MayalaLand LOGISTICS HOLDINGS CORP.



FINANCIAL AND OPERATING RESULTS



1H23 Results

1. ALLHC posted revenues of P1.5 billion and net income of P339 million.

2. Demand for lot sales sustained while cold storage and commercial leasing posted growth in the first six months of 2023. Warehouse leasing declined on account of ongoing facilities upgrades.

3. Balance sheet remains stable with a net debt-to-equity ratio of 0.77:1.

ALLHC posted revenues of P1.5 billion (-11%) and net income of P339 million

Income Statement (in PhP millions)	1H 2023	1H 2022	Change	%
Total Revenues	1,538	1,737	(199)	(11%)
Lot Sales	675	657	18	3%
Warehouse	332*	363**	(31)	(9%)
Cold Storage	85	57	28	50%
Commercial*	443***	429***	14	3%
Power	3	231	(228)	(99%)
Costs & Expenses	(1,109)	(1,287)	(178)	(14%)
Other Expenses	(71)	(90)	(19)	(21%)
Income before Income Tax	358	360	(2)	(1%)
Provision for Tax	(19)	(21)	(2)	(10%)
Net Income	339	339	(0)	0%

 Accelerated conversions of reservations and booked lots are expected in 2H 2023.

^{*}Includes recoveries of P34 million.

^{**} Includes recoveries of P49 million.

^{***}Includes recoveries of P139 million.

^{****}Includes recoveries of P177 million.

ALLHC's balance sheet remains stable

Balance Sheet (in PhP millions)	Jun 2023	Dec 2022
Total Assets	26,326	25,642
Total Liabilities	12,767	12,420
Stockholders' Equity	13,559	13,222
Earnings Per Share (EPS)	0.05	0.16
Current Ratio	1.35	1.33
Debt-to-Equity Ratio	0.94	0.94
Net Debt-to-Equity Ratio*	0.77	0.75

 The Group has outstanding loans from a financial institution amounting to P2.46 billion.

^{*}Net gearing = ratio of payables (excluding lease and deferred liabilities) less cash over total equity

Ongoing: Build-to-Suit (BTS) Facility



Build-to-Suit Facility

Cavite Technopark, Naic, Cavite 15,000 sqm gross leasable area April 2023 groundbreaking Q1 2024 completion

Launch: Batangas Technopark



Batangas Technopark

Padre Garcia, Batangas 55 hectares gross land area April 2023 groundbreaking

Launch: Pampanga Technopark



Pampanga Technopark

Mabalacat, Pampanga 270 hectares gross land area June 2023 ceremonial launch

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