financial reporting dates are accounted for as "Deferred reinsurance premiums" and shown under "Other noncurrent assets" in the consolidated statement of financial position. The net changes in these accounts between financial reporting dates are charged to or credited against profit or loss.

b) Insurance Contract Liabilities

Insurance contract liabilities are recognized when contracts are entered into and premiums are charged.

#### *Reserve for Unearned Premiums*

The proportion of written premiums, gross of commissions payable to intermediaries, attributable to subsequent periods is deferred as reserve for unearned premiums using the 24<sup>th</sup> method. The change in the reserve for unearned premiums is taken to profit or loss in the order that revenue is recognized over the period of risk.

#### *Claims Provision and Incurred but not Reported (IBNR) losses*

Outstanding claims provision are based on the estimated ultimate cost of all claims incurred but not settled at the financial reporting date, whether reported or not, together with related claims handling costs and reduction for the expected value of salvage and other recoveries. Delays can be experienced in the notification and settlement of certain types of claims, therefore the ultimate cost of which cannot be known with certainty at the reporting date. Provision for IBNR losses is calculated based on standard actuarial projection techniques.

The liability is not discounted for the time value of money and includes IBNR losses. The liability is derecognized when the contract expires, is discharged or is cancelled.

#### *Liability Adequacy Test*

At each financial reporting date, liability adequacy tests are performed to ensure the adequacy of insurance contract liabilities. In performing the test, current best estimates of future cash flows, claims handling and policy administration expenses are used. Any inadequacy is immediately charged to profit or loss by establishing an unexpired risk provision for losses arising from the liability adequacy tests.

c) Reinsurance Assets

The Group cedes insurance risk in the normal course of business. Reinsurance assets represent balances due from reinsurance companies for ceded insurance liabilities. Recoverable amounts are estimated in a manner consistent with the outstanding claims provisions and are in accordance with the reinsurance contract.

An impairment review is performed on all reinsurance assets when an indication of impairment arises during the financial reporting year.



Impairment occurs when objective evidence exists that the Group may not recover outstanding amounts under the terms of the contract and when the impact on the amounts that the Group will receive from the reinsurer can be measured reliably. The impairment loss is recorded in the statement of income.

Ceded reinsurance arrangements do not relieve the Group from its obligations to policyholders.

The Group also assumes reinsurance risk in the normal course of business for insurance contracts when applicable. Premiums and claims on assumed reinsurance are recognized as income and expense in the same manner as they would be if the reinsurance were considered direct business, taking into account the product classification of the reinsured business. Reinsurance liabilities represent balances due to reinsurance companies. Amounts payable are estimated in a manner consistent with the associated reinsurance contract.

Premiums and claims are presented on a gross basis for both ceded and assumed reinsurance.

Reinsurance commissions are deferred and subject to the same amortization method as the related acquisition costs; unamortized reinsurance commissions are shown as "Due to reinsurers and ceding companies" and shown as part of "Accounts payable and accrued expenses" in the statement of financial position.

Reinsurance assets or liabilities are derecognized when the contractual rights are extinguished or have expired or when the contract is transferred to another party.

#### *Short-term Insurance Contracts*

These contracts include the following:

- Fire insurance contracts cover loss or damage to the insured's properties caused by fire and/or natural calamities like typhoon, lightning, flood and earthquake.
- Motor insurance contracts provide financial protection to vehicle owners against physical loss of or damage to their vehicles and legal liability to third parties and/or passengers due to accident.
- Personal accident insurance contracts provide financial aid to either the insured or his beneficiaries in case of accidental death or disability.
- Marine insurance contracts indemnify the owner and/or assignee of a vessel, plane, goods and/or other transportable properties against sustained loss or damage on land, marine and aerial transit.
- Engineering insurance contracts provide complete protection against loss of or damage to plant, mechanical, electronic and other types of equipment used in construction and/or business operations.
- Extended perils or optional coverages are also available.
- Bonds/suretyship insurance contracts cover undertake to provide the needed guarantee to complete a contractual or civil engineering project.
- Liability insurance contracts indemnify the insured against the financial consequences of accidents to third parties for which he is legally responsible or liable.

#### Rental and Other Deposits

Customer rental and other deposits represent payments from tenants on leased properties which are refundable at the end of the lease contract. These are initially measured at fair value and subsequently measured at amortized cost.

#### Subscriptions Payable

Subscriptions payable pertains to the Group's unpaid subscription of shares of stock of other entities. These are recognized and carried in the books at the original subscription price in which shares of stock will be issued upon payment.



#### Combinations of Entities Under Common Control

Business combinations of entities under common control are accounted for using the pooling of interests method. The pooling of interests method is generally considered to involve the following:

- The assets and liabilities of the combining entities are reflected in the consolidated financial statements at their carrying amounts as of date of acquisition. No adjustments are made to reflect fair values, or recognize any new assets or liabilities, at the date of the combination. The only adjustments that are made are those adjustments to harmonize accounting policies.
- No new goodwill is recognized as a result of the combination. The only goodwill that is recognized is any existing goodwill relating to either of the combining entities. Any difference between the consideration paid or transferred and the equity acquired is reflected within equity.

The financial information in the consolidated financial statements are not restated for periods prior to the combination of the entities under common control as allowed by the Philippine Interpretations Committee (PIC) Q&A No. 2012-01.

#### Asset Acquisitions

If the assets acquired and liabilities assumed in an acquisition transaction do not constitute a business as defined under PFRS 3, the transaction is accounted for as an asset acquisition. The Group identifies and recognizes the individual identifiable assets acquired (including those assets that meet the definition of, and recognition criteria for, intangible assets) and liabilities assumed. The acquisition cost is allocated to the individual identifiable assets and liabilities on the basis of their relative fair values at the date of purchase. Such transaction or event does not give rise to goodwill. Where the Group acquires a controlling interest in an entity that is not a business, but obtains less than 100% of the entity, after it has allocated the cost to the individual assets acquired, it notionally grosses up those assets and recognizes the difference as non-controlling interests.

#### Capital Stock

Common shares are classified as equity.

Incremental costs directly attributable to the issuance of new shares are shown in equity as a deduction, net of tax, from the proceeds. The excess of proceeds from issuance of shares over the par value of shares are credited to "Additional paid-in capital". Subscription receivables pertains to the uncollected portion of the subscribed shares and is presented net against capital stock.

#### Retained Earnings

Retained earnings represent accumulated earnings of the Group.

#### Equity Reserves

Equity reserves pertain to the excess of the cost of business combinations over the net carrying amounts of the assets and liabilities of the acquired companies.

#### Treasury Shares and Shares Held by a Subsidiary

Treasury shares are own shares (ALLHC and subsidiaries) acquired by the Group. These are measured at acquisition cost and presented as deduction against equity. No gain or loss is recognized in profit or loss on the purchase, sale, issuance or cancellation of the Parent Company's own equity instruments. Any difference between the carrying amount and the consideration, if reissued, is recognized in additional paid-in capital.

The Parent Company's shares acquired by a subsidiary is presented as "Shares held by a subsidiary" under the equity section.

#### Share-based Payments

The Group has equity-settled, share-based compensation plan with its employees. The Group has an employee stock ownership plan (ESOWN) which allows the grantees to purchase the Group's shares at a discounted price. The Group recognizes stock compensation expense over the holding period. These are accounted for as limited-recourse loan-type share plans. Dividends paid on the awards are treated as installment payment against the exercise price of the options. The cost of



equity-settled transactions is determined by the fair value at the date when the grant is made using an appropriate valuation model. That cost is recognized, together with a corresponding increase in "Equity reserves" in equity, in "Personnel expense" account

#### Other Comprehensive Income (Loss)

Other comprehensive income (loss) comprises items of income and expense that are not recognized in the consolidated statement of income for the year in accordance with PFRS.

#### Revenue Recognition

##### *Revenue from Contract with Customers*

Revenue from contracts with customers is recognized when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. The Group has generally concluded that it is the principal in its revenue arrangements, except for the provisioning of water, electricity, air-conditioning and common use service area in its mall retail spaces, wherein it is acting as agent.

The disclosures of significant accounting judgements, estimates and assumptions relating to revenue from contracts with customers are provided in Note 3.

##### *Sale of Electricity Revenue*

The Group recognizes revenue from electricity services over time using the output method as the customer receives and consumes the benefit from the performance of the related utility service. As a practical expedient allowed under PFRS 15, the Group recognizes revenue in the amount to which the Group has a right to invoice since the Group bills a fixed amount for every kilowatt hour of electricity delivered. Electricity is billed every month according to the billing cycles of the customer.

##### *Rental*

Rental income arising from operating leases on investment properties is accounted for on a straight-line basis over the lease terms.

##### *Rent Concessions*

Rental concessions are treated as reductions to the rental income granted to lessees and accounted for as variable rent.

##### *Real estate sales*

The Group derives its real estate revenue from sale of industrial lots. Revenue from sale of industrial lots are recognized over time during the development period (or percentage of completion) since based on the terms and conditions of its contract with the customers, the Group's performance does not create an asset with an alternative use and the Group has an enforceable right to payment for performance completed to date.

In measuring the progress of its performance obligation over time, the Group uses the output method. The Group recognizes revenue based on direct measurements of the value to customers of the goods or services transferred to date, relative to the remaining goods or services promised under the contract. Progress is measured using survey of performance completed to date. This is based on the monthly project accomplishment report prepared by the third-party surveyor as approved by the construction manager which integrates the surveys of performance to date of the construction activities for both sub-contracted and those that are fulfilled by the developer itself.

As of December 31, 2020 and 2019, the Group's industrial lots being sold are 100% completed.

Contract costs include all direct materials and labor costs and those indirect costs related to contract performance. Expected losses on contracts are recognized immediately when it is probable that the total contract costs will exceed total contract revenue. Changes in contract performance, contract conditions and estimated profitability are recognized in the year in which the changes are determined.



*Insurance Premiums and Commissions - net*

Premiums from short-duration insurance contracts are recognized as revenue over the period of the contracts using the 24th method, except for premiums arising from marine cargo where the provision for unearned premiums pertains to the premiums for the last two months of the year. The portion of the premiums written that relates to the unexpired periods of the policies at financial reporting dates is accounted for as "Reserve for unearned premiums" and shown as part of "Accounts payable and accrued expenses" in the consolidated statement of financial position. The related reinsurance premiums ceded that pertain to the unexpired periods at financial reporting dates are accounted for as "Deferred reinsurance premiums" and shown under "Other noncurrent assets" in the consolidated statement of financial position. The net changes in these accounts between financial reporting dates are charged to or credited against income for the period.

Reinsurance commissions are recognized as revenue over the period of the contracts using the 24th method, except for marine cargo where the deferred reinsurance commission pertains to the premiums for the last two months of the year.

The portion of the commissions that relates to the unexpired periods of the policies at the financial reporting date is accounted for as "Due to reinsurers and ceding companies" and shown as part of "Accounts payable and accrued expenses" in the consolidated statement of financial position.

*Interest Income*

For all financial instruments measured at amortized cost and interest-bearing financial assets classified as financial assets at FVOCI and AFS financial assets, interest income is recorded using the EIR, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset.

*Dividend Income*

Dividend income is recognized when the Group's right to receive the payment is established.

Cost and Expenses

*Cost recognition for real estate sales*

The Group recognizes costs relating to satisfied performance obligations as these are incurred. These include costs of land, land development, professional fees, depreciation, permits and licenses. These costs are allocated to the saleable area, with the portion allocable to the sold area being recognized as costs of sales while the portion allocable to the unsold area being recognized as part of real estate inventories.

*Cost of purchased power and services*

Purchased power represents the cost of electricity supplied to contestable customers. This includes generation charges, transmission line fees, capacity fees and systems losses which are recognized in profit or loss when the electricity purchased is consumed.

*Cost of rental services*

Cost of rental services are direct costs incurred in the normal course of the business, are recognized when incurred and generally measured in the amount paid or payable. These comprise cost of rent, utilities, depreciation and others.

*Operating Expenses*

Operating expenses consist of all expenses associated with the development and execution of marketing and promotional activities and expenses incurred in the direction and general administration of day-to-day operations of the Group. These are generally recognized when the service is incurred, or the expense arises.



*Costs to obtain contract*

The incremental costs of obtaining a contract with a customer are recognized as an asset if the Company expects to recover them. The Company has determined that commissions paid to brokers on the sale of completed real estate units are deferred when recovery is reasonably expected and are charged to expense in the period in which the related revenue is recognized as earned. Commission expense is included in the "Cost of real estate sold" account in the statement of income.

Costs incurred prior to obtaining contract with customer are not capitalized but are expensed as incurred.

*Underwriting Expenses*

Underwriting expenses pertain to the Company's share in the underwriting expenses incurred by insurance pools in which the Company is a member. An insurance pool is a collective pool of assets from multiple insurance companies and used as a way of providing high risk insurance. Underwriting expenses are recognized by the Company as incurred.

Earnings Per Share

Basic earnings per share amounts are calculated by dividing net profit for the year attributable to ordinary equity holders of the Parent Company by the weighted average number of ordinary shares outstanding during the year.

Diluted earnings per share amounts are calculated by dividing the net profit attributable to ordinary equity holders of the Parent Company (after adjusting for interest on any convertible preference shares) by the weighted average number of ordinary shares outstanding during the year plus the weighted average number of ordinary shares that would be issued on conversion of all the dilutive potential ordinary shares into ordinary shares.

Income Tax

*Current Income Tax*

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The income tax rates and income tax laws used to compute the amount are those that are enacted or substantively enacted as at the end of the reporting period.

Current income tax relating to items recognized directly in equity is recognized in equity and not in profit or loss. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

*Deferred Income Tax*

Deferred income tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the end of the reporting period.

Deferred income tax liabilities are recognized for all taxable temporary differences, except:

- when the deferred income tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.



Deferred income tax assets are recognized for all deductible temporary differences, carry forward benefits of unused net operating loss carryover (NOLCO) and unused tax credits from excess minimum corporate income tax (MCIT), to the extent that it is probable that sufficient future taxable profits will be available against which the deductible temporary differences, and the carry forward of unused NOLCO and MCIT can be utilized, and except if it arises from initial recognition and those associated with the investments in subsidiaries, associates and joint ventures as discussed above.

The carrying amount of deferred income tax assets is reviewed at each end of the reporting period and reduced to the extent that it is no longer probable that sufficient future taxable profits will be available to allow all or part of the deferred income tax asset to be utilized. Unrecognized deferred income tax assets are reassessed at each end of the reporting period and are recognized to the extent that it has become probable that sufficient future taxable profits will allow the deferred income tax asset to be recovered.

Deferred income tax assets and liabilities are measured at the income tax rates that are expected to apply to the year when the asset is realized or the liability is settled, based on income tax rates (and income tax laws) that have been enacted or substantively enacted at each end of the reporting period.

Deferred income tax relating to items recognized outside profit or loss is recognized outside profit or loss. Deferred income tax items are recognized in correlation to the underlying transaction either in the profit or loss or directly in equity.

Deferred income tax assets and deferred income tax liabilities are offset if, and only if, a legally enforceable right exists to set off current income tax assets against current income tax liabilities and the deferred income tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend to either settle current tax liabilities and assets on a net basis, or to realize the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax assets or liabilities are expected to be settled or recovered. Subsidiaries operating in the Philippines file income tax returns on an individual basis. Thus, the deferred tax assets and deferred tax liabilities are offset on a per entity basis.

#### Retirement Benefits Costs

The Group has a funded, non-contributory defined benefit retirement plan.

The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets (if any), adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit plans is actuarially determined using the projected unit credit method. This method reflects service rendered by employees to the date of valuation and incorporates assumptions concerning the employees' projected salaries.

Defined benefit costs comprise the following:

- Service cost
- Net interest on the net defined benefit liability or asset
- Remeasurements of net defined benefit liability or asset

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as retirement benefits costs under "Personnel expenses" in the consolidated statement of income. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries.



Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as "Interest income (expense)" in the consolidated statement of income.

Remeasurements comprising actuarial gains and losses and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in OCI in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Group, nor can they be paid directly to the Group. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the fair value of the plan assets is higher than the present value of the defined benefit obligation, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The Group's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

#### *Employee Leave Entitlement*

Employee entitlements to annual leave are recognized as a liability when they are accrued to the employees. The undiscounted liability for leave expected to be settled wholly before twelve (12) months after the end of the reporting period is recognized for services rendered by employees up to the end of the reporting period.

#### Leases effective January 1, 2019

The Group assesses at contract inception whether a contract is, or contains, a lease. That is, if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

#### *Group as a lessee*

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognizes lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

#### a) Right-of-use assets

The Group recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received and estimate of costs to be incurred by the lessee in dismantling and removing the underlying asset, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease. Unless the Group is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognized right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term of 20 to 40 years.

The right-of-use assets are also subject to impairment. Refer to the accounting policies in impairment of non-financial assets.



b) Lease liabilities

At the commencement date of the lease, the Group recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating the lease, if the lease term reflects the Group exercising the option to terminate. Variable lease payments that do not depend on an index or a rate are recognized as expense in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

c) Short-term leases and leases of low-value assets

The Group applies the short-term lease recognition exemption to its short-term leases (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases that are low value. Lease payments on short-term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.

*Group as a lessor*

Leases in which the Group does not transfer substantially all the risks and rewards incidental to ownership of an asset are classified as operating leases. Rental income arising is accounted for on a straight-line basis over the lease terms and is included in revenue in profit or loss due to its operating nature. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as rental income. Contingent rents are recognized as revenue in the period in which they are earned.

Leases prior to January 1, 2019

*Determination of Whether an Arrangement Contains a Lease*

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at inception date, whether fulfillment of the arrangement is dependent on the use of a specific asset or assets or the arrangement conveys a right to use the asset, even if that right is not explicitly specified in an arrangement. A reassessment is made after the inception of the lease only if one of the following applies:

- a. There is a change in contractual terms, other than a renewal or extension of the arrangement;
- b. A renewal option is exercised or extension granted, unless the term of the renewal or extension was initially included in the lease term;
- c. There is a change in the determination of whether fulfillment is dependent on a specified asset; or
- d. There is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances give rise to the reassessment for scenarios (a), (c) or (d) and at the date of renewal or extension period for scenario (b).

*Operating Lease Commitments - Group as a Lessor*

Leases in which the Group does not transfer substantially all the risks and benefits of ownership of an asset are classified as operating leases. Rent income from operating leases are recognized as income on a straight-line basis over the lease term or based on the terms of the lease, as applicable. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the



leased asset and recognized over the lease term on the basis as rental income. Variable are recognized as revenue in the period in which they are earned.

#### *Operating Lease Commitments - Group as a Lessee*

Leases where the lessor retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Lease payments under non-cancellable operating leases are recognized as an expense in the consolidated statement of income on a straight-line basis over the lease term.

#### Foreign Currency Translation

Transactions in foreign currencies are initially recorded in Philippine Peso based on the exchange rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency exchange rate at the end of the reporting period. All differences arising on settlement or translation of monetary items are taken to the consolidated statement of income. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions.

#### Claims

The liabilities for unpaid claim costs (including incurred but not reported losses) and claim adjustment expenses relating to insurance contracts are accrued when insured events occur. The liabilities for unpaid claims are based on the estimated ultimate cost of settling the claims. The method of determining such estimates and establishing reserves is continually reviewed and updated. Changes in estimates of claim costs resulting from the continuous review process and differences between estimates and payments for claims are recognized as income or expense for the period in which the estimates are changed or payments are made. Estimated recoveries on settled and unsettled claims are evaluated in terms of the estimated realizable values of the salvaged recoverables and deducted from the liability for unpaid claims. The unpaid claim costs are accounted as "Claims payable" under "Accounts payable and accrued expenses" account in the consolidated statement of financial position.

#### Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

When the Group expects some or all of a provision to be reimbursed, for example, under an insurance contract, the reimbursement is recognized as a separate asset, but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the consolidated statement of income, net of any reimbursement.

#### Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. These are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but are disclosed when an inflow of economic benefit is probable.

#### Segment Reporting

The Group's operating businesses are recognized and managed according to the nature of the products or services offered, with each segment representing a strategic business unit that serves different markets. The BOD is the chief operating decision maker of the Group. Segment assets and liabilities reported are those assets and liabilities included in measures that are used by the BOD.

