MayalaLand LOGISTICS HOLDINGS CORP.



FINANCIAL AND OPERATING RESULTS

9M 2022

MayalaLand LOGISTICS HOLDINGS

9M22 Results

1. ALLHC posted consolidated revenues of P2.7 billion (+5%) and net income of P565 million (+41%).

2. Driving the growth were improved warehouse leasing performance and higher industrial lot sales. Commercial leasing showed recovery with increased mobility and customer footfall.

3. Balance sheet stands strong with a net debt-to-equity ratio of 0.74:1.

ALLHC posted revenues of P2.7 billion (+5%) and net income of P565 million (+41%)

| Income Statement (in PhP millions) | 9M 2022 | 9M 2021 | Change | % |
|------------------------------------|-------------|---------|--------|-------|
| Total Revenues | 2,750 | 2,620 | 130 | 5% |
| Lot Sales | 1,209 | 1,155 | 53 | 5% |
| Warehouse | <i>518*</i> | 299 | 219 | 73% |
| Cold Storage | 89 | 32 | 57 | 178% |
| Commercial | 665** | 311 | 354 | 114% |
| Power | 269 | 822 | (553) | (67%) |
| Costs & Expenses | (2,011) | (1,999) | 12 | 1% |
| Other Expenses | (127) | (179) | 52 | (29%) |
| Income before Income Tax | 612 | 442 | 170 | 38% |
| Provision for Tax | (47) | (40) | (7) | 17% |
| Net Income | 565 | 402 | 163 | 41% |

 Improved warehouse and commercial leasing performances coupled with higher industrial lot sales drove NIAT growth.

^{*}Includes recoveries of P76 million.

^{**} Includes recoveries of P277 million.

ALLHC's balance sheet remains strong

| Balance Sheet (in PhP millions) | Sep 2022 | Dec 2021 |
|------------------------------------|----------|----------|
| Total Assets | 23,898 | 20,385 |
| Total Liabilities | 11,367 | 8,418 |
| Stockholders' Equity | 12,531 | 11,967 |
| | | |
| Earnings Per Share (EPS) | 0.09 | 0.12 |
| Current Ratio | 1.76 | 1.91 |
| Debt-to-Equity Ratio | 0.91 | 0.70 |
| Net Debt-to-Equity Ratio* | 0.74 | 0.54 |

 The Group has outstanding loans from a financial institution amounting to P2.3 billion.

^{*}Net gearing = ratio of payables (excluding lease and deferred liabilities) less cash over total equity

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