MayalaLand LOGISTICS HOLDINGS CORP.



FINANCIAL AND OPERATING RESULTS

9M 2023

MayalaLand LOGISTICS HOLDINGS

9M23 Results

1. ALLHC posted consolidated revenues of P2.1 billion (+5%) and net income of P354 million (+41%).

- 2. Cold storage displayed growth. Industrial lot sales declined but domestic demand remained strong. Warehouse leasing dipped with lower average occupancy, while commercial leasing remained flat during the 9-month period.
- 3. Balance sheet stands with a net debt-to-equity ratio of 0.93:1.

ALLHC posted revenues of P2.1 billion (-22%) and net income of P354 million (-37%)

Income Statement (in PhP millions)	9M 2023	9M 2022	Change	%
Total Revenues	2,139	2,750	(611)	(22%)
Lot Sales	833	1,209	(373)	(31%)
Warehouse	510	518	(8)	(2%)
Cold Storage	129	89	40	45%
Commercial	664	665	(1)	0%
Power	3	269	(266)	(99%)
Costs & Expenses	(1,595)	(2,011)	(416)	(21%)
Other Expenses	(153)	(127)	26	20%
Income before Income Tax	391	612	(221)	(36%)
Provision for Tax	(37)	(47)	(10)	(21%)
Net Income	354	565	(211)	(37%)

Year-to-date sales
 reservations for industrial
 lots totaled P1.4 billion, but
 revenues posted were 31%
 lower due to early-stage
 completion of newly
 launched projects.

ALLHC's balance sheet remains stable

Balance Sheet (in PhP millions)	Sep 2023	Dec 2022
Total Assets	28,427	25,642
Total Liabilities	14,835	12,420
Stockholders' Equity	13,592	13,222
Earnings Per Share (EPS)	0.06	0.16
Current Ratio	1.26	1.33
Debt-to-Equity Ratio	1.09	0.94
Net Debt-to-Equity Ratio*	0.93	0.75

 The Group has outstanding loans from a financial institution amounting to P2.46 billion.

^{*}Net gearing = ratio of payables (excluding lease and deferred liabilities) less cash over total equity

Ongoing: ALogis Mabalacat



ALogis Mabalacat

Pampanga Technopark, Mabalacat, Pampanga 8,000 sqm gross leasable area

Ongoing: ALogis Artico Mabalacat



ALogis Artico Mabalacat

Pampanga Technopark, Mabalacat, Pampanga 5,000 pallet positions

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