Segment revenue, expenses and performance include transfers between business segments. The transfers are accounted for at competitive market prices charged to unaffiliated customers for similar products. Such transfers are eliminated in consolidation.



#### Events After the End of the Reporting Period

Post year-end events that provide additional information about the Group's financial position at the end of the reporting period (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the consolidated financial statements when material.

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### 3. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the consolidated financial statements in accordance with PFRS requires the Group to make judgments and estimates that affect the reported amounts of assets, liabilities, revenues and expenses and disclosures, at the end of the reporting period. Future events may occur which will cause the assumptions used in arriving at the estimates to change. The effects of any change in judgments and estimates are reflected in the consolidated financial statements as they become reasonably determinable.

Judgments, estimates and assumptions are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. However, actual outcome can differ from these estimates.

#### Judgments

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the consolidated financial statements:

#### *Determining the lease term of contracts with renewal and termination options – Group as lessee (effective January 1, 2019)*

The Group determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised. The renewal periods for leases of land with longer non-cancellable periods (i.e., 10 to 15 years) are not included as part of the lease term since it is reasonably certain that the Group will exercise the option to renew or not exercise the option to terminate. Renewal or termination of lease is subject to mutual agreement with the lessors.

#### *Assessing Operating Lease Commitments - Group as Lessor*

The Group has entered into commercial property leases on its investment properties portfolio. The Group has determined that it retains all the significant risks and rewards of ownership of these properties which are leased out under operating lease arrangements.

#### *Assessment Whether Rental Concessions fall under Lease Modification*

In line with the rental relief framework implemented by the government to support businesses and the broader economy due to the impact of COVID-19, the Group waived its right to collect rent and other charges as part of various rent concessions it granted to lessees such as rent payment holiday or rent payment reductions.

The Group applies judgment when assessing whether the rent concessions granted is considered a lease modification under PFRS 16.

In making the judgment, the Group determines whether the rent concessions granted has changed the scope of the lease, or the consideration thereof, that was not part of the original terms and conditions of the lease. The Group assessed that the rent concessions it granted to lessees do not qualify as lease modifications since the term and conditions under the corresponding lease contracts have not been modified by the waiver and therefore, is not a lease modification under PFRS 16.



The rent concession granted by the Group for the year ended December 31, 2020 amounted to ₱298.90 million (see Note 10).

*Definition of default and credit-impaired financial assets*

The Group defines a financial instrument as in default, which is fully aligned with the definition of credit-impaired, when it meets one or more of the following criteria:

Quantitative criteria – for trade receivables from real estate sales, the customer receives a notice of cancellation and does not continue the payments. For rental receivables, the customers receive letter of collection.

Qualitative criteria

The customer meets unlikelihood to pay criteria, which indicates the customer is in significant financial difficulty. These are instances where:

- a. The customer is experiencing financial difficulty or is insolvent
- b. The customer is in breach of financial covenant(s)
- c. An active market for that financial assets has disappeared because of financial difficulties
- d. Concessions have been granted by the Group, for economic or contractual reasons relating to the customer's financial difficulty
- e. It is becoming probable that the customer will enter bankruptcy or other financial reorganization

The criteria above have been applied to the financial instruments held by the Group and are consistent with the definition of default used for internal credit risk management purposes. The default definition has been applied consistently throughout the Group's expected loss calculation.

*Sale of real estate receivables*

The Group entered into arrangements with banks wherein it discounted its real estate receivables without recourse. The Group believes that the sales transactions are not more than infrequent. Accordingly, the Group continues to present trade receivables at amortized cost as it remains to hold trade receivables with the objective of collecting contractual cash flows until maturity.

Estimates and Assumptions

The key estimates and assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below. The Group based its assumptions and estimates on parameters available when the consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes in circumstances arising beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

*Leases - Estimating the incremental borrowing rate*

The Group cannot readily determine the interest rate implicit in the lease, therefore, it uses its incremental borrowing rate (IBR) to measure lease liabilities. The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Group 'would have to pay', which requires estimation when no observable rates are available (such as for subsidiaries that do not enter into financing transactions) or when they need to be adjusted to reflect the terms and conditions of the lease. The Group estimates the IBR using observable inputs (such as market interest rates) when available and is required to make certain entity-specific estimates.

The Group's lease liabilities amounted to ₱1,751.37 million and ₱1,733.45 million as at December 31, 2020 and 2019, respectively (see Note 27).



*Provision for expected credit losses of trade and other receivables*

The Group uses a provision matrix to calculate ECLs for trade receivables except for receivables from real estate. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns.

The provision matrix is initially based on the Group's historical observed default rates. The Group will calibrate the matrix to adjust the historical credit loss experience with forward-looking information such as Gross Domestic Product growth rate and inflation rate. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analyzed.

The Group uses vintage analysis approach to calculate ECLs for real estate receivable. The vintage analysis accounts for expected losses by calculating the cumulative loss rates of a given loan pool. It derives the probability of default from the historical data of a homogenous portfolio that share the same origination period. The information on the number of defaults during fixed time intervals of the accounts is utilized to create the PD model. It allows the evaluation of the loan activity from its origination period until the end of the contract period.

The assessment of the correlation between historical observed default rates, forecast economic conditions (gross domestic product and inflation rate) and ECLs is also significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future. The information about the ECLs on the Group's trade receivables is disclosed in Notes 5 and 19.

*Estimating Useful Lives of Depreciable Investment Properties and Property and Equipment*

The estimated useful lives used as bases for depreciating and amortizing the Group's investment properties and property and equipment were determined on the basis of management's assessment of the period within which the benefits of these asset items are expected to be realized taking into account actual historical information on the use of such assets as well as industry standards and averages applicable to the Group's assets. The Group estimates the useful lives of its investment properties and property and equipment based on the period over which the assets are expected to be available for use. The estimated useful lives of investment properties and property and equipment are reviewed, at least, annually and are updated if expectations differ from previous estimates due to physical wear and tear and technical or commercial obsolescence on the use of these assets. It is possible that future results of operations could be materially affected by changes in these estimates brought about by changes in the factors mentioned above. A reduction in the estimated useful lives of these assets increases depreciation and amortization and decreases the carrying value of investment properties and property and equipment.

The carrying value of property and equipment amounted to ₱27.18 million and ₱37.91 million as at December 31, 2020 and 2019, respectively, net of accumulated depreciation, amortization and impairment amounting to ₱84.02 million and ₱67.46 million as at December 31, 2020 and 2019, respectively (see Note 11).

The carrying value of investment properties amounted to ₱9,563.42 million and ₱10,254.51 million as at December 31, 2020 and 2019, respectively (see Note 10).

Information on the estimated useful life of investment properties and property and equipment is included in Note 2.

*Determining Retirement Benefits Liability*

The cost of defined retirement obligation as well as the present value of the defined benefit obligation is determined using actuarial valuations. The actuarial valuation involves making various assumptions. These include the determination of the discount rates, future salary increases, mortality rates and future retirement increases. Due to the complexity of the valuation, the underlying assumptions and its long-term nature, defined benefit obligation are highly sensitive to changes in these assumptions. The assumptions are reviewed at each end of the reporting period.



Current service costs amounted to ₱1.37 million, ₱0.98 million and ₱1.10 million for the years ended December 31, 2020, 2019 and 2018, respectively. As at December 31, 2020 and 2019, net pension assets of the Group amounted to ₱9.69 million and ₱11.77 million, respectively (see Note 23).

In determining the appropriate discount rate, management considers the interest rates of government bonds that are denominated in the currency in which the benefits will be paid, with extrapolated maturities corresponding to the expected duration of the defined benefit obligation. Further details about the assumptions used are provided in Note 23.

#### *Assessing Realizability of Deferred Income Tax Assets*

The Group reviews the carrying amounts of deferred income tax assets at each end of the reporting period and reduces it to the extent that it is no longer probable that sufficient future taxable profits will be available to allow all or part of the deferred income tax assets to be utilized. Judgments and estimation are required to determine the amount of deferred income tax assets that can be recognized based upon the likely timing and level of future taxable income together with future tax planning strategies. However, there is no assurance that the Group will generate sufficient future taxable profits to allow all or part of its deferred income tax assets to be utilized.

Deferred income tax assets recognized in the books amounted to ₱58.23 million and ₱24.29 million as at December 31, 2020 and 2019, respectively (see Note 24).

The temporary differences, NOLCO and MCIT for which no deferred income tax assets were recognized, as the management has assessed that it is not probable that sufficient future taxable income will be available for which the benefit of the deferred income tax assets can be utilized, are disclosed in Note 24.

#### *Assessing and Estimating Contingencies and Provisions*

The Group is involved in certain disputes for which the Group has recognized provisions for probable expenses, which may be incurred, and disclosed relevant information about such contingencies. Total provision for probable losses amounted to ₱5.00 million, ₱240.65 million and nil for the year ended December 31, 2020, 2019 and 2018, respectively. Total reversal of provision for probable losses amounted to ₱21.00 million, ₱32.28 million and ₱59.07 million for the years ended December 31, 2020, 2019 and 2018, respectively (see Note 28).

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#### 4. Cash and Cash Equivalents

This account consists of:

	<b>2020</b>	2019
	<i>(In Thousands)</i>	
Cash on hand and in banks	<b>₱177,370</b>	₱144,644
Cash equivalents	-	32,948
	<b>₱177,370</b>	₱177,592

Cash in banks earn interest at the respective bank deposit rates. Cash equivalents are short-term investments that are made for varying periods of up to three (3) months, depending on the immediate cash requirements of the Group, and earn interest at the respective short-term investment rates.

For the years ended December 31, 2020, 2019 and 2018, the interest earned from cash and cash equivalents and short-term investments amounted to ₱3.73 million, ₱3.55 million, and ₱2.04 million, respectively (see Note 22).



## 5. Receivables

This account consists of:

	2020	2019
	<i>(In Thousands)</i>	
Trade debtors		
Land sales	<b>₱1,302,611</b>	₱1,577,403
Receivables from tenants	<b>593,682</b>	593,052
Retail electricity	<b>153,995</b>	329,125
Nontrade receivables	<b>120,017</b>	95,301
Insurance receivables	<b>29,305</b>	27,371
Others	<b>198,739</b>	160,600
	<b>2,398,349</b>	2,782,852
Less allowance for expected credit losses	<b>321,268</b>	297,750
	<b>2,077,081</b>	2,485,102
Less noncurrent portion	<b>728,538</b>	480,274
	<b>₱1,348,543</b>	₱2,004,828

Receivables from land sales represent amounts arising from sale of industrial lots, which are collectible in monthly installments within two to four years from the date of sale. During the year, the Group sold trade receivables from land sales amounting to ₱718.30 million with a resulting discount on sale amounting to ₱29.55 million.

Receivables from tenants represent the outstanding receivables arising from the lease of warehouse units, retail mall and office spaces and are collectible within 30 days from billing date. This includes both the fixed and contingent portion of lease.

Receivables from retail electricity consist of uncollected and unbilled electricity to customers which are consumed after meter reading cut-off dates. The credit term of these receivables is from 9 to 15 days from the date of billing. This account also consists of electricity sales made by the Group to customers traded through Wholesale Electricity Spot Market (WESM).

Nontrade receivables consist mainly of receivables from the government related to expropriation against certain properties of the Group in Laguna. Nontrade receivables are noninterest-bearing and are due and demandable.

Insurance receivables consist of premium receivables from policyholders, insurance agents and reinsurance companies and reinsurance recoverable on paid and unpaid losses from facultative and treaty reinsurers. These accounts are generally on 90 days term.

Other receivables include noninterest-bearing receivables of OLI from Cosco Land Corporation (CLC) which are due and demandable amounting to ₱160.45 million as at December 31, 2020 and 2019. These receivables are collateralized by the shares of stock of Cyber Bay owned by CLC. The receivables from CLC are fully provided with allowance.

The Group sold receivables on a without recourse basis to partner mortgage bank, BPI Family Bank, Inc. a related party, amounting to ₱718.30 million in 2020. These were sold at a discount of ₱29.55 million with total net proceeds ₱688.93 million.

On March 25, 2020, Republic Act No. 11469, otherwise known as the Bayanihan to Heal as One Act ("Bayanihan 1 Act") was enacted. Bayanihan 1 Act provides that all covered institutions shall implement a 30-day grace period for all loans with principal and/or interest and lease amortization falling due within the ECQ period without incurring interest on interest, penalties, fees and other charges. Subsequently, on September 11, 2020, Republic Act No. 11494, otherwise known as the Bayanihan to Recover as One Act ("Bayanihan 2 Act"), was enacted. Under the Bayanihan 2 Act, the one-time sixty (60)-day grace period is granted for the payment of all existing, current and





The rollforward analysis of real estate held for sale and development follows:

	2020	2019
	<i>(In Thousands)</i>	
Balance at the beginning of the year	<b>₱2,124,899</b>	₱1,316,812
Acquisition	<b>207,620</b>	1,129,516
Development costs incurred	<b>356,672</b>	593,259
Transfers from (to) investment property (Note 10)	<b>1,149,721</b>	(22,905)
Cost of real estate sales (Note 21)	<b>(561,803)</b>	(891,783)
	<b>3,277,109</b>	2,124,899
Less allowance for impairment loss	<b>39,848</b>	39,848
	<b>₱3,237,261</b>	₱2,085,051

Movements in the allowance for impairment losses follow:

	2020	2019
	<i>(In Thousands)</i>	
Beginning balances	<b>₱39,848</b>	₱27,567
Provision (Note 19)	-	12,281
	<b>₱39,848</b>	₱39,848

Lot sales recognized for the years ended December 31, 2020 and 2019 amounted to ₱1,275.51 million and ₱1,809.12 million, respectively (₱785.83 million for the year ended December 31, 2018).

Lot inventories recognized as cost of real estate sales amounted to ₱666.76 million and ₱1,103.64 million for the years ended December 31, 2020 and 2019, respectively (₱320.22 million for the year ended December 31, 2018).

In the third quarter of 2020, approximately 40.76 hectares was made available to the market to encourage more industrial companies to invest, develop and facilitate the economic growth in the region. The change in use resulted to the transfer from investment property to inventory amounting to ₱1,147.26 million.

There are no real estate inventories held as collateral as at December 31, 2020 and 2019.

## 7. Financial Assets at FVOCI

The details of this account follow:

	2020	2019
	<i>(In Thousands)</i>	
Listed equity securities (Note 18)	<b>₱505,912</b>	₱556,939
Quoted debt securities	<b>100,518</b>	87,807
	<b>₱606,430</b>	₱644,746

Financial assets at FVOCI pertain to investments in equity securities and debt instruments which are not held for trading and which the Group has irrevocably designated at FVOCI, as the Group considers these investments to be strategic in nature.

Listed equity securities include 1,388,101,405 shares of Cyber Bay valued at ₱458.07 million and ₱527.48 million in 2020 and 2019, respectively (see Note 18).

Quoted debt securities pertain to government securities owned by the Group. These are reserved investments in accordance with the provisions of the Insurance Commission as security for the benefit of policy holders and creditors of FPIC.



Movements of unrealized valuation gain (losses) on financial assets at FVOCI follows:

	Equity Holders	Non-controlling Interests	Total
	<i>(In Thousands)</i>		
At December 31, 2018	(P579,379)	(P991)	(P580,370)
Fair value changes	(8,325)	831	(7,494)
At December 31, 2019	(587,704)	(160)	(587,864)
Fair value changes	(38,097)	2,891	(35,206)
Realized valuation gain transferred from equity to retained earnings	(850)	-	(850)
<b>At December 31, 2020</b>	<b>(P626,651)</b>	<b>P2,731</b>	<b>(P623,920)</b>

Proceeds from the sale of financial assets at FVOCI amounted to P4.20 million, nil and P2.02 million for the years ended December 31, 2020, 2019 and 2018, respectively.

The Group made additional investments in equity instruments amounting to P1.52 million, P1.11 million and P6.39 million for the years ended December 31, 2020, 2019 and 2018, respectively.

Interest earned from financial assets at FVOCI amounted to P0.11 million, P1.96 million and P3.41 million for the years ended December 31, 2020, 2019 and 2018, respectively.

Dividend income on financial assets at FVOCI amounted to nil for the years ended December 31, 2020 and 2019 (P0.04 million for the year ended December 31, 2018).

## 8. Financial Assets at FVPL

This account pertains to investments in redeemable preferred shares and Unit Investment Trust Fund (UITF) designated as financial assets at FVPL.

Fair value of financial assets at FVPL as at December 31, 2020 and 2019 amounted to P4.74 million and P4.48 million, respectively, resulting to an unrealized (gain) loss of (P0.26 million), P0.04 million and P0.11 million for the years ended December 31, 2020, 2019 and 2018, respectively.

Dividend income earned from these shares amounted to P0.13 million for the years ended December 31, 2020, 2019 and 2018.

## 9. Other Current Assets

This account consists of:

	2020	2019
	<i>(In Thousands)</i>	
Input VAT	<b>P561,689</b>	P580,904
CWTs	<b>293,336</b>	238,054
Refundable deposits	<b>62,844</b>	67,793
Prepayments	<b>54,882</b>	67,789
Ice and beverages	<b>2,593</b>	486
Advances to suppliers and contractors	<b>1,943</b>	25,422
	<b>977,287</b>	980,448
Less allowance for impairment losses	<b>2,747</b>	2,747
	<b>P974,540</b>	P977,701



Input VAT pertains to VAT passed on from purchases of goods or services which is applied against output VAT. In 2019, the Group wrote-off unutilized input VAT amounting to ₱1.31 million presented as "Write off and other charges" in the consolidated statement of income.

Creditable withholding taxes (CWTs) are available for offset against income tax payable in the future periods. In 2019, the Group wrote-off unutilized CWT amounting to ₱9.71 million presented as "Write off and other charges" in the consolidated statement of income.

Refundable deposits pertain to EPMI's utility deposit for the initial set-up of electricity supply by public utility companies and interest earned from these deposits accrue to the customers of the Company. These deposits earn interest equivalent to the Peso Savings Account Interest rate of Land Bank of the Philippines on the first working day of the year, or other government banks subject to approval of ERC and may be refunded or applied to outstanding bill balance or differential billing upon termination of contract. The said deposits are equivalent to one (1) month estimated monthly billing and shall be adjusted annually to reflect the average billing during a one year period; or to replace any deposit previously applied; or to reflect the increase or decrease in load, or the number of the customers.

Prepayments pertain to prepaid insurance, taxes and licenses and other prepaid expenses that are to be amortized over a period of one (1) year.

Advances to contractors and suppliers pertain to advance payment to service contractors for construction services of the Group's real estate held for sale and development.

Movements in the allowance for impairment losses follow:

	2020	2019
	<i>(In Thousands)</i>	
Balances at beginning of year	₱2,747	₱1,439
Provisions (Note 19)	-	1,502
Write-off	-	(194)
<b>Balances at end of year</b>	<b>₱2,747</b>	<b>₱2,747</b>

As at December 31, 2019, finished goods inventories were written off amounting to ₱7.07 million presented as "Write off and other charges" in the consolidated statement of income.

## 10. Investment Properties

The details of this account follow:

	2020			Total
	Buildings and Improvements	Land and Improvements	Construction in Progress	
	<i>(In Thousands)</i>			
<b>Cost</b>				
At beginning of year	₱8,972,747	₱3,037,624	₱998,820	₱13,009,191
Additions	150,689	41,858	594,377	786,924
Transfers	776,165	-	(776,165)	-
Disposals	(36,415)	(8,062)	-	(44,477)
Transfers (Note 6)	-	(1,149,721)	-	(1,149,721)
<b>At end of year</b>	<b>9,863,186</b>	<b>1,921,699</b>	<b>817,032</b>	<b>12,601,917</b>
<b>Accumulated Depreciation and Amortization</b>				
At beginning of year	2,726,315	25,160	-	2,751,475
Depreciation and amortization (Notes 19 and 21)	290,782	1,445	-	292,227
Disposals	(8,418)	-	-	(8,418)
<b>At end of year</b>	<b>3,008,679</b>	<b>26,605</b>	<b>-</b>	<b>3,035,284</b>
Balance before impairment				
Less allowance for impairment losses	-	3,209	-	3,209
<b>Net book values</b>	<b>₱6,854,507</b>	<b>₱1,891,885</b>	<b>₱817,032</b>	<b>₱9,563,424</b>



	2019			Total
	Buildings and Improvements	Land and Improvements	Construction in Progress	
	(In Thousands)			
<b>Cost</b>				
At beginning of year	₱8,683,051	₱414,058	₱299,312	₱9,396,421
Additions	159,802	2,600,661	929,267	3,689,730
Transfers (Note 6)	229,759	22,905	(229,759)	22,905
Retirements	(99,865)	-	-	(99,865)
At end of year	8,972,747	3,037,624	998,820	13,009,191
<b>Accumulated Depreciation and Amortization</b>				
At beginning of year	2,529,317	24,554	-	2,553,871
Depreciation and amortization (Notes 19 and 21)	271,332	606	-	271,938
Retirements	(74,334)	-	-	(74,334)
At end of year	2,726,315	25,160	-	2,751,475
Balance before impairment	6,246,432	3,012,464	998,820	10,257,716
Less allowance for impairment losses	6,281	3,209	-	9,490
Write-off of impairment losses	(6,281)	-	-	(6,281)
	-	3,209	-	3,209
<b>Net book values</b>	<b>₱6,246,432</b>	<b>₱3,009,255</b>	<b>₱998,820</b>	<b>₱10,254,507</b>

#### TPI

In 2019, TPI demolished a portion of its buildings and leasehold improvements amounting to ₱44.95 million with remaining book value amounting to ₱18.52 million. Loss on retirement was recognized amounting to ₱13.69 million, net of ₱4.83 million allowance for impairment loss (see Note 21).

Investment properties of TPI substantially represent buildings and leasehold improvements on the land leased from PNR which are utilized in the TPI's mall operations and held for rentals.

In accordance with PFRS 1, the Group closed out the "Revaluation increment" on TPI's investment properties amounting to ₱236.08 million to retained earnings which pertains to the remaining balance of the deemed cost adjustment on investment properties account which arose when it transitioned to PFRS.

#### LCI

In 2019, LCI demolished two (2) buildings amounting to ₱54.91 million with remaining book value amounting to ₱13.29 million. Loss on retirement was recognized amounting to ₱11.84 million, net of ₱1.45 million allowance for impairment loss (see Note 21).

On July 1, 2014, LCI transferred land and improvements and buildings and improvements from property and equipment to investment properties. Prior to the transfer, the land and improvements and building and improvements are stated at their revalued amounts. Upon transfer to investment property, the revalued amounts of the properties at the date of transfer were considered as its deemed costs in accordance with PAS 40, *Investment Property*.

The excess of appraised values over the acquisition costs of the properties is shown under the "Revaluation increment" account in the consolidated statement of financial position and in the consolidated statement of changes in equity. An amount corresponding to the difference between the depreciation based on the revalued carrying amount of the asset and depreciation based on the original cost is transferred annually from "Revaluation increment" to "Retained earnings" account in the consolidated statement of financial position.

#### Fair Value of Investment Properties

The aggregate fair value of the Group's investment properties amounted to ₱17,734.59 million and ₱11,160.64 million as of December 31, 2020 and 2019, respectively. The fair values of the buildings, land and improvements of the Group determined using income approach method considers rental escalation rate for the minimum rental guaranteed for the remaining life of the buildings and building improvements using the discount rate and terminal capitalization rate ranging from 10% to 11% and 5% to 10%, respectively.



The fair values of the investment properties were determined by independent professionally qualified appraisers. The following table provides the fair value hierarchy of the Group's investment properties as of December 31, 2020 and 2019:

**2020**

				Fair value measurement using			
Observable Inputs	Valuation Technique	Date of Valuation	Total	Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)	
<i>(In Thousands)</i>							
<b>Land properties</b>							
LCVI	Expected rents and expenses	Income approach	July 21, 2020	₱996,117	₱-	₱-	₱996,117
LTI	Expected rents and expenses	Income Approach	February 5, 2021	1,721,793	-	-	1,721,793
URDC	Comparable selling price	Sales Comparison approach	March 10, 2020	3,562,976	-	-	3,562,976
<b>Land improvements</b>							
LCVI	Expected rents and expenses	Income approach	July 21, 2020	996,117	-	-	₱996,117
<b>Building</b>							
OLI	Expected rents and expenses	Income approach	February 6, 2021	7,264,359	-	-	7,264,359
TPI	Expected rents and expenses	Income approach	February 23, 2021	3,145,763	-	-	3,145,763
LCVI	Expected rents and expenses	Income approach	July 21, 2020	996,117	-	-	996,117
LTI	Expected rents and expenses	Income approach	February 5, 2021	2,744,874	-	-	2,744,874

**2019**

				Fair value measurement using			
Observable Inputs	Valuation Technique	Date of Valuation	Total	Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)	
<i>(In Thousands)</i>							
<b>Land properties</b>							
LCVI	Comparable selling price	Sales comparison approach	February 11, 2020	₱833,684	₱-	₱-	₱833,684
LTI	Comparable selling price	Sales Comparison approach	October 15, 2019	1,628,520	-	-	1,628,520
URDC	Comparable selling price	Sales Comparison approach	July 19, 2019	1,857,426	-	-	1,857,426
<b>Land improvements</b>							
LCVI	Expected rents and expenses	Income approach	February 11, 2020	833,684	-	-	833,684
<b>Building</b>							
OLI	Expected rents and expenses	Income approach	October 15, 2019	4,994,786	-	-	4,994,786
TPI	Expected rents and expenses	Income approach	October 15, 2019	1,455,578	-	-	1,455,578
LCVI	Expected rents and expenses	Income approach	February 11, 2020	833,684	-	-	833,684
LTI	Expected rents and expenses	Income approach	March 20, 2018	1,998,600	-	-	1,998,600

As of December 31, 2019, the fair value of land acquired from the previous stockholders of URDC was determined to be equivalent with the recent acquisition cost paid.

The appraised value was estimated using the following approach:

Income Approach - the fair value of all investment properties derived through converting anticipated future benefits into current property value.



Sales Comparison Approach - the value of the property that considers the sale of similar or substitute properties and related market data and establishes a value estimate by processes involving comparison. Listings and offerings may also be considered.

Revaluation Increment

Movement of revaluation increment follows:

	2020	2019
	<i>(In Thousands)</i>	
Beginning balance	<b>₱203,836</b>	₱217,986
Transfer of realized valuation increment	<b>(7,028)</b>	(14,150)
Balances at end of year	<b>₱196,808</b>	₱203,836

Revaluation increment realized through depreciation and transferred to deficit (net of related tax) amounted to ₱7.03 million and ₱14.15 million in 2020 and 2019, respectively.

Consolidated rental revenue from investment properties amounted to ₱851.98 million (net of rent concession amounting to ₱298.90 million), ₱1,085.93 million and ₱843.15 million for the years ended December 31, 2020, 2018, and 2019, respectively. Direct operating expenses incurred for investment properties amounted to ₱555.09 million, ₱568.14 million and ₱615.84 million for the years ended December 31, 2020, 2019 and 2018, respectively (see Note 21).

Gain on sale on investment properties recognized amounted to ₱94.06 million, nil and ₱0.72 million for the years ended December 31, 2020, 2019 and 2018, respectively.

Construction in progress pertain to buildings under construction to be leased as retail and warehouse spaces upon completion. The construction period normally ranges from within one year to two years depending on the size of the asset.

In 2020, LTI transferred construction cost of completed projects in Naic, Cavite to buildings and improvements amounting to ₱776.17 million.

For 2020, the Group's budgeted total capital expenditures was ₱2.16 billion for projects and spent ₱1 billion as of 31 December 2020 for land development, building improvements, and land acquisition. This was financed through internally generated funds and advances.

The Group's management believes that there were no conditions present in 2020 and 2019 that would significantly reduce the fair value of the investment properties from that determined as stated in table above.

The Group has no restriction on the realizability of its investment properties and no obligation to either purchase, construct or develop or for repairs, maintenance and enhancements.

COVID-19 affected the rental revenue from malls due to the temporary closures during the implementation of the community quarantine. The malls have gradually reopened since the lifting of the enhanced community quarantine (ECQ) on May 16, 2020, subject to safety and protocol standards of the Inter-Agency Task Force for the Management of Emerging Infectious Diseases (IATF). The Group's management is continuously assessing the situation given the pandemic's fluid and evolving nature. Except for the significant impact of COVID-19 pandemic to the Group's mall operations starting March 2020, there were no other trends, events or uncertainties that have had or that are reasonably expected to have a material impact on net sales or revenues or income from continuing operations.



## 11. Property and Equipment

The details of this account follow:

### 2020

	Leasehold Improvements	Machinery and Equipment	Transportation Equipment	Furniture, Fixtures and Equipment	Total
<i>(In Thousands)</i>					
<b>Cost</b>					
At beginning of year	₱2,479	₱50,911	₱10,968	₱41,014	₱105,372
Additions	253	4,714	-	854	5,821
At end of year	2,732	55,625	10,968	41,868	111,193
<b>Accumulated Depreciation and Amortization</b>					
At beginning of year	1,566	26,774	8,546	30,577	67,463
Depreciation and amortization (Notes 19 and 21)	375	6,868	716	8,593	16,552
At end of year	1,941	33,642	9,262	39,170	84,015
<b>Net Book Values</b>	<b>₱791</b>	<b>₱21,983</b>	<b>₱1,706</b>	<b>₱2,698</b>	<b>₱27,178</b>

### 2019

	Leasehold Improvements	Machinery and Equipment	Transportation Equipment	Furniture, Fixtures and Equipment	Total
<i>(In Thousands)</i>					
<b>Cost</b>					
At beginning of year	₱2,479	₱50,911	₱9,738	₱29,120	₱92,248
Additions	-	-	1,230	11,894	13,124
At end of year	2,479	50,911	10,968	41,014	105,372
<b>Accumulated Depreciation and Amortization</b>					
At beginning of year	892	15,410	7,132	26,565	49,999
Depreciation and amortization (Notes 19 and 21)	674	11,364	1,414	4,012	17,464
At end of year	1,566	26,774	8,546	30,577	67,463
<b>Net Book Values</b>	<b>₱913</b>	<b>₱24,137</b>	<b>₱2,422</b>	<b>₱10,437</b>	<b>₱37,909</b>

Gain on sale of property and equipment recognized for the years ended December 31, 2020, 2019 and 2018 amounted to nil, nil and ₱0.003 million, respectively.

## 12. Software Costs

The details of this account follow:

	2020	2019
<i>(In Thousands)</i>		
<b>Cost:</b>		
Beginning balances	₱13,270	₱15,470
Additions	-	35
Retirements	-	(2,235)
Ending balances	13,270	13,270
<b>Accumulated amortization:</b>		
Beginning balances	11,853	12,597
Amortization (Note 19)	989	1,491
Retirements	-	(2,235)
Ending balances	12,842	11,853
<b>Net book values</b>	<b>₱428</b>	<b>₱1,417</b>



### 13. Other Noncurrent Assets

This account consists of:

	2020	2019
	<i>(In Thousands)</i>	
Deferred input VAT	<b>₱349,160</b>	₱388,216
Advances to suppliers and contractors	<b>57,862</b>	124,401
Refundable deposits	<b>13,391</b>	31,067
Others	<b>8,277</b>	4,791
	<b>₱428,690</b>	<b>₱548,475</b>

Deferred input VAT arises from the purchase of capital goods by the Group for amortization for a period of 5 years.

Advances to contractors and suppliers pertain to advance payment to service contractors for various renovation and rehabilitation services of the Group's buildings.

Refundable deposits pertain to deposits made to utility companies, other suppliers and various miscellaneous deposits.

In 2019, the Group wrote-off miscellaneous deposits amounting to ₱0.08 million presented as "Write off and other charges" in the consolidated statement of income.

### 14. Accounts Payable and Accrued Expenses

The details of this account follow:

	2020	2019
	<i>(In Thousands)</i>	
Accrued expenses		
Light and water	<b>₱121,508</b>	₱384,233
Professional and management fees	<b>61,423</b>	66,857
Commissions	<b>47,597</b>	45,528
Contracted services	<b>19,564</b>	15,528
Repairs and maintenance	<b>13,017</b>	1,308
Taxes and licenses	<b>11,096</b>	22,685
Rent (Note 27)	<b>3,107</b>	3,882
Subcontractor cost	<b>723</b>	2,612
Salaries and benefits	<b>230</b>	5,900
Others	<b>7,108</b>	9,321
	<b>285,373</b>	557,854
Trade payables	<b>1,030,603</b>	1,567,961
Nontrade payables	<b>203,707</b>	258,465
Provisions (Note 28)	<b>50,332</b>	254,196
Retention payables	<b>32,011</b>	-
Claims payables	<b>24,178</b>	15,853
Dividend payable	<b>17,500</b>	-
Others	<b>9,417</b>	18,324
	<b>₱1,653,121</b>	<b>₱2,672,653</b>

Nontrade payables are generally taxes and other payables settled within one (1) year.

Retention payable pertain to retentions from the contractors' progress billings which will be released after the expiration of the project's warranty period. The retention serves as security from the contractor should there be defects in the project.



Claims payables pertain to the estimated ultimate cost of incurred but not settled claims as at the reporting period.

The terms and conditions of the above payables are as follows:

- Trade payables are noninterest-bearing and are normally settled on thirty (30) days' term.
- Accrued payables are noninterest-bearing and are normally settled on sixty (60) days' term or due and demandable.
- All other payables are noninterest-bearing and have an average term of one (1) year.

Dividend payable pertains to the unpaid portion of dividend declared attributable to the non-controlling interest of Laguna Technopark, Inc.

## 15. Rental and Other Deposits

The details of this account follow:

	December 31, 2020			December 31, 2019		
	Due within One Year	Beyond One Year	Total	Due within One Year	Beyond One Year	Total
	<i>(In Thousands)</i>					
Security deposits	₱363,325	₱107,795	₱471,120	₱373,456	₱153,341	₱526,797
Rental deposits	73,343	97,192	170,535	108,475	72,214	180,689
Construction bond	31,164	4,158	35,322	29,481	9,266	38,747
Customer deposits	17,194	-	17,194	6,452	-	6,452
Other deposits	7,506	1,278	8,784	-	-	-
	<b>₱492,532</b>	<b>₱210,423</b>	<b>₱702,955</b>	<b>₱517,864</b>	<b>₱234,821</b>	<b>₱752,685</b>

Tenants are required to post security deposits, which shall be refunded, without interest, within sixty (60) days after the expiration of the lease period, deducting the amount of damages to the leased premises, if any. Interest expense from accretion of security deposits amounted to ₱2.10 million, ₱1.65 million and ₱1.21 million for the years ended December 31, 2020, 2019 and 2018, respectively.

Security deposits also include deposits that may be refunded or applied to any outstanding account of the customers at the end of the retail electricity supply term. The duration of these deposits ranges from six months to three years.

Rental deposits are equivalent to tenant's three month's current rent and shall be increased annually or as is when the rental rate increases. These are paid upon signing of the contract of lease or possession of leased premises, whichever comes first and can be applied as payment for rent due for the last three months of the lease.

Construction bond is tenants' payments as security for repairs or any damaged caused to the Group's property arising out of or in connection to any loss, damage, or destruction to the leased premises as a result of the renovation or construction. The construction bond shall be equivalent to tenant's one month's minimum rent and can be applied as payment for outstanding accounts provided that they are in compliance with the construction guidelines and requirements imposed by the Group.

Customer deposits pertain to reservation deposits of the tenants which will form part of the payment of rent upon commencement of lease.



16. **Equity**

The details of the common shares of the Parent Company follows:

**2020**

	Number of Shares	Amount
Authorized, ₱1 par value	7,500,000,000	₱7,500,000,000
Issued	6,153,452,772	₱6,153,452,772
Subscribed	148,139,215	148,139,215
Less subscription receivables		116,757,453
Issued and outstanding		₱6,184,834,534

**2019**

	Number of Shares	Amount
Authorized, ₱1 par value	7,500,000,000	₱7,500,000,000
Issued	6,148,081,534	₱6,148,081,534
Subscribed	153,510,453	153,510,453
Less subscription receivables		128,287,250
Issued and outstanding		₱6,173,304,737

In 2020, the issued and subscribed capital and additional paid-in capital increased by ₱11.53 million and ₱7.27 million, respectively, arising from the collection of subscription receivables, issuance of shares and ESOWN subscription.

In 2019, the issued and subscribed capital and additional paid-in capital increased by ₱284.11 million and ₱226.91 million, respectively, arising from the collection of subscription receivables and issuance of shares.

In 2018, the issued and subscribed capital and additional paid-in capital increased by ₱1,232.28 million and ₱1,809.85 million, respectively, arising from business combination and ESOWN subscription.

The Parent Company's track record of capital stock follows:

	Number of shares registered	Issue/offer price	Date of approval	Number of holders as of year end
January 1, 2018	4,501,803,698			876
Add Additional issuance	11,425,000	₱1.00/share	May 19, 1989	
December 31, 2018	4,513,228,698			801
Add:				
Additional issuance	49,444,216	₱2.92/share	September 9, 2019	
Additional issuance	1,225,370,620	₱2.47/share	April 30, 2018	
Additional issuance	359,218,800	₱1.00/share	May 19, 1989	
Additional issuance	819,200	₱1.68/share	November 10, 2015	
December 31, 2019	6,148,081,534			785
Add:				
Additional issuance	3,072,000	₱1.00/share	November 10, 2015	
Additional issuance	29,038	₱1.68/share	November 10, 2015	
Additional issuance	2,270,200	₱1.00/share	May 19, 1989	
December 31, 2020	6,153,452,772			784



### Retained Earnings

Retained earnings also include undistributed net earnings amounting to ₱3,751.00 million and ₱3,683.40 million as of December 31, 2020 and 2019, respectively, representing accumulated equity in the net earnings of subsidiaries. These are not available for dividend distribution unless declared by the subsidiaries.

In 2020, Laguna Technopark, Inc., the Parent Company's subsidiary, declared cash dividends for a total amount of ₱350.00 million of which ₱17.50 million is attributable to non-controlling interest.

### Shares held by a subsidiary

On September 5, 2019, OLI subscribed to 49,444,216 unissued shares of ALLHC for a total consideration of ₱144.38 million. This is presented as "Shares held by a subsidiary" in the consolidated statement of financial position.

### Capital Management

The primary objective of the Group's capital management is to optimize the use and earnings potential of the Group's resources and considering changes in economic conditions and the risk characteristics of the Group's activities.

The Group manages its capital structure and makes adjustments to it in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes as at December 31, 2020 and 2019.

As at December 31, 2020 and 2019, the Group considers the following accounts as capital:

	<b>2020</b>	2019
	<i>(In Thousands)</i>	
Capital stock	<b>₱6,184,835</b>	₱6,173,305
Additional paid-in capital	<b>6,007,133</b>	5,999,868
	<b>₱12,191,968</b>	₱12,173,173

The Group is not subject to externally imposed capital requirements.

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## 17. Related Party Transactions

Related party relationship exists when one party has the ability to control, directly or indirectly through one or more intermediaries, the other party or exercise significant influence over the other party in making financial and operating decisions. Such relationship also exists between and/or among entities, which are under common control with the reporting enterprises and its key management personnel, directors or its stockholders. In considering each related party relationship, attention is directed to the substance of the relationship, and not merely the legal form. The Group has an approval requirement and limits on the amount and extent on any related party transactions.

The Parent Company and its subsidiaries, in their normal course of business, have entered into transactions with related parties principally consisting of interest and noninterest-bearing advances with no fixed repayment terms and are due and demandable. These transactions are normally settled in cash



Account balances with related parties, other than intra-group balances which were eliminated in consolidation, follows:

As at and for the year ended December 31, 2020

*Amounts owed by related parties*

<b>Category</b>	<b>Amount of transactions (In Thousands)</b>	<b>Outstanding Balance</b>	<b>Terms</b>	<b>Conditions</b>
<i>Parent</i>				
ALI (a)	(P110,106)	P29,968	To be settled in cash and collectible on demand	Unsecured, noninterest-bearing, not impaired, and unguaranteed
ALI (b)	97,749	525,922	To be settled in cash, 30-days; 2.57%-2.96%	Unsecured, not impaired, and unguaranteed
<i>Entities under common control</i>				
Airswift Transport, Inc. (b)				
Principal	9,000	32,000	To be settled in cash, 30-days; 2.63%-3.05%	Unsecured, not impaired, and unguaranteed
Interest	1,237	2,302		
North Triangle Hotel Ventures, Inc. (b)				
Principal	-	-	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Interest	-	86		
Cebu Holdings, Inc. (b)				
Principal	(26,000)	-	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Interest	(134)	43		
Central Block Development, Inc. (b)				
Principal	(25,400)	14,300	To be settled in cash, 30-days; 2.96% -3.05%	Unsecured, not impaired, and unguaranteed
Interest	182	370		
HLC Development Corp. (b)				
Principal	12,500	12,500	To be settled in cash, 30-days; 2.63%	Unsecured, not impaired, and unguaranteed
Interest	12	71		
Amaia Land Corporation (b)				
Principal	(8,000)	15,700	To be settled in cash, 30-days; 2.96%	Unsecured, not impaired, and unguaranteed
Interest	(79)	49	To be settled in cash and collectible on demand	Unsecured, noninterest-bearing, not impaired, and unguaranteed
Amaia Land Corporation (d)				
Principal	6,129	6,129	To be settled in cash and collectible on demand	Unsecured, noninterest-bearing, not impaired, and unguaranteed
Ayala Land Metro North, Inc. (d)				
Principal	6,119	6,022		
ESTA Galleria, Inc. (b)				
Principal	(10,000)	-	To be settled in cash and collectible on demand	Unsecured, noninterest-bearing, not impaired, and unguaranteed
Interest	259	366	To be settled in cash and collectible on demand	Unsecured, noninterest-bearing, not impaired, and unguaranteed
ESTA Galleria, Inc. (d)				
Principal	15	82		
Crans Montana Property Holdings Corp. (b)				
Principal	(5,000)	1,000	To be settled in cash, 30-days; 3.05%	Unsecured, not impaired, and unguaranteed
Interest	(9)	4		
Sicogon Island Tourism Estate Corp. (b)				
Principal	(3,800)	4,200	To be settled in cash, 30-days; 2.96%	Unsecured, not impaired, and unguaranteed
Interest	2	13		
Bay City Commercial Corp. (b)				
Principal	85,000	105,000	To be settled in cash, 30-days; 2.75%-3.05%	Unsecured, not impaired, and unguaranteed
Interest	3,751	3,887		
Ayala Triangle Hotel. (b)				
Interest	-	185	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed

(Forward)



Category	Amount of transactions (In Thousands)	Outstanding Balance	Terms	Conditions
Circuit Makati Hotel Ventures, Inc. (b) Principal	(P4,300)	P-	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Interest	(80)	49	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Amicassa Process Solutions, Inc. (c) Cagayan de Oro Gateway Corp. (b)	(2,227)	3,543	To be settled in cash, 30-days; 2.63%-3.00%	Unsecured, not impaired, and unguaranteed
Principal	15,000	15,000		
Interest	(752)	337		
Avida Land Corporation (b)			To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Interest	3,649	4,503		
Avida Land Corporation (a)				
Arvo Commercial Corporation (b) Principal	(10,000)	10,000	To be settled in cash, 30-days; 2.58% -2.83%	Unsecured, not impaired, and unguaranteed
Interest	965	4,470		
Soltea Commercial Corp (b) Principal	(4,600)	5,400	To be settled in cash, 30-days; 2.63%-3.05%	Unsecured, not impaired, and unguaranteed
Interest	233	1,031		
Summerhill Commercial (b) Principal	-	-	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Interest	(1,344)	56		
Ten Knots Philippines, Inc. (b) Interest	2	38	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Innove Communications, Inc. (d)	(241)	116	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Ayala Group Counselors Corp. (f)	-	241	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Leisure and Allied Industries Phils., Inc. (d)	-	(51)	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Makati Development Corp. (d)	-	63	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
AMSI, Inc. (d)	(1,128)	194	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Econorth Resort Ventures, Inc. (d)	-	38	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
North Triangle Depot Commercial Corp. (d)	(20)	1	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
South Innovative Theater Mngt, Inc. (d)	29	35		
North Eastern Commercial (d)	(3,961)	(738)	To be settled in cash and collectible on demand	Unsecured, noninterest-bearing, not impaired, and unguaranteed
Ayala Property Management Corp. (d)	-	1		
North Ventures Commercial (d)	355	356	To be settled in cash and collectible on demand	Unsecured, noninterest-bearing, not impaired, and unguaranteed
PCM Formosa Company Limited (d)	2	606	To be settled in cash and collectible on demand	Unsecured, noninterest-bearing, not impaired, and unguaranteed
Horizon Wealth Holdings, Inc. (d)	1	1	To be settled in cash and collectible on demand	Unsecured, noninterest-bearing, not impaired, and unguaranteed
ALI Commercial Center (c)	(689)	664	To be settled in cash, 30-days; 2.63%	Unsecured, not impaired, and unguaranteed
ALI Commercial Center (b) Principal	7,000	7,000		
Interest	10	10	To be settled in cash and collectible on demand	Unsecured, noninterest-bearing, not impaired, and unguaranteed
Ayalaland Estates, Inc.	(1)	-		

(Forward)



Category	Amount of transactions (In Thousands)	Outstanding Balance	Terms	Conditions
BellaVita Land Corp (b)				
Principal Interest	₱5,000	₱5,000	To be settled in cash, 30-days; 2.96%	Unsecured, not impaired, and unguaranteed
	15	15		
Accendo Commercial Corp (b)				
Principal Interest	6,000	6,000	To be settled in cash, 30-days; 3.05%	Unsecured, not impaired, and unguaranteed
	56	56		
Capitol Central Commercial Ventures Corp (b)				
Principal Interest	79,000	79,000	To be settled in cash, 30-days; 2.63%-3.05%	Unsecured, not impaired, and unguaranteed
	309	309		
Cebu District Property Enterprise, Inc. (b)				
Interest	74	74	To be settled in cash and collectible on demand	Unsecured, noninterest-bearing, not impaired, and unguaranteed
Arca South Commercial Ventures Corp. (b)				
Interest	815	815	To be settled in cash and collectible on demand	Unsecured, noninterest-bearing, not impaired, and unguaranteed
Cavite Commercial Town Center, Inc. (b)				
Principal Interest	10,000	10,000	To be settled in cash, 30-days; 2.83%	Unsecured, not impaired, and unguaranteed
	160	160		
<i>Other related parties</i>				
Bank of the Philippine Islands (c)	(864)	(78)	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
			To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Globe Telecom Inc. (c)	3,725	5,630		
<b>Total</b>		<b>₱921,793</b>		

*Amounts owed to related parties*

Category	Amount of transactions (In Thousands)	Outstanding Balance	Terms	Conditions
<i>Parent</i>				
ALI (i)	₱731,770	₱1,001,220	Due and demandable noninterest bearing	Unsecured and unguaranteed
Ayala Corporation (j)	-	149,539	Due and demandable noninterest bearing	Unsecured and unguaranteed
Laguna AAA Waterworks Corp (d)	413	413	Due and demandable noninterest bearing	Unsecured and unguaranteed
<i>Entities under common control</i>				
Ayalaland Malls, Inc. (d)	(1,884)	245	Due and demandable noninterest bearing	Unsecured and unguaranteed
Ayala Property Management Corp. (d)	206	11,997	Due and demandable noninterest bearing	Unsecured and unguaranteed
Makati Development Corp. (g)	(64,663)	261,021	Due and demandable noninterest bearing	Unsecured and unguaranteed
Nuevocentro, Inc. (d)	3,085	5,262	Due and demandable noninterest bearing	Unsecured and unguaranteed
MDC BuildPlus, Inc. (h)	(14,482)	-	Due and demandable noninterest bearing	Unsecured and unguaranteed
AMSI, Inc. (d)	(10)	1,187	Due and demandable noninterest bearing	Unsecured and unguaranteed
Innove Communications, Inc. (d)	(61)	96	Due and demandable noninterest bearing	Unsecured and unguaranteed
APRISA Business Solutions (d)	644	1,046	Due and demandable noninterest bearing	Unsecured and unguaranteed
Ecosouth Hotel Ventures, Inc. (d)	(5)	-	Due and demandable	Unsecured and unguaranteed
Bonifacio Hotel Ventures, Inc. (d)	(6)	-	Due and demandable	Unsecured and unguaranteed
Ayala Group Counselors Corp.	(4,574)	61	Due and demandable noninterest bearing	Unsecured and unguaranteed

(Forward)



Category	Amount of transactions (In Thousands)	Outstanding Balance	Terms	Conditions
<i>Parent</i>				
Ayalaland Metro North, Inc. (b)				
Principal Interest	(P2,700) (254)	P7,300 133	To be settled in cash, 30-days; 2.96%-3.05%	Unsecured, not impaired, and unguaranteed
Station Square (b) Interest	(25)	-	Due and demandable noninterest bearing	Unsecured and unguaranteed
Avida Land Corp. (d)	-	154,488		
Alveo Land Corp. (b)				
Principal Interest	(12,000) 285	20,000 924	To be settled in cash, 30-days; 3.05%	Unsecured, not impaired, and unguaranteed
Solinea, Inc. (b) Principal	(10,000)	-	Due and demandable noninterest bearing	Unsecured and unguaranteed
Interest	166	298		
Summerhill Commercial Ventures (b)				
Principal Interest	1,500 220	16,500 449	To be settled in cash, 30-days; 2.58%-3.0%	Unsecured, not impaired, and unguaranteed
Taft Punta Engano Property, Inc. (b)				
Principal Interest	(9,700) 241	31,800 295	To be settled in cash, 30-days; 2.75%-3.05%	Unsecured, not impaired, and unguaranteed
Bellavita Land Corp. (b)				
Interest	(27)	-	Due and demandable	Unsecured and unguaranteed
Avencosouth Corp. (b)				
Principal Interest	(20,000) (311)	- -		
Ayala Hotels, Inc. (b)				
Principal Interest	(13,300) 3,452	185,700 3,720	To be settled in cash, 30-days; 2.75%-3.05%	Unsecured, not impaired, and unguaranteed
Southportal Properties, Inc. (b)				
Principal Interest	(200) 201	5,000 277	To be settled in cash, 30-days; 3.00%	Unsecured, not impaired, and unguaranteed
AyalaLand Commercial REIT, Inc. (b)				
Principal Interest	- 21	35,000 67	To be settled in cash, 30-days; 2.75%	Unsecured, not impaired, and unguaranteed
ACCENDO (b)				
Interest	(330)	-	Due and demandable	Unsecured and unguaranteed
ALI Commercial Center (b)				
Principal Interest	- (916)	- 252	Due and demandable noninterest bearing	Unsecured and unguaranteed
North Beacon Commercial Corp. (b)				
Principal Interest	(600) 3,177	96,400 4,124	To be settled in cash, 30-days; 2.75%	Unsecured, not impaired, and unguaranteed
AREIT, Inc. (b)				
Principal Interest	91,750 5,629	97,350 5,717	To be settled in cash, 30-days; 2.63%-3.05%	Unsecured, not impaired, and unguaranteed
ALI-CII Development Corp. (b)				
Principal Interest	(3,500) (82)	1,500 15	To be settled in cash, 30-days; 3.05%	Unsecured, not impaired, and unguaranteed
MDBI Construction Corp. (b)				
Principal Interest	(47,600) (39)	- -		
North Triangle Depot Commercial Corp. (b)				
Principal Interest	(42,000) 73	- 123	Due and demandable	Unsecured and unguaranteed
Alabang Commercial Corp. (b)				
Interest	(204)	-		
Adaage Commercial Corp. (b)				
Principal Interest	- (2)	3,000 5	To be settled in cash, 30-days; 2.75%	Unsecured, not impaired, and unguaranteed

(Forward)



Category	Amount of transactions (In Thousands)	Outstanding Balance	Terms	Conditions
<i>Parent</i>				
UP North Property Holdings, Inc. (b)				
Principal	8,000	58,000	To be settled in cash, 30-days; 2.75%-2.96%	Unsecured, not impaired, and unguaranteed
Interest	1,962	2,564		
Glensworth Development, Inc. (b)				
Principal	8,000	26,000	To be settled in cash, 30-days; 2.75%-3.00%	Unsecured, not impaired, and unguaranteed
Interest	620	914		
North Eastern Commercial Corp. (b)				
Principal	50,930	255,930	To be settled in cash, 30-days; 2.75%-3.05%	Unsecured, not impaired, and unguaranteed
Interest	6,476	7,433		
Ayala Land Offices, Inc. (b)				
Principal	(13,800)	-	Due and demandable noninterest bearing	Unsecured and unguaranteed
Interest	6,840	6,864		
Ayala Land Estates, Inc. (b)				
Principal	(10,000)	-		
Interest	(116)	-		
North Ventures Commercial Corp. (b)				
Principal	(9,700)	55,300	To be settled in cash, 30-days; 2.75%-3.05%	Unsecured, not impaired, and unguaranteed
Interest	(713)	253		
Asian I-Office Properties, Inc. (b)				
Principal	12,600	62,600	To be settled in cash, 30-days; 2.75%	Unsecured, not impaired, and unguaranteed
Interest	1,379	2,041		
Direct Power Services, Inc. (b)				
Principal	(40,000)	-		Unsecured and unguaranteed
Interest	(60)	1	Due and demandable	
Subic Bay Town Center, Inc. (b)				
Principal	20,000	20,000	To be settled in cash, 30-days; 3.08%	Unsecured, not impaired, and unguaranteed
Interest	(55)	36		
Vesta Property Holdings, Inc. (b)				
Principal	(322,000)	-	Due and demandable noninterest bearing	Unsecured and unguaranteed
Interest	14,595	14,719		
CECI Realty Corp. (b)				
Principal	25,870	55,870	To be settled in cash, 30-days; 2.75%	Unsecured, not impaired, and unguaranteed
Interest	4	252		
Makati Cornerstone Leasing (b)				
Principal	3,000	3,000	To be settled in cash, 30-days; 2.96%	Unsecured, not impaired, and unguaranteed
Interest	5	56		
First Gateway Real Estate Corp. (b)				
Principal	-	-	Due and demandable noninterest bearing	Unsecured and unguaranteed
Interest	30	30		
<i>Other related party</i>				
Globe Telecom, Inc (d)	37	46	Due and demandable noninterest bearing	Unsecured and unguaranteed
<b>Total</b>		<b>₱2,674,433</b>		

As at and for the year ended December 31, 2019

*Amounts owed by related parties*

Category	Amount of transactions (In Thousands)	Outstanding Balance	Terms	Conditions
<i>Parent</i>				
ALI (a)	₱54,766	₱140,073	To be settled in cash and collectible on demand	Unsecured, noninterest-bearing, not impaired, and unguaranteed
ALI (b)	428,173	428,173	To be settled in cash, 30-days; 4.13%	Unsecured, not impaired, and unguaranteed
<i>Entities under common control</i>				
Airswift Transport, Inc. (b)				
Principal	3,000	23,000	To be settled in cash, 30-days; 6.18%	Unsecured, not impaired, and unguaranteed
Interest	663	1,065		
<i>(Forward)</i>				



Category	Amount of transactions (In Thousands)	Outstanding Balance	Terms	Conditions
North Triangle Hotel Ventures, Inc. (b)				
Principal	₱-	₱-	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Interest	-	86		
Cebu Property Ventures Dev't. Corporation (b)				
Interest	(3)	-	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Cebu Holdings, Inc. (b)				
Principal	(2,000)	26,000	To be settled in cash, 30-days; 6.14%	Unsecured, not impaired, and unguaranteed
Interest	177	177		
Central Block Development, Inc. (b)				
Principal	(14,300)	39,700	To be settled in cash, 30-days; 6.25%	Unsecured, not impaired, and unguaranteed
Interest	188	188		
HLC Development Corp. (b)				
Principal	(10,000)	-	To be settled in cash, 30-days; 5.92%	Unsecured, not impaired, and unguaranteed
Interest	(32)	59		
Amaia Land Corporation (b)				
Principal	23,700	23,700	To be settled in cash, 30-days; 4.13%	Unsecured, not impaired, and unguaranteed
Interest	125	128		
Ayala Land Metro North, Inc. (b)				
Principal	(8,300)	-	To be settled in cash, 30-days; 6.17%	Unsecured, not impaired, and unguaranteed
Interest	(410)	(97)		
ESTA Galleria, Inc. (b)				
Principal	10,000	10,000	To be settled in cash, 30-days; 6.17%	Unsecured, not impaired, and unguaranteed
Interest	107	107		
ESTA Galleria, Inc. (d)	67	67		
Crans Montana Property Holdings Corp. (b)				
Principal	6,000	6,000	To be settled in cash, 30-days; 6.17%	Unsecured, not impaired, and unguaranteed
Interest	13	13		
Sicogon Island Tourism Estate Corp. (b)				
Principal	8,000	8,000	To be settled in cash, 30-days; 6.17%	Unsecured, not impaired, and unguaranteed
Interest	11	11		
Bay City Commercial Corp. (b)				
Principal	20,000	20,000	To be settled in cash, 30-days; 6.17%	Unsecured, not impaired, and unguaranteed
Interest	136	136		
Ayala Triangle Hotel (b)				
Interest	185	185	To be settled in cash, 30-days; 6.17%	Unsecured, not impaired, and unguaranteed
Circuit Makati Hotel Ventures, Inc. (b)				
Principal	4,300	4,300	To be settled in cash, 30-days; 6.17%	Unsecured, not impaired, and unguaranteed
Interest	129	129		
Amicassa Process Solutions, Inc. (c)	5,770	5,770	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Cagayan de Oro Gateway Corp. (b)				
Interest	1,089	1,089	To be settled in cash, 30-days; 6.17%	Unsecured, not impaired, and unguaranteed
Avida Land Corporation (b)				
Principal	(444,500)	-	To be settled in cash, 30-days; 6.25%	Unsecured, not impaired, and unguaranteed
Interest	(8)	847		
Avida Land Corporation (a)	2,802	2,802		
Arvo Commercial Corporation (b)				
Principal	(34,000)	20,000	To be settled in cash, 30-days; 6.25%	Unsecured, not impaired, and unguaranteed
Interest	2,547	3,505		
Soltea Commercial Corp (b)				
Principal	(16,000)	10,000	To be settled in cash, 30-days; 6.25%	Unsecured, not impaired, and unguaranteed
Interest	(57)	798		
Summerhill Commercial (b)				
Principal	(194,000)	-	To be settled in cash, 30-days; 6.25%	Unsecured, not impaired, and unguaranteed
Interest	(1,631)	1,400		
Ten Knots Philippines, Inc. (b)				
Principal	-	-	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Interest	-	36		
Nuevocentro, Inc. (c)	13	1,190		

(Forward)



Category	Amount of transactions (In Thousands)	Outstanding Balance	Terms	Conditions
Integrated Microelectronics, Inc. (e)	(P603)	P-	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Innove Communications, Inc. (d)	100	357	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Ayala Group Counselors Corp. (f)	-	241	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Leisure and Allied Industries Phils., Inc. (d)	(130)	(51)	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Makati Development Corp. (d)	1	63	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
AMSI, Inc. (d)	1,268	1,322	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Econorth Resort Ventures, Inc. (d)	1	38	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
North Triangle Depot Commercial Corp. (d)	-	21	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
South Innovative Theater Mngt, Inc. (d)	-	6	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
North Eastern Commercial (d)	3,221	3,223	To be settled in cash and collectible on demand	Unsecured, noninterest-bearing, not impaired, and unguaranteed
Ayala Property Management Corp. (d)	-	1	To be settled in cash and collectible on demand	Unsecured, noninterest-bearing, not impaired, and unguaranteed
North Ventures Commercial (d)	1	1	To be settled in cash and collectible on demand	Unsecured, noninterest-bearing, not impaired, and unguaranteed
PCM Formosa Company Limited (d)	603	604	To be settled in cash and collectible on demand	Unsecured, noninterest-bearing, not impaired, and unguaranteed
ALI Commercial Center (c)	1,118	1,353	To be settled in cash and collectible on demand	Unsecured, noninterest-bearing, not impaired, and unguaranteed
Ayalaland Estates, Inc.		1		
<i>Other related parties</i>				
Bank of the Philippine Islands (c)	(1,464)	785	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Globe Telecom Inc. (c)	822	1,905	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
<b>Total</b>		<b>P788,507</b>		

*Amounts owed to related parties*

Category	Amount of transactions (In Thousands)	Outstanding Balance	Terms	Conditions
<i>Parent</i>				
ALI (i)	P206,416	P269,450	Due and demandable noninterest bearing	Unsecured and unguaranteed
Ayala Corporation (j)	149,539	149,539	Due and demandable noninterest bearing	Unsecured and unguaranteed
<i>Entities under common control</i>				
Ayalaland Malls, Inc. (d)	1,652	2,130	Due and demandable noninterest bearing	Unsecured and unguaranteed
Ayala Property Management Corp. (d)	10,109	11,791	Due and demandable noninterest bearing	Unsecured and unguaranteed
Makati Development Corp. (g)	174,899	325,684	Due and demandable noninterest bearing	Unsecured and unguaranteed
Nuevocentro, Inc. (d)	61	2,176	Due and demandable noninterest bearing	Unsecured and unguaranteed
MDC BuildPlus, Inc. (h)	-	14,482	Due and demandable noninterest bearing	Unsecured and unguaranteed
AMSI, Inc. (d)	(480)	1,197	Due and demandable noninterest bearing	Unsecured and unguaranteed
Innove Communications, Inc. (d)	156	156	Due and demandable noninterest bearing	Unsecured and unguaranteed

(Forward)



Category	Amount of transactions (In Thousands)	Outstanding Balance	Terms	Conditions
<i>Parent</i>				
APRISA Business Solutions (d)	₱401	₱401	Due and demandable noninterest bearing	Unsecured and unguaranteed
Ecosouth Hotel Ventures, Inc. (d)	5	5	Due and demandable noninterest bearing	Unsecured and unguaranteed
Bonifacio Hotel Ventures, Inc. (d)	6	6	Due and demandable noninterest bearing	Unsecured and unguaranteed
Ayala Group Counselors Corp. AyalaLand Metro North, Inc. (b)	4,635	4,635	Due and demandable noninterest bearing	Unsecured and unguaranteed
Principal	10,000	10,000	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Interest	387	387		
Station Square (b)				
Interest	25	25	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Avida Land Corp. (d) Alveo Land Corp. (b)	154,488	154,488	Due and demandable noninterest bearing	Unsecured and unguaranteed
Principal	32,639	32,639	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Interest				
Solinea, Inc. (b)				
Principal	10,000	10,000	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Interest	132	132		
Summerhill Commercial Ventures (b)				
Principal	15,000	15,000	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Interest	229	229		
Taft Punta Engano Property, Inc. (b)				
Principal	41,500	41,500	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Interest	54	54		
Bellavita Land Corp. (b)				
Interest	27	27	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Avencosouth Corp. (b)				
Principal	20,000	20,000	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Interest	311	311		
Ayala Hotels, Inc. (b)				
Principal	199,000	199,000	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Interest	268	268		
Southportal Properties, Inc. (b)				
Principal	5,200	5,200	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Interest	76	76		
AyalaLand Commercial REIT, Inc. (b)				
Principal	35,000	35,000	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Interest	46	46		
ACCENDO (b)				
Principal	-	-	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Interest	330	330		
ALI Commercial Center (b)				
Principal	-	-	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Interest	1,178	1,178		
North Beacon Commercial Corp. (b)				
Principal	97,000	97,000	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Interest	947	947		
One dela Rosa Property Development, Inc. (b)				
Principal	5,600	5,600	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Interest	88	88		
ALI-CII Development Corp. (b)				
Principal	5,000	5,000	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Interest	97	97		
MDBI Construction Corp. (b)				
Principal	47,600	47,600	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Interest	39	39		

(Forward)



Category	Amount of transactions (In Thousands)	Outstanding Balance	Terms	Conditions
<i>Parent</i>				
North Triangle Depot Commercial Corp. (b)				
Principal	₱42,000	₱42,000	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Interest	50	50		
Alabang Commercial Corp. (b)				
Principal	-	-	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Interest	204	204		
Adauge Commercial Corp. (b)				
Principal	3,000	3,000	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Interest	7	7		
UP North Property Holdings, Inc. (b)				
Principal	50,000	50,000	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Interest	602	602		
Glensworth Development, Inc. (b)				
Principal	18,000	18,000	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Interest	294	294		
North Eastern Commercial Corp. (b)				
Principal	205,000	205,000	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Interest	957	957		
Ayala Land Offices, Inc. (b)				
Principal	13,800	13,800	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Interest	24	24		
Ayala Land Estates, Inc. (b)				
Principal	10,000	10,000	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Interest	116	116		
North Ventures Commercial Corp. (b)				
Principal	65,000	65,000	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Interest	966	966		
Asian I-Office Properties, Inc. (b)				
Principal	50,000	50,000	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Interest	662	662		
Direct Power Services, Inc. (b)				
Principal	40,000	40,000	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Interest	61	61		
Subic Bay Town Center, Inc. (b)				
Principal	-	-	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Interest	91	91		
Vesta Property Holdings, Inc. (b)				
Principal	322,000	322,000	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Interest	124	124		
CECI Realty Corp. (b)				
Principal	30,000	30,000	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Interest	248	248		
Makati Cornerstone Leasing (b)				
Principal	-	-	To be settled in cash, 30-days; 4.125%	Unsecured, not impaired, and unguaranteed
Interest	51	51		
<i>Other related party</i>				
Globe Telecom, Inc (d)	(6)	9	Due and demandable noninterest bearing	Unsecured and unguaranteed
<b>Total</b>		<b>₱2,317,179</b>		

The following describes the nature of the material transactions of the Group with related parties as of December 31, 2020 and 2019:

- Amounts owed by ALI pertains to rental revenue collected by ALI on behalf of OLI.
- Amounts owed by related parties are short-term advances made by the Group with interest rate at 2.57% to 3.05 % per annum. Interest income attributable to intercompany loans amounted to ₱32.27 million and ₱46.62 million in 2020 and 2019, respectively.



- c. The Group entered into operating lease agreements with entities under common control or significant influence of the Ultimate Parent, on its investment property portfolio.
- d. The Group has entered into transactions with related parties consisting of advances and reimbursements of expenses. Services rendered to and received from related parties are made at normal market prices and normally settled in cash.
- e. The Group engaged the services of a third-party agency to provide security and maintenance within the Technopark which will be billed to IMI. As of December 31, 2020 and 2019, the total receivable from IMI amounted to nil and ₱0.52 million, respectively.
- f. The Group has cash advances to AG Counselors Corp. for the due diligence of a property in Cavite. As of December 31, 2020 and 2019, there was no unliquidated cash advances.
- g. The Group has engaged the services of MDC for the technical due diligence, land development of the property in Cavite, Pampanga and Laguindingan and construction of a facility in Laguna. As of December 31, 2020 and 2019, the total payable to MDC amounted to ₱261.02 million and ₱325.68 million, respectively.
- h. MDC Build Plus is the contractor of the Group's Standard Factory Building 2 in Phase 7, Laguna Technopark. As of December 31, 2020 and 2019, the retention payable of the Group amounted to nil and ₱14.48 million, respectively.
- i. Payable to ALI pertains to management fees. This is due and demandable and noninterest bearing.
- j. On August 2, 2019, the Group, through LTI, executed a Deed of Absolute Sale with AC for the purchase of the 624,382 sqm lot located in Laguindingan, Misamis Oriental intended for the currently being developed Laguindingan Technopark project amounting to ₱299.08 million. The 50% of the total purchase price has already been paid during the year resulting to a ₱149.54 million payable to AC as of December 31, 2019.

This assessment is undertaken at each financial year-end by examining the financial position of the related parties and the market in which the related parties operate.

Other transactions with related parties include the following:

- OLI's acquisition of land from Avida (see Note 27).
- On September 5, 2019, OLI subscribed to 49,444,216 unissued shares of ALLHC for a total consideration of ₱144.38 million. This is presented as "Shares held by a subsidiary" in the consolidated statement of financial position (see Note 16).
- On September 9, 2019, OLI sold 215,090,031 issued shares of ALLHC to Avida for a total consideration of ₱628.08 million. This is presented as a reduction to "Shares held by a subsidiary" in the consolidated statement of financial position and the resulting difference between the consideration and the carrying amount is lodged under additional paid-in capital (see Note 16).
- The Parent Company entered into a service agreement with Ayalaland Malls, Inc., and Ayalaland Malls Northeast, Inc. to provide specialized jobs/services/work to the Group. The term of the agreement shall be 3 years starting November 1, 2016 until October 31, 2019 and January 1, 2017 until December 31, 2018, respectively. The service fees arising from these agreements amounted to ₱0.59 million, ₱4.05 million and ₱4.78 million, for the years ended December 31, 2020, 2019 and 2018, respectively.
- The Parent Company, TPI and OLI entered into a master service agreement with Aprisa Business Process Solutions, Inc. to provide data processing services. The agreement is effective from January 1, 2020 until December 31, 2020. The total service fees arising from these agreements amounted to ₱1.96 million and ₱1.75 million, for the years ended December 31, 2020 and 2019, respectively.
- In 2020 and 2019, EPMI recognized sale of electricity to related parties amounting to ₱413.58 million and ₱547.18 million, respectively (see Note 26).



In 2019, the Group wrote-off amounts owed by related parties amounting to ₱0.33 million presented as “Write off and other charges” in the consolidated statement of income.

In 2018, the Group reversed allowance for impairment loss on amounts owed by related parties amounting to ₱1.63 million.

*Compensation of key management personnel*

The key management personnel of the Group are employees of ALI. As such, the compensation of the said employees is paid by ALI, the necessary disclosures required by PAS 24, *Related Party Disclosure* are included in the financial statements of ALI. Compensation for said employees are billed to the Group and form part of systems cost. Systems cost billed to the Group amounted to ₱47.88 million, ₱53.28 million and ₱45.80 million in 2020, 2019 and 2018, respectively.

Shares Held by a Subsidiary

On June 27, 2017, OLI acquired 512,480,671 shares of the Parent Company with a cost of ₱1,255.58 million.

On September 9, 2019, OLI sold 215,090,031 shares of the Parent Company to Avida Land Corp. (“Avida”), a related party, with a cost of ₱484.54 million for a total consideration of ₱628.08 million. The realized gain on sale was recorded as additional paid-in capital.

On June 3, 2019, OLI sold 323,886,640 shares of the Parent Company to ALI, a related party with a cost of ₱794.49 million for a total consideration of ₱800.00 million. The realized gain on sale was recorded as additional paid-in capital.

On September 5, 2019, OLI subscribed to 49,444,216 shares of the Parent Company in cash amounting to ₱144.38 million. As of December 31, 2020, the listing of these shares are still pending with the Philippine Stock Exchange.

These are presented as Shares held by a subsidiary in the consolidated statements of financial position and statements of changes in equity as at December 31, 2020.

**18. Subscription Payable**

As at December 31, 2020 and 2019, the Parent Company has unpaid subscription in Cyber Bay amounting to ₱481.68 million, which is presented as “Subscriptions Payable” in the consolidated statements of financial position. The movement in investment in Cyber Bay under “Financial assets at fair value through other comprehensive income” follows:

	<b>2020</b>	2019
	<i>(In Thousands)</i>	
Beginning balance	<b>₱527,479</b>	₱548,300
Changes in fair value	<b>(69,405)</b>	(20,821)
	<b>₱458,074</b>	₱527,479

On April 25, 1995, Central Bay, a wholly-owned subsidiary of Cyber Bay, entered into a Joint Venture Agreement with the Philippine Reclamation Authority (PRA; formerly Public Estates Authority) for the complete and entire reclamation and horizontal development of a portion of the Manila-Cavite Coastal Road and Reclamation Project (the Project) consisting of three partially reclaimed and substantially eroded islands (the Three Islands) along Emilio Aguinaldo Boulevard in Parañaque and Las Piñas, Metro Manila, with a combined total area of 157.8 hectares, another area of 242.2 hectares contiguous to the Three Islands and, at Central Bay’s option as approved by the PRA, an additional 350 hectares, more or less, to regularize the configuration of the reclaimed area.



On March 30, 1999, the PRA and Central Bay executed an Amended Joint Venture Agreement (AJVA) to enhance the Philippine Government's share and benefits from the Project which was approved by the Office of the President of the Philippines on May 28, 1999.

On July 9, 2002, the Supreme Court (SC) (in the case entitled "Francisco Chavez vs. Amari Coastal Bay and Reclamation Corp.") issued a ruling declaring the AJVA null and void.

Accordingly, PRA and Central Bay were permanently enjoined from implementing the AJVA. On July 26, 2002, Central Bay filed a Motion for Reconsideration (MR) of said SC decision. On May 6, 2003, the SC En Banc denied with finality Central Bay's MR. On May 15, 2003, Central Bay filed a Motion for Leave to Admit Second MR. In an En Banc Resolution of the SC dated July 8, 2003, the SC resolved to admit the Second MR of Central Bay.

On November 11, 2003, the SC rendered a 7-7 split decision on Central Bay's Second MR. Because of the new issues raised in the SC's latest resolution that were never tried or heard in the case, Central Bay was constrained to file on December 5, 2003 a Motion for Re-deliberation of the SC's latest resolution which motion was denied with finality by the SC. With the nullification of the AJVA, Central Bay has suspended all Project operations.

On August 10, 2007, in view of the failure by the PRA to comply with its obligations and representations under the AJVA, Cyber Bay and Central Bay have filed their claims for reimbursement of Project expenses in the amount of ₱10.2 billion with the PRA. Cyber Bay and Central Bay provided the PRA with the summary and details of their claims on September 5, 2007.

On July 15, 2008, Cyber Bay sent a follow-up letter to the PRA.

On November 20, 2009, the Cyber Bay sent a letter to the PRA for the payment of approximately ₱13.4 billion. This amount represents all costs, losses, liabilities, and expenses incurred by Central Bay computed as of September 2009 pursuant to the Amended JVA.

In a letter dated February 8, 2010, the PRA, through its former General Manager and CEO, Andrea D. Domingo, acknowledged that of the claims for reimbursement made by Central Bay, PRA was able to verify the total amount of ₱1,004.44 million as the amount due for reimbursement and PRA did not, at that time, find any sufficient basis for the payment of Central Bay's other claims including cost of money, reimbursement of professional and legal fees, interest and bank charges on loan, foreign exchange losses on loans, pre-operating and operating expenses, input tax, and documentary stamp tax. Central Bay then conducted a more thorough internal review of pertinent documents and re-computation of its claims vis-a-vis the findings of PRA.

Thus, on December 13, 2010, Central Bay filed a Petition with the COA to claim for reimbursement with the revised amount due totaling ₱11,528.57 million (down from the initial claim of ₱13,386.97 million) and not merely ₱1,004.44 million as initially determined by the PRA. Considering that PRA has already validated and acknowledged Central Bay's claim for reimbursement in the amount of ₱1,004.44 million, the only issue submitted to the COA is whether or not the other claims of Central Bay which were initially found by PRA to be without sufficient basis are likewise rightful items for reimbursement in light of recognized government accounting standards.

The money claim of ₱1,027.00 million shall be settled through a conveyance of a portion of the PRA reclaimed land to Central Bay's qualified assignee, as previously approved by the stockholders of the Company during its annual stockholders' meeting held on December 22, 2015.

Central Bay and the PRA, as assisted by the Office of the Government Corporate Counsel (OGCC), entered into a Compromise Agreement with the PRA dated October 14, 2016. The Compromise Agreement shall take force and effect upon approval by the Commission on Audit (COA) and the issuance of the COA of an Order of Judgment to dismiss the money claim of Central Bay in the case docketed as COA CP Case No. 2010-350 and shall bar any future claims arising from or in connection with the Amended Joint Venture Agreement dated 30 March 1999.



On November 11, 2016, Central Bay and PRA filed a Joint Motion for Judgment based on the Compromise Agreement before the COA to seek its approval.

On May 23, 2019, the COA rendered a decision rendering the Compromise Agreement as null and void, and partially granting Central Bay's money claims in the total amount of ₱714.94 million (Decision). A Motion for Reconsideration on the Decision was filed with the COA on 25 July 2019.

On July 30, 2020, Central Bay, the wholly owned subsidiary of Cyber Bay, received a notice dated June 8, 2020, that the COA En Banc issued a resolution on January 21, 2020 to deny its Motion for Reconsideration (MR). The MR was filed by Central Bay on July 25, 2019 on the decision declaring the Compromise Agreement with the Philippine Reclamation Authority invalid, and partially granted Central Bay's money claim in the total amount of ₱714.94 million.

On August 19, 2020, Central Bay filed a Petition for Certiorari with G.R No. 252940 to the Supreme Court of the Philippines praying that the COA En Banc resolution be reversed and set aside and that the Compromise Agreement dated October 14, 2016 be approved and adopted.

On September 8, 2020, the Supreme Court En Banc required COA and PRA to comment to the Petition for Certiorari. As at February 23, 2021, Central Bay has yet to receive any submission from COA and PRA.

## 19. Operating Expenses

The details of this account follow:

	2020	2019	2018
		<i>(In Thousands)</i>	
Personnel expenses (Notes 20)	<b>₱51,970</b>	₱41,199	₱29,788
Systems costs (Note 17)	<b>47,877</b>	53,283	45,802
Provision for (reversal of) impairment losses (Note 5)	<b>31,619</b>	91,959	(2,510)
Professional and legal fees	<b>27,572</b>	17,335	14,161
Taxes and licenses	<b>17,859</b>	30,041	5,562
Janitorial and security services	<b>8,386</b>	21,809	21,978
Depreciation and amortization (Notes 10, 11, and 12)	<b>5,644</b>	6,625	12,564
Communication and transportation	<b>3,195</b>	3,869	3,644
Supplies and repairs	<b>2,192</b>	2,246	1,970
Rental and utilities	<b>2,119</b>	5,213	5,534
Depreciation and amortization - Right of use asset (Note 27)	<b>763</b>	-	-
Membership dues and subscription	<b>661</b>	1,025	611
Representations	<b>250</b>	589	661
Insurance	<b>232</b>	236	204
Marketing expenses	<b>134</b>	-	147
Provision for impairment losses on real estate held for sale and development (Note 6)	-	12,281	11,525
Provision for probable losses on input vat (Note 9)	-	1,502	3
Others	<b>5,106</b>	2,591	2,396
	<b>₱205,579</b>	₱291,803	₱154,040



## 20. Personnel Expenses

	2020	2019	2018
	<i>(In Thousands)</i>		
Compensation and employee benefits	<b>₱50,603</b>	₱40,220	₱28,692
Retirement expense (Note 23)	<b>1,367</b>	979	1,096
	<b>₱51,970</b>	₱41,199	₱29,788

## 21. Cost of Real Estate Sales and Rental Services

### *Cost of real estate sales*

The details of this account follow:

	2020	2019	2018
	<i>(In Thousands)</i>		
Land and development cost (Note 6)	<b>₱561,803</b>	₱891,783	₱289,347
Management fee (Note 17)	<b>73,633</b>	157,582	-
Commission	<b>31,322</b>	54,272	30,873
	<b>₱666,758</b>	₱1,103,637	₱320,220

### *Cost of rental services*

The details of this account follow:

	2020	2019	2018
Depreciation and amortization (Notes 10 and 11)	<b>₱304,124</b>	₱284,268	₱234,374
Taxes and licenses	<b>115,103</b>	87,449	27,628
Depreciation and amortization - Right of use asset (Note 27)	<b>64,429</b>	64,754	-
Management fees (Note 17)	<b>19,946</b>	46,209	56,840
Share in CUSA related expenses	<b>13,098</b>	3,164	92,513
Repairs and maintenance	<b>10,766</b>	3,292	2,561
Rental (Note 27)	<b>8,571</b>	19,253	153,085
Contracted services	<b>5,323</b>	5,653	23,024
Insurance	<b>2,967</b>	3,887	2,873
Professional fees	<b>2,055</b>	858	1,298
Loss on retirement of investment properties (Note 10)	-	25,531	-
Dues and fees	-	21,565	13,690
Others	<b>8,705</b>	2,254	7,955
	<b>₱555,087</b>	₱568,137	₱615,841



## 22. Interest Income (expense) and Bank Charges - net and Other Income - net

### *Interest income and bank charges*

The details of this account follow:

	2020	2019	2018
	<i>(In Thousands)</i>		
Interest income:			
Cash and cash equivalents and short-term investments (Note 4)	<b>₱3,731</b>	₱3,551	₱2,036
Amounts owed by related parties (Note 17)	<b>32,273</b>	46,618	29,315
Retirement benefits liability - net (Note 23)	<b>654</b>	1,370	960
Interest income on financial assets at FVOCI (Note 7)	<b>107</b>	1,961	3,405
	<b>36,765</b>	53,500	35,716
Interest expense and bank charges:			
Interest expense	<b>100,662</b>	49,318	726
Bank charges	<b>4,093</b>	918	13
	<b>104,755</b>	50,236	739
	<b>(₱67,990)</b>	₱3,264	₱34,977

### *Other income*

Other income, net of other charges, includes collection of forfeited deposits and penalty charges, proceeds from disposal of property and equipment and FVOCI, scraps, reversal of accruals and impairment losses and excess CUSA recoveries.

## 23. Retirement Benefits Liability

The Group has a funded, noncontributory retirement plan covering all its regular employees. The plan provides for retirement, separation, disability and death benefits to its members. The normal retirement benefit is based on a percentage of the employees' final monthly salary for every year of credited service.

The latest independent actuarial valuation dated February 11, 2021 was determined using the projected unit credit method in accordance with PAS 19 (R).

The following tables summarize the funded status and amounts recognized in the consolidated statements of financial position, and the components of the net retirement benefit costs recognized in the consolidated statements of income for the retirement plan:

	2020	2019
	<i>(In Thousands)</i>	
Retirement benefits asset:		
Present value of obligation (PVO)	<b>₱13,014</b>	₱8,620
Fair value of plan assets	<b>(22,708)</b>	(20,387)
Overfunded obligation	<b>(₱9,694)</b>	(₱11,767)



	2020	2019	2018
	<i>(In Thousands)</i>		
Retirement benefits costs:			
Current service cost (Note 20)	<b>₱1,367</b>	₱979	₱1,096
Interest cost (income) - net (Note 22)	<b>(654)</b>	(1,370)	(960)
	<b>₱713</b>	(₱391)	₱136

Movements in the retirement benefits asset follow:

	2020	2019
	<i>(In Thousands)</i>	
Balances at beginning of year	<b>(₱11,767)</b>	(₱17,390)
Retirement benefits costs	713	(391)
Actuarial loss	1,360	4,256
Contribution	-	(934)
Transfer from affiliates	-	2,692
Balances at end of year	<b>(₱9,694)</b>	(₱11,767)

Changes in the PVO follows:

	2020	2019
	<i>(In Thousands)</i>	
Balances at beginning of year	<b>₱8,620</b>	₱1,622
Current service cost	1,367	979
Interest cost	293	125
Actuarial loss	2,734	3,202
Transfer from affiliates	-	2,692
Balances at end of year	<b>₱13,014</b>	₱8,620

Changes in fair value of plan assets follows:

	2020	2019
	<i>(In Thousands)</i>	
Balances at beginning of year	<b>₱20,386</b>	₱19,012
Interest income	947	1,495
Actuarial gain (loss) on plan assets	1,375	(1,055)
Contribution	-	934
Balances at end of year	<b>₱22,708</b>	₱20,386

Changes in remeasurement of retirement benefit plan under other comprehensive income follows:

	2020	2019
	<i>(In Thousands)</i>	
Balances at beginning of year	<b>₱50,507</b>	₱44,313
Actuarial loss (gain) on plan assets		
Return loss (gain) on plan assets	<b>(963)</b>	1,055
Remeasurement loss due to liability experience	183	714
Remeasurement loss (gain) due to liability assumption changes—demographic	<b>802</b>	(445)
Remeasurement loss due to liability assumption changes – economic	<b>929</b>	4,870
Balances at end of year	<b>₱51,458</b>	₱50,507



The categories of plan assets as a percentage of fair value of the total plan assets follows:

	<b>2020</b>	2019
Cash	<b>2.05%</b>	8.32%
Fixed income	<b>97.94%</b>	91.60%
Others	<b>0.01%</b>	0.08%
	<b>100.00%</b>	100.00%

The plan assets are invested in different financial instruments and do not have any concentration risk. The asset allocation of the plan is set and reviewed from time to time by the Trustee taking into account the membership profile and the liquidity requirements of the plan. This also considers the expected benefit cash flows to be matched with asset durations.

As at December 31, 2020 and 2019, the plan assets do not include any debt or equity instruments nor any property occupied, or other assets of the Group's related parties.

The Group does not expect to contribute to the retirement plan in 2021.

The principal assumptions used to determine pension for the Group are as follows:

	<b>2020</b>	2019	2018
Discount rates	<b>3.79% to 3.99%</b>	5.15% to 7.40%	7.40% to 8.16%
Salary increase rate	<b>5.00 to 6.00%</b>	5.00% to 7.00%	5.00% to 7.00%

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as of the end of the reporting period, assuming if all other assumptions were held constant:

	Increase (decrease) in significant assumptions	Increase (decrease) in defined benefit obligation
<b>December 31, 2020</b>		
<b>Discount rate</b>	<b>+1%</b> <b>(1%)</b>	<b>₱9,193</b> <b>11,907</b>
<b>Future salary increases</b>	<b>+1%</b> <b>(1%)</b>	<b>11,933</b> <b>9,120</b>
<b>December 31, 2019</b>		
Discount rate	+1% (1%)	(₱1,328) 1,673
Future salary increases	+1% (1%)	1,655 (1,346)

It should be noted that the changes assumed to be reasonably possible at the valuation date are open to subjectivity, and do not consider more complex scenarios in which change other than those assumed may be deemed to be more reasonable.



The following table shows the maturity profile of the Group's defined benefit obligation based on undiscounted benefit payments:

	<b>2020</b>	2019
	<i>(In Thousands)</i>	
Less than 1 year	<b>₱194</b>	₱277
More than 1 year to 5 years	<b>1,163</b>	5,782
More than 5 years to 10 years	<b>11,366</b>	7,413
More than 10 years to 15 years	<b>8,011</b>	9,412
More than 15 years to 20 years	<b>16,338</b>	8,307
More than 20 years	<b>40,329</b>	24,126

The average duration of the defined benefit obligation is 20.48 to 24.00 years and 17.08 to 24.00 years in 2020 and 2019, respectively.

## 24. Income Tax

The details of provision for income tax follow:

	<b>2020</b>	2019	2018
	<i>(In Thousands)</i>		
Current	<b>₱169,623</b>	₱183,462	₱160,080
Final	<b>736</b>	993	855
Deferred	<b>(39,335)</b>	(64,582)	(8,740)
	<b>₱131,024</b>	₱119,873	₱152,195

### Registration with the Philippine Economic Zone Authority (PEZA) and Board of Investments (BOI) Incentives

#### *LTI*

On October 17, 1991, PEZA approved the registration of LTI as a non-pioneer "ecozone developer/operator" of Laguna Technopark Special Economic Zone in Biñan, Laguna. On July 13, 2016, PEZA approved the registration of the LTI as an "ecozone developer/operator" of Cavite Technopark Special Economic Zone in Naic, Cavite.

As a registered ecozone enterprise, LTI is entitled to establish, develop, construct, administer, manage and operate a special export processing zone in accordance with the terms and conditions in the Registration Agreement with PEZA.

LTI pays income tax at the special tax rate of 5% on its gross income earned from sources with the PEZA economic zone in lieu of paying all national and local income taxes. Gross income earned refers to gross sales or gross revenues derived from any business activity, net of returns, and allowances, less cost of sales or direct costs but before any deduction is made for administrative expenses or incidental losses. Income generated from sources outside of the PEZA economic zone shall be subject to regular internal revenue taxes.



**URDC**

The Board of Investments issued a certificate of registration dated December 6, 2019 to URDC in accordance with the existing Omnibus Investment Code. The project located in Mabalacat, Pampanga has been granted an Income Tax Holiday (ITH) for a period of four (4) years from the date of commercial operations.

The reconciliation of the statutory income tax rates to the effective income tax rates follows:

	2020	2019	2018
At statutory tax rates	30.0%	30.0%	30.0%
Additions to (reductions in) income taxes resulting from:			
Movements in unrecognized deferred income tax assets	(6.2)	5.4	(0.1)
Income subject to lower tax rate	(4.3)	(7.6)	(9.3)
Expired NOLCO	(0.8)	0.2	(0.1)
Interest income already subjected to final taxes	-	0.2	0.2
Nondeductible expenses	3.1	2.3	0.4
Provision for impairment losses	1.3	-	-
Other nontaxable income	(0.2)	-	(1.4)
At effective tax rates	22.9%	30.5%	19.7%

Recognized deferred taxes of the Group relate to the tax effects of the following:

	2020	2019
	<i>(In Thousands)</i>	
Deferred income tax asset on:		
Lease liabilities	P526,114	P514,698
Allowance for impairment losses on receivables	39,220	27,743
Remeasurement loss on retirement benefits liability	380	2,925
Deferred rent	-	2,978
Others	30,626	19,089
	<b>596,340</b>	567,433
Deferred income tax liability on:		
Right-of-use asset	(P378,571)	(P398,089)
Revaluation reserve on investment properties	(134,563)	(140,784)
Recovery on insurance	(98,382)	(98,382)
Accrued rent income	(24,749)	(18,366)
Undepreciated capitalized interest	(6,466)	(6,466)
Remeasurement gain on retirement	(3,306)	(5,070)
Pension assets	(2,290)	-
Unrealized gain on foreign exchange	(1,137)	(1,204)
	<b>(649,464)</b>	(668,361)
	<b>(P53,124)</b>	(P100,928)



Deferred tax assets and deferred tax liabilities are offset on per entity level and the net amount is reported in consolidated statement of financial position as follows:

*Deferred income tax assets - net*

	2020	2019
	<i>(In Thousands)</i>	
Deferred income tax asset on:		
Lease liabilities	<b>₱526,114</b>	₱79,720
Allowance for impairment losses on receivables	<b>39,220</b>	16,792
Remeasurement loss on retirement benefits liability	<b>380</b>	1,331
Others	<b>30,626</b>	2
	<b>596,340</b>	97,845
Deferred income tax liability on:		
Right-of-use asset	<b>(378,571)</b>	(67,819)
Recovery on insurance	<b>(98,382)</b>	-
Revaluation reserve on investment properties	<b>(51,365)</b>	(2,250)
Accrued rent income	<b>(4,147)</b>	(2,280)
Remeasurement gain on retirement	<b>(2,290)</b>	-
Pension assets	<b>(2,220)</b>	-
Unrealized gain on foreign exchange	<b>(1,137)</b>	(1,204)
	<b>(538,112)</b>	(73,553)
	<b>₱58,228</b>	₱24,292

*Deferred income tax liabilities - net*

	2020	2019
	<i>(In Thousands)</i>	
Deferred income tax assets:		
Lease liabilities	<b>₱-</b>	₱434,978
Allowance for impairment losses on receivables	-	10,951
MCIT	-	5,484
Deferred rent	-	2,978
Remeasurement loss on retirement benefits liability	-	1,594
Others	-	13,603
	-	469,588
Deferred income tax liabilities:		
Revaluation increment on property and equipment	<b>(83,198)</b>	(82,844)
Accrued rent income	<b>(20,602)</b>	(16,086)
Undepreciated capitalized interest	<b>(6,466)</b>	(6,466)
Retirement plan assets	<b>(1,087)</b>	(5,070)
Right-of-use asset	-	(330,270)
Recovery on insurance	-	(98,382)
Revaluation reserve on investment properties	-	(55,690)
	<b>(111,352)</b>	(594,808)
	<b>(₱111,352)</b>	(₱125,220)



Deferred income tax assets are recognized only to the extent that taxable income will be available against which the deferred income tax assets can be used. The Group reassesses the unrecognized deferred income tax assets on the following deductible temporary differences, NOLCO and MCIT and recognizes the previously unrecognized deferred income tax assets to the extent that it has become probable that future taxable income would allow the deferred income tax assets to be recovered.

	<b>2020</b>	2019
	<i>(In Thousands)</i>	
NOLCO	<b>₱91,607</b>	₱60,776
Allowance for impairment losses on receivables, other current assets, inventories and others	<b>228,491</b>	228,491
MCIT	<b>1,894</b>	6,812

As of December 31, 2020, the Company has incurred NOLCO before taxable year 2020 which can be claimed as deduction from the regular taxable income for the next three (3) consecutive taxable years, as follows:

Year Incurred	Availment Period	Amount	NOLCO Applied Previous Year/s	NOLCO Expired	NOLCO Applied Current Year	NOLCO Unapplied
2018	2019-2021	₱34,611	₱-	₱-	₱-	₱34,611
2019	2020-2022	7,839	-	-	-	7,839
		<b>₱42,450</b>	<b>₱-</b>	<b>₱-</b>	<b>₱-</b>	<b>₱42,450</b>

As of December 31, 2020, the Company has incurred NOLCO in taxable year 2020 which can be claimed as deduction from the regular taxable income for the next five (5) consecutive taxable years pursuant to the Bayanihan to Recover As One Act, as follows:

Year Incurred	Availment Period	Amount	NOLCO Applied Previous Year/s	NOLCO Expired	NOLCO Applied Current Year	NOLCO Unapplied
2020	2021-2025	₱49,157	₱-	₱-	₱-	₱49,157

As at December 31, 2020, the Group has MCIT that can be claimed as deduction from future taxable income and tax due, respectively:

Year Incurred	Expiration Date	MCIT
2018	2021	₱477
2019	2022	-
2020	2023	1,417
		<b>₱1,894</b>

The following are the movements in NOLCO as at December 31, 2020 and 2019:

	<b>2020</b>	2019
	<i>(In Thousands)</i>	
Balances at beginning of year	<b>₱60,776</b>	₱209,386
Additions	<b>49,157</b>	7,839
Expirations/Application	<b>(18,326)</b>	(156,449)
	<b>₱91,607</b>	₱60,776



The following are the movements in MCIT as at December 31, 2020 and 2019:

	2020	2019
	<i>(In Thousands)</i>	
Balances at beginning of year	P6,812	P7,133
Additions	1,417	3,154
Expirations/Application	(6,335)	(3,475)
	<b>P1,894</b>	<b>P6,812</b>

## 25. Earnings Per Share

The following table presents information necessary to calculate basic earnings per share:

	2020	2019	2018
	<i>(In Thousands)</i>		
a. Net income attributable to equity holders of the Parent	P681,962	P595,838	P441,908
b. Weighted average number of shares	6,252,148	6,226,225	5,350,484
Basic/diluted earnings per share (a/b)	<b>P0.11</b>	<b>P0.10</b>	<b>P0.08</b>

There are no potentially dilutive common shares as of December 31, 2020, 2019 and 2018.

## 26. Segment Information

### Revenue from Contracts with Customers

This account consists of:

	2020	2019
	<i>(In Thousands)</i>	
Sale of electricity	P1,568,434	P2,395,977
Lot sales	1,275,511	1,809,120
	<b>P2,843,945</b>	<b>P4,205,097</b>

The Group derives revenue from the transfer of goods and services over time. The Group's disaggregation of each sources of revenue from contracts with customers are presented below:

### *Sale of electricity*

	2020	2019
	<i>(In Thousands)</i>	
Sales to external customers	P1,154,851	P1,848,801
Sales to related parties	413,583	547,176
	<b>P1,568,434</b>	<b>P2,395,977</b>



*Lot sales*

	<b>2020</b>	2019
	<i>(In Thousands)</i>	
Pampanga	<b>₱783,650</b>	₱1,020,019
Cavite	<b>320,921</b>	501,657
Laguindingan	<b>162,872</b>	-
Laguna	<b>8,068</b>	287,444
	<b>₱1,275,511</b>	₱1,809,120

Business Segments

The Group's operating businesses are organized and managed separately according to the nature of services provided and the different markets served, with each segment representing a strategic business unit.

The industry segments where the Parent Company and its subsidiaries operate are as follows:

- Holding Company
- Real estate - commercial leasing and industrial lot sales and development
- Retail electricity supply

The amount of segment assets and liabilities are based on measurement principles that are similar with those used in measuring assets and liabilities in the consolidated statements of financial position which is in accordance with PFRS.





December 31, 2018

	Holding Company	Real Estate and Property Development	Retail and Electricity Supply	Others	Total	Elimination	Total
				<i>(In Thousands)</i>			
Revenue and income	P-	P1,633,361*	P1,734,957	P1,633	P3,369,951	P-	P3,369,951
Cost and expenses	(40,091)	(1,031,287)	(1,689,281)	(21,251)	(2,781,910)	(1,819)	(2,783,729)
Other income (charges)	9,618	112,244	-	16,527	138,389	(17,700)	120,689
Income (loss) before income tax	(30,473)	714,318	45,676	(3,091)	726,430	(19,519)	706,911
Provision for income tax	-	147,291	3,492	1,412	152,195	-	152,195
<b>Net income (loss)</b>	<b>(P30,473)</b>	<b>P567,027</b>	<b>P42,184</b>	<b>(P4,503)</b>	<b>P574,235</b>	<b>(P19,519)</b>	<b>P554,716</b>
Segment assets	P11,940,456	P13,398,367	P647,277	P1,386,964	P27,373,064	(P14,398,671)	P12,974,393
Segment liabilities	P1,217,592	P2,611,220	P559,742	P759,191	P5,147,745	(P2,047,602)	P3,100,143

\*Includes real estate sales amounting to P785.83 million and rental revenue amounting to P843.15 million.

Geographical Segments

The Group does not have geographical segments.



## 27. Leases

The Group has lease contracts for land used in its operations. Leases of land generally have lease terms between 25 and 30 years. The lease contracts are further discussed below.

Set out below are the carrying amounts of right-of-use assets (land) recognized and the movements as of and for the year December 31, 2020 and 2019:

	2020	2019
	<i>(In Thousands)</i>	
Balance at January 1	P1,326,964	P1,353,872
Additions	5,600	37,846
Depreciation expense (Note 21)	(65,192)	(64,754)
<b>Balance at December 31</b>	<b>P1,267,372</b>	<b>P1,326,964</b>

Set out below are the carrying amounts of lease liabilities and the movements as of and for the year December 31, 2020 and 2019:

	2020	2019
	<i>(In Thousands)</i>	
Balance at January 1	P1,733,450	P1,694,120
Additions	5,600	37,846
Accretion of interest	150,240	151,188
Payments	(137,918)	(149,704)
<b>Balance at December 31</b>	<b>P1,751,372</b>	<b>P1,733,450</b>

As of December 31, 2020 and 2019, the maturity analysis of undiscounted lease payments follows:

	2020	2019
	<i>(In Thousands)</i>	
Within one (1) year	P156,469	P139,655
More than one (1) year but not more than five (5) years	845,526	835,867
More than five (5) years	2,756,212	2,916,619
	<b>P3,758,207</b>	<b>P3,892,141</b>

As of December 31, 2020 and 2019, the following are the amounts recognized in profit or loss:

	2020	2019
	<i>(In Thousands)</i>	
Depreciation expense for right-of-use assets (Notes 19 and 21)	P65,192	P64,754
Interest expense on lease liabilities	150,240	151,188
Rent expense relating to short-term leases (Note 19)	386	5,213
Variable lease payments (Note 21)	8,571	19,253
	<b>P224,389</b>	<b>P240,408</b>

### Group as Lessee

#### TPI

On August 28, 1990, TPI, through a Deed of Assignment, acquired all the rights, titles, interests and obligations of Gotesco Investment, Inc. on a contract of lease of the land owned by PNR for the Tutuban Terminal and where TPI's mall is located. The contract provided for a payment of a guaranteed minimum annual rental, 12% escalation rate every two (2) years, additional P10 million every two (2) years, plus a certain percentage of gross sales. The lease covers a period of twenty-five (25) years until 2014 and is automatically renewable for another twenty-five (25) years, subject to compliance with the terms and conditions of the lease agreement.



On December 22, 2009, TPI renewed its lease contract with PNR for another twenty-five (25) years beginning September 5, 2014, the end of the original lease agreement.

*LTI*

On August 7, 2017, LTI entered into a Contract of Lease with ALI to lease a parcel of land located in Brgy. Loma, Biñan, Laguna with an area of approximately 54,190 square meters (sqm) primarily for the construction, development and operation of Standard Factory Buildings (SFBs).

The contract provided for a payment of a guaranteed minimum monthly rental with a 10% escalation rate every five (5) years. The lease covers a period of twenty-five (25) years until December 31, 2041 and is renewable, subject to the mutual agreement of the parties and to compliance with the terms and conditions of the lease agreement.

On September 22, 2017, LTI entered into a Contract of Lease with Nuevocentro, Inc., a related party, to lease parcels of land located at the Alviera Industrial Park, Barangay Dolores and Banaba, Porac, Pampanga, with an area of approximately 27,469 sqm primarily for the construction, development and operation of SFBs.

The contract provided for a payment of a guaranteed minimum monthly rental with a 10% escalation rate every five (5) years. The lease covers a period of thirty (30) years until October 31, 2047 and is renewable for another ten (10) years, subject to the mutual agreement of the parties and to compliance with the terms and conditions of the lease agreement.

On November 7, 2017, LTI entered into a Contract of Lease with Alveo Land, Corp., a related party, to lease a parcel of land located in Biñan, Laguna with an area of approximately 82,690 sqm primarily for the construction, development and operation of SFBs.

The contract provided for a payment of a guaranteed minimum monthly rental with a 10% escalation rate every five (5) years. The lease covers a period of twenty-five (25) years until December 31, 2041 and is renewable, subject to the mutual agreement of the parties and to compliance with the terms and conditions of the lease agreement.

On August 1, 2019, LTI entered into a Contract of Lease with Nuevocentro, Inc. to lease a parcel of land located at the Alviera Industrial Park, Barangay Dolores and Banaba, Porac, Pampanga, with an area of approximately 14,163 sqm primarily for the construction, development and operation of SFBs.

The contract provided for a payment of a guaranteed minimum monthly rental with a 10% escalation rate every five (5) years. The lease covers a period of twenty-nine (29) years until October 31, 2047 and is renewable for another ten (10) years, subject to the mutual agreement of the parties and to compliance with the terms and conditions of the lease agreement.

*OLI*

OLI, by Assignment of Lease executed between ALI and Avida Land Corporation on November 29, 2017, assumed a lease agreement with Avida to lease a land located along National Road, Muntinlupa City with an area of approximately 19,311 square meters (sqm) for the construction, development and operation thereon of a commercial retail development for a period of 50 years.

The lease agreement provides for a rental fee equivalent to 1.50% and 1.00% of gross rental income which will be paid on a monthly basis for the first three years for the retail mall portion and office portion. The rates will increase to 8.60% and 4.50% on the fourth year which will be applicable onwards.

On July 5, 2019, Avida Land, Corp. sold to Orion Land, Inc. (OLI) the parcel of land, previously being leased by OLI where the South Park Mall is located in Muntinlupa City, with a purchase price of ₱772.44 million of which ₱10.00 million was paid during the execution date and the remaining ₱607.95 million and ₱154.49 million after six and twelve months, respectively.



*Parent Company*

On July 1, 2020, the Parent Company entered into a Contract of Lease with ALI Commercial Logistics Holdings Corporation to lease a building space located at Glorietta 5 Ayala Avenue, Makati with an area of approximately 317.85 sqm primarily for administrative use of the Company. The contract provided for a payment of a guaranteed fixed monthly rental of ₱500 per sqm. The lease covers period covers from July 1, 2020 to December 31, 2023.

Group as a Lessor

The Group has entered into commercial property leases on its buildings. These leases have remaining terms of one (1) year to less than five (5) years except for one (1) tenant with lease term of fifteen (15) years. Renewals are subject to the mutual consent of the lessor and the lessee.

Tenants are required to post security deposits, which shall be refunded, without interest, within sixty (60) days after the expiration of the lease period, deducting the amount of damages to the leased premises, if any. The discounted amount of noncurrent security deposits amounted to ₱107.80 million and ₱153.34 million as at December 31, 2020 and 2019, respectively (See Note 15).

Accretion of interest amounted to ₱2.10 million, ₱1.65 million and ₱1.21 million for the years ended December 31, 2020, 2019 and 2018, respectively. The net present value of the Group's security deposits were determined using discount rate ranging from 3.99% to 7.22%.

The Group recognized deferred rent income amounting to ₱22.13 million and ₱8.90 million as of December 31, 2020 and 2019, respectively, of which the current portion amounted to ₱15.60 million and ₱2.02 million as of December 31, 2020 and 2019, respectively, and noncurrent portion amounted ₱6.54 million and ₱6.87 million as at December 31, 2020 and 2019.

As of December 31, 2020 and 2019, future minimum rentals receivable under non-cancellable operating leases of the Group follows (amounts in thousands):

	2020	2019
Less than one (1) year	<b>₱718,899</b>	₱380,668
More than one (1) year but not more than five (5) years	<b>3,276,534</b>	981,328
More than five (5) years	<b>975,498</b>	76,596
	<b>₱4,970,931</b>	₱1,438,592

## 28. Provisions and Contingencies

The Group, in the ordinary course of business, is involved in various legal proceedings and assessments that are either pending decision by the courts or under negotiation. Management and its legal counsels believe that the eventual outcome of these lawsuits or claims will not have a material effect on the consolidated financial statements. It is possible, however, that future results of operations could be materially affected by changes in the estimates or in the effectiveness of the strategies relating to these proceedings.

The rollforward of the provisions follows:

	2020	2019
	<i>(In Thousands)</i>	
Beginning balance	<b>₱254,196</b>	₱111,443
Provisions	<b>5,000</b>	240,647
Reversals	<b>(21,000)</b>	(32,280)
Settlement	<b>(187,864)</b>	(65,614)
	<b>₱50,332</b>	₱254,196



The information normally required under PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, is not disclosed as it may prejudice the outcome of the proceedings.

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## 29. Share-based Payments

In 2015, the Group introduced the ESOWN Plan (the Plan) wherein grantees (employees within ALLHC Group) may subscribe in whole or in part to the shares awarded to them based on a discounted market price, but in no case lower than the par value, that was determined at grant date. The grantees will pay for the shares subscribed through installments over a maximum period of ten (10) years. To subscribe, the grantee must be an employee, officer or director of the Group as of June 30, 2015. In case the grantee resigns, unsubscribed shares are cancelled and returned to the plan pool, while the subscription payments may be converted into the equivalent number of shares. In case the grantee is separated, not for cause, but through retrenchment and redundancy, subscribed shares may be paid in full, unsubscribed shares may be subscribed, or payments may be converted into the equivalent number of shares. In case the grantee retires, the grantee may subscribe to the unsubscribed shares anytime within the ten (10)-year period. The plan does not allow sale or assignment of the shares.

The BOD of ALLHC approved the allocation of 32 million shares (first tranche) for ESOWN plan which will be taken from the remaining unissued shares (with grant date in 2016) and the increase in authorized of stock of ALLHC, which was approved by the SEC in July 2016 as discussed in Note 16.

In 2017, notice of grant for the 218 million shares (second tranche of ESOWN plan) was issued to employees for the right to subscribe to the common shares of ALLHC at ₱1.68 per share.

The availment period for the first tranche and for the second tranche of ESOWN plan is within 30 days from employees' receipt of notice of grant and within 30 days after one year from employees' receipt of notice of grant, respectively.

The fair values of these options are estimated on the date of grant using the Cox-Ross-Rubenstein option pricing model.

The assumptions used to determine the fair value of the stock options are as follows:

	December 31, 2017
Share price at date of grant	₱2.12
Risk free interest rate	5.6818%
Annualized volatility	49.68%
Annual dividend yield	0%
Exit rates	
Termination for cause	0%
Voluntary Resignation	0%
Involuntary Separation	7.29%

ESOWN availment in 2018 resulted in increase in capital stock and additional paid-in capital of ₱6.91 million and ₱25.17 million, respectively.



### 30. Financial Instruments

#### Fair Value Information

The following tables set forth the carrying values and estimated fair values of the Group's financial assets and liabilities recognized as of December 31, 2020 and 2019:

	December 31, 2020		December 31, 2019	
	Carrying Value	Fair Value	Carrying Value	Fair Value
	<i>(In Thousands)</i>			
<b>Financial Assets at FVPL</b>	<b>₱4,741</b>	<b>₱4,741</b>	<b>₱4,479</b>	<b>₱4,479</b>
<b>Financial Assets at FVOCI</b>				
Quoted equity securities	505,912	505,912	556,939	556,939
Quoted debt securities	100,518	100,518	87,807	87,807
<b>Refundable Deposits</b>	<b>76,134</b>	<b>76,134</b>	<b>98,860</b>	<b>96,591</b>
<b>Receivables – net of current portion</b>	<b>728,538</b>	<b>672,388</b>	<b>480,274</b>	<b>447,997</b>
	<b>₱1,415,843</b>	<b>₱1,359,693</b>	<b>₱1,228,359</b>	<b>₱1,193,813</b>
<b>Other Financial Liabilities</b>				
Rental and other deposits	₱702,955	₱686,262	₱752,685	₱746,734
Subscription payable	481,675	481,675	481,675	481,675
	<b>₱1,184,630</b>	<b>₱1,167,937</b>	<b>₱1,234,360</b>	<b>₱1,228,409</b>

The following method and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate such values at December 31, 2020 and 2019 are set out below:

#### *Cash and Cash Equivalents*

The carrying amount of cash and cash equivalents approximates its fair values due to the short-term maturity of this financial instrument.

#### *Receivables - current, Accounts Payable and Accrued Expenses and Amounts owed to and by Related Parties*

The carrying amounts of the current portion of receivables, accounts payable and accrued expenses and amounts owed by related parties approximate their fair values due to their short-term nature.

#### *Refundable Deposits under Other noncurrent assets and Rental and Other Deposits*

The carrying amounts of current portion of rental and other deposits approximates its fair value due to the short-term maturity of this financial instrument. The fair values of noncurrent security deposit recorded under 'Rental and other deposits' and refundable deposits recorded under 'Other noncurrent assets' are determined by discounting future cash flows using the applicable rates of similar types of instruments.

#### *Financial Assets at FVOCI*

Equity financial assets that are listed are based on their quoted prices published in markets as at December 31, 2020 and 2019. Debt financial assets that are quoted are based on published market prices as at December 31, 2020 and 2019.

#### *Financial Assets at FVPL*

Listed equity securities designated as financial assets at FVPL are based on their quoted prices as at December 31, 2020 and 2019. The fair value of the UITF has been determined based on the net asset values as of reporting date, based on the nature and level of adjustments needed to be made to the NAV and the level of trading in the money market UITF.



### Fair Value Hierarchy

The Group uses the following hierarchy for determining and disclosing the fair value of the financial instruments by valuation technique:

Quoted FVOCI financial assets amounting to ₱606.43 million and ₱644.75 million as of December 31, 2020 and 2019, respectively, were classified under Level 1.

FVPL amounting to ₱4.74 million and ₱4.48 million as of December 31, 2020, and 2019, respectively were classified under Level 1.

The fair value disclosure of rental and other deposits and refundable deposits as of December 31, 2020, and 2019, were classified under Level 3.

There have been no reclassifications from Level 1 to Level 2 categories in 2020 and 2019.

### Financial Risk Management Objectives, Policies and Capital Management

The Group has various financial instruments such as cash and cash equivalents, receivables, amounts owed by/to related parties, financial assets at FVOCI, FVPL investments, deposits under other noncurrent assets, accounts payable and accrued expenses, rental and other deposits and subscriptions payable. The main purpose of these financial instruments is to raise funds and maintain continuity of funding and financial flexibility for the Group. The Group has other financial liabilities such as accounts payable and accrued expenses and rental and other deposits, which arise directly from its operations.

The main risks from the use of financial instruments are liquidity risk, credit risk and equity price risk. The Group's BOD reviews and approves policies for managing these risks as summarized below.

#### *Liquidity Risk*

Liquidity risk arises when there is a shortage of funds and the Group as a consequence could not meet its maturing obligations.

In the management of liquidity, the Group monitors and maintains a level of cash and cash equivalents deemed adequate by the management to finance the Group's operations and mitigate the effects of fluctuations in cash flows.

The tables below summarize the maturity profile of the Group's financial liabilities as at December 31, 2020 and 2019 based on contractual undiscounted payments:

### **December 31, 2020**

	On demand	Less than 3 months	3 to 6 months	6 to 12 months	Over 1 year	Total
<i>(In Thousands)</i>						
Accounts payable and accrued expenses	₱1,412,705	₱100,658	₱-	₱144,092	₱112,081	₱1,769,536
Lease liabilities	-	-	-	81,872	1,653,014	1,734,886
Subscription payable	481,675	-	-	-	-	481,675
Rental and other deposits	373,917	25,490	29,401	63,724	210,423	702,955
Amounts owed to related parties	2,674,433	-	-	-	-	2,674,433
	<b>₱4,942,730</b>	<b>₱126,148</b>	<b>₱29,401</b>	<b>₱289,688</b>	<b>₱1,975,518</b>	<b>₱7,363,485</b>



December 31, 2019

	On demand	Less than 3 months	3 to 6 months	6 to 12 months	Over 1 year	Total
<i>(In Thousands)</i>						
Accounts payable and accrued expenses	₱1,373,081	₱205,393	₱-	₱716,840	₱477,893	₱2,773,207
Lease liabilities	-	-	-	30,973	1,702,477	1,733,450
Subscription payable	481,675	-	-	-	-	481,675
Rental and other deposits	603,526	16,429	6,910	65,094	60,726	752,685
Amounts owed to related parties	2,317,179	-	-	-	-	2,317,179
	<b>₱4,775,461</b>	<b>₱221,822</b>	<b>₱6,910</b>	<b>₱812,907</b>	<b>₱2,241,096</b>	<b>₱8,058,196</b>

As at December 31, 2020, the COVID-19 outbreak has no significant impact to the Group's liquidity risk.

***Credit Risk***

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Group is exposed to credit risk from its operating activities (primarily trade receivables) and from its financing activities, including deposits with banks and financial institutions and other financial instruments.

***Trade debtors – real estate receivables***

For real estate receivables, exposure to credit risk is not significant given that title of the real estate property is only transferred to the customer if the consideration had been fully paid. In case of default, after enforcement activities, the Group has the right to cancel the sale and enter into another contract to sell to another customer after certain proceedings (e.g. grace period, referral to legal, cancellation process, reimbursement of previous payments) had been completed. Applying the expected credit risk model did not result in the recognition of an impairment loss for real estate receivables in 2020 and 2019.

***Trade debtors - retail electricity***

An impairment analysis is performed at each reporting date using a provision matrix to measure expected credit losses. The provision rates are based on days past due for groupings of various customer segments with similar loss pattern. The calculation reflects the probability-weighted outcome and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions.

To mitigate risk for retail electricity, the Group will collect deposits equivalent to ₱151.45 million to secure credit. Also, as a policy after application of collected deposits, disconnection notices are sent 5 days after the bill due date and disconnections are carried out beginning on the 24 hours after receipt of disconnection notice.

Applying the expected credit risk model did not result in the recognition of an impairment loss for trade debtors – retail electricity in 2020 and 2019.

***Trade debtors – receivable from tenants***

Credit risk arising from receivables from tenants of leasing properties is primarily managed through a tenant selection process. Prospective tenants are evaluated on the basis of payment track record and other credit information. In accordance with the provisions of the lease contracts, the lessees are required to deposit with the Group security deposits and advance rentals which helps reduce the Group's credit risk exposure in case of defaults by the tenants. The security deposits are considered in the calculation of impairment as recoveries. For existing tenants, the Group has put in place a monitoring and follow-up system. These are aged and analyzed on a continuous basis to minimize credit risk associated with these receivables. Regular meetings with tenants are also undertaken for further assessment of paying capacity.



Set out below is the information about the credit risk exposure of the Group's trade debtors - receivables from tenants using a provision matrix excluding rental accruals:

	2020				Total
	Current	More than 30 days	More than 60 days	More than 90 days	
	<i>(In Thousands, except for %)</i>				
Expected credit loss rate	5.22%	6.90%	8.71%	35.50%	56.34%
Total gross carrying amount	₱80,327	₱39,092	₱49,513	₱217,780	₱386,712
Expected credit losses	5,842	7,723	9,751	39,727	63,043
	2019				Total
	Current	More than 30 days	More than 60 days	More than 90 days	
	<i>(In Thousands, except for %)</i>				
Expected credit loss rate	0.07%	22.16%	34.03%	62.48%	39.56%
Total gross carrying amount	₱429,110	₱33,033	₱22,684	₱108,225	₱593,052
Expected credit losses	286	2,845	1,971	32,922	38,024

Generally, "Trade debtors" under "Receivables" receivables are written-off if past due for more than one year and are not subject to enforcement activity.

#### *Cash in banks and cash equivalents*

Credit risk from balances with banks and financial institutions and related parties is managed by the Group's treasury department in accordance with the Group's policy. Investments of surplus funds are made only with approved counterparties and within credit limits assigned to each counterparty. Counterparty credit limits are reviewed by the Group's Board of Directors on an annual basis and may be updated throughout the year subject to approval of the Group's Finance Committee. The limits are set to minimize the concentration of risks and therefore mitigate financial loss through a counterparty's potential failure to make payments.

#### *Financial assets at FVOCI – quoted debt securities*

The Group's debt instruments at fair value through OCI comprise solely of government securities. The Group considers a debt investment security to have low credit risk when its credit risk rating is equivalent to the globally understood definition of 'investment grade' and, therefore, are considered to be low credit risk investments. It is the Group's policy to measure ECLs on such instruments on a 12-month basis. Applying the expected credit risk model did not result in the recognition of an impairment loss in 2020 and 2019.

#### *Insurance receivables, non-trade and other receivables*

Credit risk exposure in respect of all other counterparties is managed by setting standard business terms that are required to be met by all counterparties. An impairment analysis is performed at each reporting date to consider when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full. These receivables are written off when there is no reasonable expectation of recovering the contractual cash flows. Applying the expected credit risk model resulted in the recognition of an impairment loss amounting to ₱39.95 million and ₱91.60 million in 2020 and 2019, respectively. Total write offs amounted to ₱5.87 million and ₱92.90 million in 2020 and 2019, respectively (see Note 5).



The Group's maximum exposure to credit risk as of December 31, 2020 and 2019 is equal to the carrying values of its financial assets, except for "Trade debtors" under "Receivables" in the statements of financial position. The details follow:

2020				
	Gross maximum exposure	Fair value of collateral or credit enhancement	Net exposure	Financial effect of collateral or credit enhancement
<i>(In Thousands)</i>				
Cash in banks	P177,270	P10,046	P167,324	P10,046
Trade debtors				
Land sales	1,302,611	1,275,511	-	1,275,511
Retail electricity	153,995	151,453	2,542	151,453
Receivables from tenants	387,481	155,580	231,901	155,580
Insurance receivables	29,305	-	29,305	-
Nontrade receivables	280,834	-	97,419	-
Others	244,892	-	244,892	-
Financial assets at FVOCI – quoted debt securities	100,518	-	100,518	-
	<b>P2,676,906</b>	<b>P1,592,590</b>	<b>P873,901</b>	<b>P1,592,590</b>
2019				
	Gross maximum exposure	Fair value of collateral or credit enhancement	Net exposure	Financial effect of collateral or credit enhancement
<i>(In Thousands)</i>				
Cash in banks	P144,644	P-	P144,644	P-
Cash equivalents	32,948	-	32,948	-
Trade debtors				
Land sales	1,577,403	1,809,120	-	1,577,403
Retail electricity	329,125	182,118	147,007	182,118
Receivables from tenants	593,052	558,164	28,937	564,115
Insurance receivables	27,371	-	27,371	-
Nontrade receivables	95,301	-	95,301	-
Others	160,600	3,811	150	156,639
Financial assets at FVOCI – quoted debt securities	87,807	-	87,807	-
	<b>P3,048,251</b>	<b>P2,553,213</b>	<b>P564,165</b>	<b>P2,480,275</b>

As at December 31, 2020, the COVID-19 outbreak has no significant impact to the Group's credit risk.

#### *Equity Price Risk*

Equity price risk is the risk that the fair values of equities decrease as the result of change in the levels of equity indices and the value of individual stock. The equity price risk exposure arises from the Group's investment in stocks. Equity investment of the Group is categorized as financial assets at FVOCI.

The Group measures the sensitivity to its equity securities by using Philippine Stock Exchange index fluctuations and its effect to respective share prices.

The Group's policy is to maintain the risk to an acceptable level. Movement of share price is monitored regularly to determine impact on its financial position.

The basic sensitivity analysis assumes that the stock's standard deviation on its historical yield for the past one year provides the basis for reasonably possible change in prices of the stock investment. The Group establishes the relative range of stock investment yields based on historical standard deviation for one year.



The following table demonstrates the sensitivity to reasonable possible change in equity prices, with all other variables held constant:

Change in PSEi index	Effect on equity Increase (decrease)	
	2020	2019
	<i>(In Thousands)</i>	
+5.00%	P25,083	P32,253
(5.00%)	(25,083)	(32,253)

The impact on the Group's equity already excludes the impact on transactions affecting the consolidated statements of income.

### 31. Notes to Statements of Cash Flows

Changes in the Group's liabilities arising from financing activities follow:

	January 1, 2020	Cash Flows	Non-cash Changes	December 31, 2020
	<i>(In Thousands)</i>			
Amounts owed to related parties	P2,317,179	(P34,976)	P392,230	P2,674,433
Lease liabilities	1,733,450	(137,918)	155,840	1,751,372
<b>Total liabilities from financing activities</b>	<b>P4,050,629</b>	<b>(P172,894)</b>	<b>P548,070</b>	<b>P4,425,805</b>
	January 1, 2019	Cash Flows	Non-cash Changes	December 31, 2019
	<i>(In Thousands)</i>			
Amounts owed to related parties	P234,268	P1,927	P2,080,984	P2,317,179
Lease liabilities	1,694,120	(149,704)	189,034	1,733,450
<b>Total liabilities from financing activities</b>	<b>P1,928,388</b>	<b>(P147,777)</b>	<b>P2,270,018</b>	<b>P4,050,629</b>
	January 1, 2018	Cash Flows	Non-cash Changes	December 31, 2018
	<i>(In Thousands)</i>			
Amounts owed to related parties	P19,427	P23	P214,818	P234,268

In 2020, significant non-cash transactions of the Group and the Parent Company pertain to:

- The Group recognized interest expense from accretions of security deposits amounting to P2.10 (see Notes 27 and 15).
- The Group recognized interest expense lodged under "interest expense" (see Note 22) from accretion of discount of long-term payable amounting to P20.22 million.
- The Group has an interest payable amounting to P43.41 million related to short term loans included in "Amounts owed to related parties" (see Note 17).
- The Group recognized interest income lodged under interest income (expense) and bank charges - net (see Note 22) from accretion of discount of long-term receivable amounting to P2.04 million.
- The Group recognized unrealized loss amounting to P38.10 million of which P2.89 million is attributable to non-controlling interest (see Note 7).
- The Group transferred from equity to retained earnings realized valuation gain from sale of FVOCI amounting to P0.85 million (see Note 7).
- The Group transferred from equity reserve to additional paid-in capital amounting to P3.37 million for the fully paid portion of ESOP receivables.
- The Group transferred from investment property to inventory amounting to P1,147.26 million due to change in use (see Notes 6 and 10).



- The Group realized revaluation increment through depreciation and transferred to retained earnings amounting to ₱7.03 million (see Note 10).
- The Group has unpaid income tax amounting to ₱4.33 million lodged under “Trade Payables” (see Note 14).
- The Group recognized ₱0.95 million from remeasurement of pension (see Note 23).
- The Group has unpaid construction in progress lodged under “Trade Payables” amounting to ₱92.18 million (see Note 14).

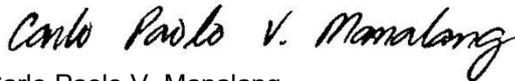


## **INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY SCHEDULES**

The Stockholders and the Board of Directors  
AyalaLand Logistics Holdings Corp.  
3rd Floor Glorietta 5,  
Ayala Center, Makati City

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of AyalaLand Logistics Holdings Corp. and its subsidiaries (the Group) as at December 31, 2020 and 2019 and for each of the three years in the period ended December 31, 2020, and have issued our report thereon dated February 23, 2021. Our audits were made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The schedules listed in the Index to Consolidated Financial Statements and Supplementary Schedules are the responsibility of the Group's management. These schedules are presented for purposes of complying with the Revised Securities Regulation Code Rule 68 and are not part of the basic consolidated financial statements. These schedules have been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and, in our opinion, fairly state in all material respects, the financial data required to be set forth therein in relation to the basic consolidated financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.



Carlo Paolo V. Manalang  
Partner  
CPA Certificate No. 111947  
Accreditation No. 111947-SEC (Group A)  
Valid to cover audit of 2019 to 2023  
financial statements of SEC covered institutions  
Tax Identification No. 210-730-804  
BIR Accreditation No. 08-001998-127-2019,  
November 27, 2019, valid until November 26, 2022  
PTR No. 8534324, January 4, 2021, Makati City

February 23, 2021



**AyalaLand Logistics Holdings Corp.**  
 3rd Floor Glorietta 5, Ayala Center, Makati City

**SCHEDULE I**  
**RECONCILIATION OF RETAINED EARNINGS**  
**AVAILABLE FOR DIVIDEND DECLARATION**  
**AS OF DECEMBER 31, 2020**

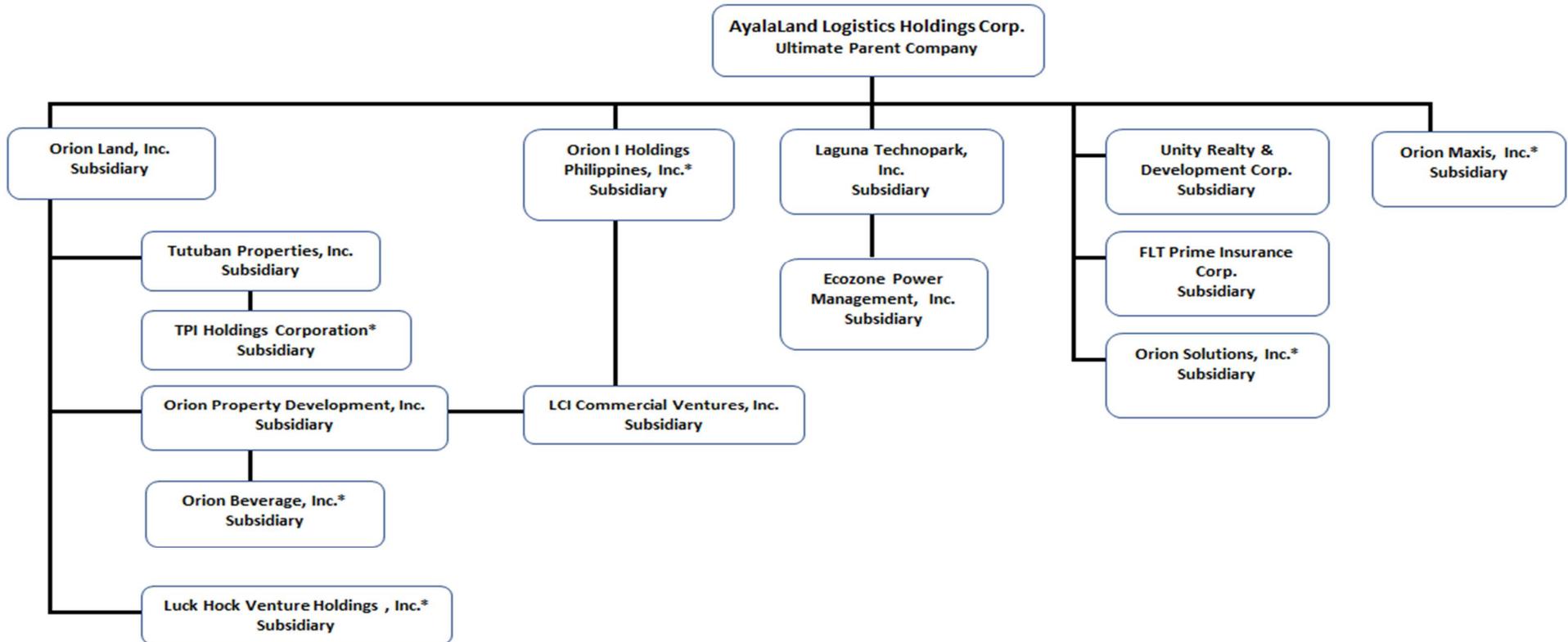
*(Figures based on functional currency  
 audited financial statements)*

	<b>Amounts (In Thousands)</b>
Unappropriated Retained Earnings, as of 31 December 2019	(106,206)
Add: Net income actually earned/realized during the period	
Net income during the period closed to Retained Earnings	254,816
Less: Non-actual/unrealized income net of tax	
Equity in net income of associate/joint venture	-
Recognized deferred tax asset that increased the net income	-
Other unrealized gains or adjustments to the retained earnings as a result of certain transactions accounted for under the PFRS	-
Sub-total	-
Add: Non-Actual Losses	
Depreciation on revaluation increment (after tax)	-
Unrealized actuarial loss	-
Movement in deferred tax during the year	-
Sub-total	-
<b>Net Income actually earned during the period</b>	<b>254,816</b>
Add (Less):	
Shares held by subsidiary	-
<b>TOTAL RETAINED EARNINGS, END AVAILABLE FOR DIVIDEND</b>	<b>148,610</b>

**SCHEDULE II  
FINANCIAL RATIOS  
PURSUANT TO SRC RULE 68, AS AMENDED**

	<b>Formula</b>	<b>(One Year) 31-Dec-20</b>	<b>(One Year) 31-Dec-19</b>
Return on assets	$\frac{\text{Net Income}}{\text{Average Assets}}$	0.04	0.04
Return on equity	$\frac{\text{Net Income}}{\text{Average Equity}}$	0.06	0.06
Gross profit margin	$\frac{\text{Gross profit}}{\text{Total Revenues}}$	0.26	0.26
Net profit margin	$\frac{\text{Net income}}{\text{Sales revenue}}$	0.19	0.12
Cost to income ratio	$\frac{\text{Cost and expenses}}{\text{Revenues}}$	0.74	0.74
Current ratio	$\frac{\text{Current Assets}}{\text{Current Liabilities}}$	1.35	1.09
Quick ratio	$\frac{\text{Current Assets less Inventory}}{\text{Current Liabilities}}$	0.70	0.82
Solvency ratio	$\frac{\text{After tax net profit(loss) + Depreciation}}{\text{Long Term Liabilities + Short Term Liabilities}}$	0.14	0.11
Asset to equity ratio	$\frac{\text{Total Assets}}{\text{Equity}}$	1.63	1.73
Debt to equity ratio	$\frac{\text{Total Liability}}{\text{Equity}}$	0.63	0.73
Interest rate coverage ratio	$\frac{\text{EBITDA}}{\text{Interest expense}}$	5.74	6.67
Gross Profit Margin	$\frac{\text{Sales - COGS or COS}}{\text{Sales}}$	0.26	0.26
Price/Earnings Ratio	$\frac{\text{Price Per Share}}{\text{Earnings Per Common Share}}$	31.17	31.24

**SCHEDULE III**  
**AYALALAND LOGISTICS HOLDINGS CORP.**  
**MAP OF THE RELATIONSHIPS OF THE COMPANIES WITHIN THE GROUP**  
**AS AT DECEMBER 31, 2020**



\* Inactive

**AYALALAND LOGISTICS HOLDINGS CORP. AND SUBSIDIARIES**  
**SCHEDULE A - FINANCIAL ASSETS**  
**AS AT DECEMBER 31, 2020**  
AMOUNTS IN THOUSANDS (Except for Number of Shares)

Name of Issuing Entity and Association of Each Issue	Number of Shares or Principal Amounts of Bonds and Notes	Amount shown in the Statement of Financial Position	Income Received and Accrued
<b>A. CASH IN BANK AND CASH EQUIVALENTS</b>			
<b>SAVINGS/CURRENT ACCOUNT (PESO)</b>			
BDO Unibank, Inc.		1,296	1
Bank of the Philippine Islands		154,632	741
Development Bank of the Philippines		-	-
Metropolitan Bank and Trust Company		1,073	-
Rizal Commercial Banking Corp.		780	0
United Coconut Planters Bank		13,662	24
Sub-total		171,443	766
<b>SAVINGS/CURRENT ACCOUNT (FCDU)</b>			
Bank of the Philippine Islands		5,631	24
BDO Unibank, Inc.		51	-
		5,682	24
		<b>177,125</b>	<b>790</b>
<b>B. SHORT TERM INVESTMENTS</b>			
Rizal Commercial Banking Corp		-	-
		-	-
<b>C. INVESTMENT IN BONDS AND OTHER SECURITIES</b>			
Available for sale investments:			
<i>Listed equity securities</i>			
<i>Asia United Bank</i>	500	2	
<i>Cyber Bay Corporation</i>	1,388,101,404	458,073	
<i>Philippine Long Distance Telephone Company</i>	500	90	
<i>Top Frontier Holdings, Inc.</i>	4,200	588	
<i>Canlubang Golf &amp; Country Club</i>	-	-	
<i>Makati (Sports) Club, Inc.</i>	-	-	
<i>Philippine Central Depository, Inc.</i>	5,000	500	
<i>Sta. Elena Golf Club-A</i>	3	15,000	
<i>Alviera Country Club (Class C)</i>	1	950	
<i>Alabang Country Club</i>	1	6,400	
<i>Zeus Holdings, Inc.</i>	1,175,600	1,176	
<i>MERALCO</i>	59,837	18,934	
<i>PLDT</i>	419,688	4,199	
	1,389,766,734	505,912	-
<i>Quoted debt securities</i>			
<i>Ayala Corporation</i>	5,000	4,135	-
<i>AMALGAMATED 7-57</i>	-	333	5
<i>AMALGAMATED-RTB 10-04</i>	-	5,451	163
<i>CHINABANK- RTB 10-04</i>	-	10,901	325
<i>FIRST METRO 20-17</i>	-	21,989	536
<i>FIRST METRO-RTB 10-04</i>	-	11,992	358
<i>Rizal Commercial Banking Corp.- RTB 10-60</i>	-	8,842	536
<i>Rizal Commercial Banking Corp.- RTB 7-51</i>	-	1,505	201
<i>Rizal Commercial Banking Corp.</i>	-	10,901	325
<i>Rizal Commercial Banking Corp.- RTB 10-04</i>	-	3,197	154
<i>SECURITY BANK 20-13</i>	-	1,842	88
<i>Retail Treasury Bond</i>	5,000,000	5,605	-
<i>BDO Unibank, Inc. UITF</i>	13,000,000	13,825	-
	18,005,000	100,518	2,691
<b>TOTAL INVESTMENTS IN BONDS &amp; OTHER SECURITIES</b>		<b>606,430</b>	<b>2,691</b>

**AYALALAND LOGISTICS HOLDINGS CORP. AND SUBSIDIARIES**  
**SCHEDULE B - AMOUNTS RECEIVABLE FROM DIRECTORS, OFFICERS, EMPLOYEES,**  
**RELATED PARTIES AND PRINCIPAL STOCKHOLDERS (OTHER THAN RELATED PARTIES)**

**As of December 31, 2020**

AMOUNTS IN THOUSANDS

Account Type	Balance at Beginning period	Additions	Deductions		Current	Not Current	Balance at End Period
			Amounts Collected	Amounts Written off			
Advances to employees for company expenses	915	18	539	-	151	242	393
Salary loan	229	113	-	-	-	342	342
Car loan	1,232	-	295	-	-	938	938
Others	317	2,328	266	-	51	2,328	2,379
	2,693	2,459	1,100	-	202	3,850	4,052

**AYALALAND LOGISTICS HOLDINGS CORP. AND SUBSIDIARIES**  
**SCHEDULE C - AMOUNTS RECEIVABLE FROM RELATED PARTIES WHICH ARE**  
**ELIMINATED DURING THE CONSOLIDATION OF FINANCIAL STATEMENTS**

As of December 31, 2020

AMOUNTS IN THOUSANDS

<b>Name and Designation of Debtor</b>	<b>Balance at Beginning period</b>	<b>Additions</b>	<b>Amounts Collected</b>	<b>Accounts Written off*</b>	<b>Current</b>	<b>Not Current</b>	<b>Balance at end period</b>
Orion I Holdings Philippines, Inc./Subsidiary	199,153	-	-	-	-	199,153	199,153
FLT Prime Insurance Corp./Subsidiary	12	-	(12)	-	-	-	-
Tutuban Properties, Inc./Subsidiary	73,448	-	(4,372)	-	69,076	-	69,076
Unity Realty & Development Corp./Subsidiary	-	28,036	-	-	28,036	-	28,036
Orion Land Inc./Subsidiary	-	202	-	-	202	-	202
Laguna Technopark, Inc./Subsidiary	13,012	-	(4,911)	-	8,101	-	8,101
	<b>285,625</b>	<b>28,238</b>	<b>(9,295)</b>	<b>-</b>	<b>105,415</b>	<b>199,153</b>	<b>304,568</b>

\* The amounts receivable from OE Holdings, Inc and Orion Maxis Inc. were no longer recoverable since these companies are already for dissolution/liquidation.

**AYALALAND LOGISTICS HOLDINGS CORP. AND SUBSIDIARIES**  
**SCHEDULE D - LONG-TERM DEBT**  
As of December 31, 2020

<b>Title of Issue and type of obligation</b>	<b>Amount authorized by indenture</b>	<b>Amount shown under the caption "Current Portion of long-term debt" in related balance sheet</b>	<b>Amount shown under the caption "Long-Term Debt" in related balance sheet</b>
<div data-bbox="682 565 1438 625" style="border: 1px solid black; padding: 5px; display: inline-block;"><b>NOT APPLICABLE</b></div>			

**AYALALAND LOGISTICS HOLDINGS CORP. AND SUBSIDIARIES**  
**SCHEDULE E - INDEBTEDNESS TO RELATED PARTIES (LONG TERM LOANS FROM RELATED COMPANIES)**  
**As of December 31, 2020**  
**AMOUNTS IN THOUSANDS**

<b>Name of Related Party</b>	<b>Balance at beginning of period</b>	<b>Balance at end of period</b>
<b>NOT APPLICABLE</b>		

**AYALALAND LOGISTICS HOLDINGS CORP. AND SUBSIDIARIES**  
**SCHEDULE F - GUARANTEES OF SECURITIES OF OTHER ISSUERS**  
As of December 31, 2020  
AMOUNTS IN THOUSANDS

Name of issuing entity of securities guaranteed by the company for which this statement is filed	Title of issue of each class of securities guaranteed	Total amount guaranteed and outstanding	Amount owed by person for which statement is filed	Nature of guarantee
<b>NOT APPLICABLE</b>				

AYALALAND LOGISTICS HOLDINGS CORP. AND SUBSIDIARIES  
SCHEDULE G - CAPITAL STOCK  
As of December 31, 2020

Title of Issue	Number of Shares authorized	Number of shares issued and outstanding as shown under related balance sheet caption	Number of shares reserved for options, warrants, conversion and other rights	Number of shares held by related parties	Number of shares held Directors, officers and employees	Number of shares held by Others
<b>COMMON SHARES</b>	<b>7,500,000,000</b>					
ISSUED		6,153,452,772		4,467,752,834	72,581,159	
SUBSCRIBED		148,139,215		49,444,216		
		6,301,591,987		4,517,197,050	72,581,159	